

## Interim report January 1 – September 30, 2010

### July – September 2010 compared with July – September 2009

- Net sales totaled SEK 221.8 M (199.5).
- EBITA amounted to SEK 10.1 M (9.2), an EBITA margin of 4.6% (4.6).
- Operating profit amounted to SEK 6.1 M (5.0), an EBITA margin of 2.8% (2.5).
- Profit after tax was SEK 4.6 M (3.6).
- Earnings per share after tax amounted to SEK 0.20 (0.16).
- Cash flow from operating activities was a negative SEK 14.6 M (neg: 2.1).

### January – September 2010 compared with January – September 2009

- Net sales totaled SEK 717.8 M (723.1).
- EBITA amounted to SEK 31.2 M (40.2), an EBITA margin of 4.3% (5.6).
- Operating profit amounted to SEK 19.6 M (27.4), an EBITA margin of 2.7% (3.8).
- Profit after tax was SEK 17.9 M (20.0).
- Earnings per share after tax amounted to SEK 0.76 (0.85).
- Shareholders' equity per share was SEK 24.15 (25.40 on December 31, 2009).
- Cash flow from operating activities was SEK 13.7 M (43.4).

### Significant events during the third quarter

- The acquisition of Finnish CADi Oy, plus Danish Faester SCi A/S and Athena BSD, with total annual net sales of SEK 130 M, will make Addnode the leading supplier of design systems to the Nordic market.
- Software sales increased by 70% compared with the corresponding year-earlier period.

The information in this interim report is such that Addnode must disclose in accordance with the Swedish Securities and Clearing Operations Act and/or the Financial Instruments Trading Act. The information was released on October 22, 2010 at 8:00 a.m.

If you find any different figures from the Swedish version, then the original version in Swedish is the correct version.

## Leading market position within four business areas

Addnode's operations are organized in four business areas. Our IT solutions aid customers in streamlining internal processes, developing operations, and increasing sales.



### Design Management

IT solutions for managing digital models and designs.



### Product Lifecycle Mgt.

Platform solutions for managing product information.



### Process Management

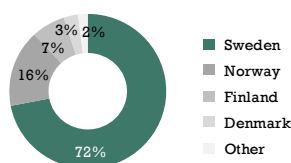
IT solutions for managing task information.



### Content Management

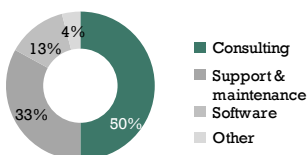
IT solutions for managing and publishing information.

## Nordic IT company



The diagram above shows net sales for 2009 distributed by country.

## Business concept with recurring sales



The diagram above shows net sales for 2009 distributed per income type.

## Financial goals

Over a business cycle, our goal is an operating margin before depreciation and impairment of intangible assets (EBITA margin) of 7–10%. EBITA margin in fiscal 2009 was 6.6% (11.1).

## CEO's comments

### Tough market but positive signs

In the third quarter, Addnode's growth was 11% compared with the corresponding year-earlier period. Demand for our services and products is increasing and improved significantly compared with the preceding year, although this is not fully visible in earnings. The market is recovering, but we see continued strong competition in several areas. However, the downward pressure on prices has leveled off, and we see some recovery in price levels.

Addnode's strategy is to build a leading Nordic IT Group with strong positions in selected areas. In the Design Management business area, we have implemented three acquisitions during the third quarter, thus creating a very strong position in all Nordic countries. We are also capturing new market shares; primarily because we offer a better solution with a broader product and service offering that is winning new ground. The Product Lifecycle Management business area improved earnings substantially during the period compared with the preceding year, and the Process Management business area's trend with continued improved margins during 2010 has continued.

But we still face challenges in the Content Management business area, where GIS activities and the application management are profitable but the more consultant-focused activities had a negative result during the third quarter. The market trend for this business area improved during the last quarter, however.

### Acquisitions in Finland and Denmark create Nordic organization for the Design Management business area

During the third quarter, we acquired CADi in Finland and Faester SCi and Athena BSD in Denmark. These acquired operations generate about SEK 130 M on a yearly basis. There are major synergies with existing operations in the Design Management business area in relation to product and service offerings. The acquisitions will make Addnode the largest supplier of design systems to the Nordic market. During the second half of 2011, we expect to achieve the same margins in the acquired operations as in Design Management.

The acquisitions are in line with Addnode's overall growth strategy. During 2010, we have implemented four acquisitions in total and plan further acquisitions when the opportunity arises.

*Staffan Hanstorp, President and CEO*

## Significant events during the third quarter of 2010

### Acquisition of CADi Oy

The acquired operation, with an annual net sales rate of about SEK 100 M and 26 employees, has been integrated into the Design Management business area under the name of Cad-Q. The operation will be consolidated from July 2010.

### Design Management business area established in Denmark

The acquisitions of Faester SCi A/S and Athena BSD, with total annual net sales of about SEK 30 M and 14 employees, is establishing Addnode Design Management in Denmark under the name of Cad-Q. The operations will be recognized in the Group's income statement as of October 2010.

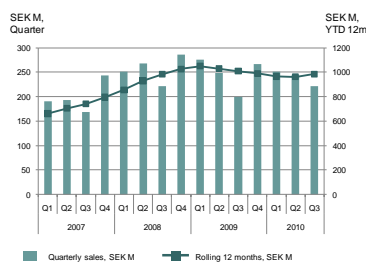
## Net sales and EBITA, third quarter 2010 and 2009

SEK M	2010	2009
Net sales	221.8	199.5
Growth	11%	-10%
EBITA	10.1	9.2
EBITA-margin	4.6%	4.6%

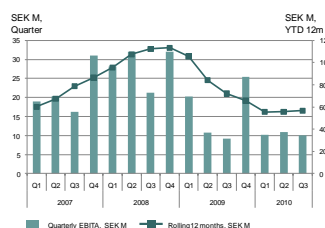
## Net sales and EBITA, January - September 2010 and 2009

SEK M	2010	2009
Net revenues	717.8	723.1
Growth	-1%	-2%
EBITA	31.2	40.2
EBITA-margin	4.3%	5.6%

## Net sales by quarter, SEK M



## EBITA by quarter, SEK M



## Examples of projects during the third quarter of 2010

- CAD and PDM deliveries to National Oilwell, Ericsson, Lindab, SSAB and Jernbaneverket.
- A PLM solution for construction company JM, which is building Dassault Systemes' Enovia platform. The contract is for five years and has 1,500 users.
- New intranet hosted by SharePoint 2010 for Wallenstam.
- E-archives solution for the City of Borås, which builds on their proprietary product iipax archive, a transaction valued at SEK 1 M.

## Earnings trend

### Third quarter 2010

Net sales totaled SEK 221.8 M (199.5), representing a growth of 11%. The Design Management business area increased net sales by 32%, attributable to the acquisition in Finland. The Product Lifecycle Management business area increased net sales by 10%, which is partly due to increased license sales. In the Process Management business area, net sales decreased by 10% due to fewer new projects being started compared with the corresponding year-earlier period. Net sales in the Content Management business area fell by 6% due to lower volumes in consultant activities and downward price pressure in the Gothenburg area.

### Nine-month period January – September 2010

Net sales totaled SEK 717.8 M (723.1). Rolling 12-month net sales for the period October 2009 to September 2010 amounted to SEK 984.1 M.

## EBITA

### Third quarter 2010

EBITA amounted to SEK 10.1 M (9.2), an EBITA margin of 4.6% (4.6). The Design Management business area's earnings are stable and on par with the year-earlier period. The Product Lifecycle Management business area's earnings improved substantially compared with the corresponding year-earlier period and the profitability trend during 2010 is positive. The Process Management business area's earnings are lower than the corresponding year-earlier period, but the profitability trend during 2010 is positive, as some small but profitable fixed-price projects were implemented. In the Content Management business area, GIS activities and the application management show strong profitability, while the more consultant-focused activities did not achieve the desired capacity utilization and invoicing.

### Nine-month period January – September 2010

EBITA amounted to SEK 31.2 M (40.2), an EBITA margin of 4.3% (5.6). Rolling 12-month EBITA amounted to SEK 56.7 M for the period October 2009 to September 2010, an EBITA margin of 5.8%.

## Net financial items

Net financial items amounted to a negative SEK 1.1 M (expense: 0.9) for the third quarter and to SEK 0.2 M (expense: 4.0) for the nine-month period.

## Profit after tax

Addnode has a low tax rate because profits from the operations can be offset against loss carryforwards. Profit after tax amounted to SEK 4.6 M (3.6) for the third quarter, and SEK 17.9 M (20.0) for the nine-month period.

## Key figures financial position

SEK M	30 Sept 2010	31 Dec 2009
Cash and cash equivalents	50.7	103.8
Net cash	48.2	103.8
Shareholders' equity	571.0	600.6

## Cash flow January - September 2010 and January - September 2009

SEK M	2010	2009
Cash flow from		
- operating activities	13.7	43.4
- investing activities	-26.2	-23.0
- financing activities	-37.1	-36.8
<b>Change in cash and cash equivalents</b>	<b>-49.6</b>	<b>-16.4</b>
<b>Cash and cash equivalents, closing balance</b>	<b>50.7</b>	<b>86.0</b>

## Cash flow July - September 2010 and July - September 2009

SEK M	2010	2009
Cash flow from		
- operating activities	-14.6	-2.1
- investing activities	-22.0	-1.3
- financing activities	-1.3	-0.3
<b>Change in cash and cash equivalents</b>	<b>-37.9</b>	<b>-3.7</b>
<b>Cash and cash equivalents, closing balance</b>	<b>50.7</b>	<b>86.0</b>

## Dividend policy

Addnode's dividend policy is that 50 percent of consolidated profit after tax shall be distributed to shareholders, provided that the net cash position is sufficient enough to run and develop business operations. In fiscal year 2009 dividend was 1.50 (1.50) per share.

## Consolidated balance sheet and cash flow

### Liquidity, cash flow and financial position

The Group's cash and cash equivalents amounted to SEK 50.7 M on September 30, 2010 (103.8 on December 31, 2009). Cash flow from operating activities amounted to SEK 13.7 M (43.4) during the first three quarters of 2010. The reduction compared with the corresponding year-earlier period is primarily due to a lower level of payments from customers.

Cash flow from investment activities in 2010 includes payments of purchase considerations for acquired companies totaling SEK 24.3 M. During the second quarter, dividends of SEK 35.5 M were paid.

The Group's interest-bearing debt amounted to SEK 2.6 M at September 30, 2010 (1.0 on December 31, 2009). The Group's net interest-bearing assets and liabilities amounted to SEK 48.2 M (103.8). Equity/assets ratio at September 30, 2010 amounted to 65% (66). As earlier, the Parent Company has an agreement for a credit facility amounting to SEK 100 M.

### Investments

Investments in intangible and tangible fixed assets amounted to SEK 9.6 M (4.1), of which SEK 5.9 M (4.1) pertained to equipment and SEK 3.7 M (0.0) pertained to goodwill arising from the purchase of net assets.

### Goodwill and other intangible assets

The consolidated carrying amount of goodwill at September 30, 2010 was SEK 442.0 M (409.6 on December 31, 2009). The increase is mainly due to the acquisition of CADi Oy. The carrying amount for brands was SEK 13.7 M (14.8). Other intangible assets amounted to SEK 30.6 M (27.7) and pertain primarily to customer contracts and software.

### Deferred tax assets

Total recognized deferred tax assets amounted to SEK 64.5 M at September 30, 2010, of which SEK 51.3 M pertained to tax loss carryforwards. The deferred tax assets attributable to the loss carryforwards were reported as assets to the extent that it is probable that the loss carryforwards will be deductible against surpluses in future taxation. At September 30, 2010 the Group's accumulated loss carryforwards amounted to approximately SEK 320 M. The amount of SEK 51.3 M recognized in the balance sheet represents only a portion of the total value of the loss carryforwards. The value recognized in the balance sheet is established by taking into account the amount of loss carryforwards expected to be utilized over the next few years.

### Shareholders' equity and number of shares

Shareholders' equity amounted to SEK 571.0 M at September 30, 2010 (600.6 on December 31, 2009), corresponding to SEK 24.15 (25.40) per share outstanding. During the second quarter, a dividend amounting to SEK 35.5 M was paid. The changes in the number of shares outstanding and shareholders' equity are shown on page 10. At September 30, 2010, no option or convertible programs were outstanding.

### Provisions

Provisions, which in the consolidated balance sheet are included in the long-term and current liabilities, amounted to SEK 30.3 M at September 30, 2010, of which SEK 29.0 M pertained to estimated supplementary purchase considerations for previously implemented company acquisitions and SEK 0.3 M to provisions for restructuring measures. During 2010, SEK 1.0 M of previously established provisions for planned and implemented restructuring measures was utilized.

Provisions for estimated supplementary purchase considerations increased by SEK 25.5 M in conjunction with company acquisitions during 2010.

## Employees

During the first three quarters of 2010, the average number of employees in the Group was 610 (655). At the end of the period, the number of employees was 670 (646 on December 31, 2009).

## Information on acquisition of subsidiaries

On July 2, 2010, all shares in the Finnish company CADi Oy were acquired, with transfer the same day. The purchase consideration, which was paid in cash on the date of transfer, amounted to SEK 19.3 M. On condition that the established targets for operating profits for the February 2010 – January 2012 period are achieved, a maximum supplementary purchase consideration of EUR 2 M may be paid, corresponding to about SEK 19 M. In the acquisition analysis, acquisition-related intangible assets have been identified with a value of about SEK 7 M, resulting in a deferred tax liability of about SEK 2 M. Goodwill amounted to about SEK 33 M and provisions for estimated supplementary purchase considerations were recognized at about SEK 19 M. Other acquired assets and liabilities pertain primarily to accounts receivable and accounts payable.

In September 2010, Addnode acquired all shares in the Danish company Faester SCi A/S, which in turn through an assets acquisition acquired the Danish building systems division of the publicly-traded Athena IT-Group (Athena BSD). Faester SCi A/S will be consolidated from September 30, 2010 and the operations in Athena BSD from October 1, 2010. The total purchase sum for the two Danish operations can amount to a maximum of about SEK 14 M including supplementary purchase considerations based on operating profit during 2011 and 2012. Goodwill and other acquisition-related intangible assets arising through the acquisition are preliminarily estimated to amount to about SEK 13 M, of which the tax deductible proportion is expected to amount to about 6 M, assuming that the maximum supplementary purchase consideration is paid.

The acquisitions in Finland and Denmark signify that Addnode will be the largest supplier of IT solutions based on the Autodesk platform in the Nordic region, and synergy effects will be achieved with the Group's existing operations in the Design Management business area. The acquisition contributed to the Addnode Group's net sales by about SEK 22 M from September 30, 2010, but had no significant impact on the Group's profit after tax. If the acquisition had been implemented on January 1, 2010, the Addnode Group's net sales during the first three quarters of 2010 would have totaled about SEK 784 M and profit after tax about SEK 18 M. The costs for implementing the acquisition, SEK 1.3 M, are recognized in the Addnode Group's other external costs during the first three quarters of 2010.

## Parent Company

Net sales totaled SEK 2.8 M (2.9), primarily pertaining to invoicing to subsidiaries for services rendered. Profit before tax amounted to SEK 30.2 M (39.3) including dividends from subsidiaries totaling SEK 94.9 M (48.1) and impairment of shares in subsidiaries by SEK 54.3 M (0.0).

At September 30, 2010, cash and cash equivalents amounted to SEK 11.7 M (53.8 on December 31, 2009). Investments in relation to shares in subsidiaries amounted to SEK 130.7 M, of which SEK 83.4 M pertained to acquisitions from other Group companies. There were no significant investments in intangible or tangible assets. Dividends totaling SEK 35.5 M were paid during the second quarter.

## Net sales by business area

SEK M	Q3		Jan-Sept	
	10	09	10	09
Design Mgt	89.1	67.7	262.8	246.5
Product				
Lifecycle Mgt	61.8	56.0	203.5	202.3
Process Mgt	22.2	24.7	79.8	83.5
Content Mgt	49.4	52.7	175.8	196.9
Elim/centralt	-0.7	-1.6	-4.1	-6.1
<b>Addnode</b>	<b>221.8</b>	<b>199.5</b>	<b>717.8</b>	<b>723.1</b>

## EBITA by business area

SEK M	Q3		Jan-Sept	
	10	09	10	09
Design Mgt	5.1	5.3	18.3	18.3
Product				
Lifecycle Mgt	4.3	-1.0	13.6	6.2
Process Mgt	4.7	6.3	12.3	19.9
Content Mgt	1.0	1.6	1.6	6.8
Elim/centralt	-5.0	-3.0	-14.6	-11.0
<b>Addnode</b>	<b>10.1</b>	<b>9.2</b>	<b>31.2</b>	<b>40.2</b>

## EBITA-margin by business area

	Q3		Jan-Sept	
	10	09	10	09
Design Mgt	5.7%	7.8%	7.0%	7.4%
Product				
Lifecycle Mgt	7.0%	Neg	6.7%	3.1%
Process Mgt	21.2%	25.5%	15.4%	23.8%
Content Mgt	2.0%	3.0%	0.9%	3.5%
Elim/centralt	-	-	-	-
<b>Addnode</b>	<b>4.6%</b>	<b>4.6%</b>	<b>4.3%</b>	<b>5.6%</b>

## Average number of employees by business area

	Q3		Jan-Sept	
	10	09	10	09
Design Mgt	160	131	140	133
Product				
Lifecycle Mgt	150	166	153	172
Process Mgt	74	76	74	74
Content Mgt	229	248	236	271
Centralt	7	5	7	5
<b>Addnode</b>	<b>620</b>	<b>626</b>	<b>610</b>	<b>655</b>

## Addnode's business areas

Addnode's operations are organized and controlled from four business areas. For more information on each business area, refer to [www.addnode.com](http://www.addnode.com)

### Design Management, IT support for digital models and drawings

Net sales during the third quarter totaled SEK 89.1 M (67.7) and EBITA amounted to SEK 5.1 M (5.3), an EBITA margin of 5.7% (7.8). The sales increase is due to the consolidation of CADi Oy from the third quarter of 2010. The acquired operation has a lower margin than the business area, but there are synergy effects and we expect to achieve the same margins in the acquired operation during the second half of 2011 as in the rest of the business area.

The business area has won new market shares in tough market conditions. We offer a more complete range of services than our competitors, with services and proprietary supplementary products to the Autodesk portfolio.

### Product Lifecycle Management, IT support for product information

Net sales during the third quarter totaled SEK 61.8 M (56.0) and EBITA amounted to SEK 4.3 M (expense: 1.0), an EBITA margin of 7.0% (neg). The earnings improvement is due to implemented cost reductions, higher capacity utilization for consultants and excellent license sales of proprietary supplementary components to Dassault's platforms. In order to utilize the market potential, a sales and delivery organization was created for the proprietary PDM product Auric under the Sovelia brand. Agreements have been signed with Transcat PLM GmbH giving them the right to sell and implement Technia Value Components (TVC) for Matrix and ENOVIA V6 in Germany, Switzerland and Austria and on a project basis in Poland, the Czech Republic and Slovakia.

### Process Management, IT support for case management

Net sales during the third quarter totaled SEK 22.2 M (24.7) and EBITA amounted to SEK 4.7 M (6.3), an EBITA margin of 21.2% (25.5). The business area's operating margin has improved successively during 2010 as fixed-price projects have concluded. The business area had a strong offering aimed at the public sector, but has now developed the offering for municipalities. The City of Borås has decided to invest in an e-archive solution, which builds on Ida Infront's proprietary product, iipax archive.

### Content Management, IT support for web publishing and system integration

Net sales during the third quarter totaled SEK 49.4 M (52.7) and EBITA amounted to SEK 1.0 M (1.6), an EBITA margin of 2.0% (3.0). GIS activities and the application management were profitable, while the more consultant-focused activities did not achieve the desired capacity utilization and invoicing. However, the market trend has improved during the last quarter and customers are increasingly positive to new assignments.

## Financial agenda

Year-end report 2010

February 4, 2011

Interim report, first quarter 2011

April 29, 2011

Annual General Meeting 2011

May 4, 2011

Six-month report 2011

July 20, 2011

Nine-month report 2011

October 21, 2011

## The ten largest owners September 30, 2010

Ägare	Votes, %	Capital, %
Aretro Capital 1)	22.8	15.7
DecernoGruppen	14.9	12.1
Staffan Johansson	4.4	2.0
Magnus Fredlund	4.3	1.9
Robur Fonder	4.3	6.0
Mats Åkesson	3.9	1.2
Länsförsäkringar Småbolagsfond	3.3	4.7
Multiple Choice Företagsservice	2.3	0.7
Johan Petrini	2.2	3.1
Avanza Pension	2.1	3.0
Övriga	35.5	49.6
<b>Totalt</b>	<b>100.0</b>	<b>100.0</b>

1) The company is jointly owned by Staffan Hanstorp, CEO of Addnode, and Jonas Gejer.

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## Accounting policies

This interim report was prepared in accordance with IAS 34 Interim Financial Reporting. The consolidated accounts were prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the EU and with the Swedish Annual Accounts Act. The Parent Company's accounts were prepared in accordance with the Annual Accounts Act and recommendation RFR 2.3 Accounting for Legal Entities.

As of 2010, the Group applies the revised standard IFRS 3 Business Combinations and the amended standard IAS 27 Consolidated and Separate Financial Statements. The implications of the revised and amended standards are described on page 64 of the 2009 Annual Report. The application is prospective for all operating entities and transactions with holders without any controlling influence (previously designated as minority owners) from January 1, 2010. Implementation has not had any effect on the Group's financial position or financial reports for the first six months of 2010 except to expense transaction costs for implemented company acquisitions.

From 2010, hedge accounting in accordance with IAS 39 is applied for currency futures contracts. This means that unrealized value changes are recognized in the consolidated comprehensive income report until each hedged item is recognized in the consolidated profit and loss, whereby earnings for corresponding currency forward contracts will also be recognized in the consolidated profit and loss.

In other respects, the accounting policies and calculation methods are unchanged, compared with the description in the 2009 Annual Report.

## Significant risks and uncertainties

Addnode's significant risks and uncertainties are described in the Board of Directors' Report in the 2009 Annual Report, in the section "Risks and uncertainties," on page 53 and in Note 37 "Financial risks and risk management," and Note 38 "Key estimates and assessments for accounting purposes," on pages 85-88. No significant changes have subsequently occurred.

## Future outlook

The Board has not changed its assessment of the future outlook compared with the previous quarter. In the interim report for the first half of 2010, the Board submitted the following future outlook:

In the long term, the areas in which Addnode is active are deemed to have a strong underlying potential. Addnode's growth strategy is for organic growth, and to contribute new supplementary offerings and additional expertise through the acquisition of new operations.

The policy of not issuing a forecast stands firm.

## **Assurance**

The Board of Directors and the CEO assure that the interim report provides a fair view of the company's and Group's operations, position and earnings, and describes the significant risks and uncertainties facing the company and the companies included in the Group.

Stockholm, October 22, 2010

Per Hallerby  
Chairman of the Board

Jonas Fredriksson  
Board member

Gunnar Hesse  
Board member

Sigrun Hjelmquist  
Board member

Christina Lindstedt  
Board member

Lars Save  
Board member

Thord Wilkne    Staffan Hanstorp  
Board member    PRESIDENT and CEO

## **Review report**

We have reviewed the interim report of Addnode AB (publ) for the period 1 January, 2010 to September 30, 2010. The Board of Directors and the Chief Executive Officer are responsible for preparing and presenting this interim report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim financial information based on our review.

We conducted our review in accordance with the Standard on Review Engagements SÖG 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and a substantially more limited scope than an audit conducted in accordance with Standards on Auditing in Sweden RS and other generally accepted auditing practices. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Therefore, the conclusion expressed on the basis of a review does not provide the same level of assurance as a conclusion expressed on the basis of an audit.

Based on our review, nothing has come to our attention that causes us to believe that the interim report has not, in all material aspects, been compiled in accordance with IAS 34 Interim reporting and the Swedish Annual Accounts Act, and for the Parent Company in accordance with the Swedish Annual Accounts Act.

Stockholm, October 22, 2010

Öhrlings PricewaterhouseCoopers AB

Hans Jönsson

Authorized Public Accountant



## CONSOLIDATED INCOME STATEMENT

(SEK M)	2010 Jul- Sept	2009 Jul- Sept	2010 Jan- Sept	2009 Jan- Sept	2009 Full year
Net sales	221.8	199.5	717.8	723.1	989.4
<b>Operating costs:</b>					
Purchases of goods and services	-82.6	-63.4	-247.5	230.0	-315.8
Other external costs	-27.0	-26.8	-85.3	-84.2	-116.6
Personnel costs	-99.4	-96.9	-345.7	358.5	-478.3
Depreciation and write-downs of					
- tangible fixed assets	-2.7	-3.2	-8.1	-10.2	-13.0
- intangible fixed assets	-4.0	-4.2	-11.6	-12.8	-17.0
	-	-	-	-	-
<b>Total operating costs</b>	<b>215.7</b>	<b>194.5</b>	<b>698.2</b>	<b>695.7</b>	<b>940.7</b>
<b>Operating profit</b>	<b>6.1</b>	<b>5.0</b>	<b>19.6</b>	<b>27.4</b>	<b>48.7</b>
Financial income	-0.9	-0.9	0.6	-3.5	1.1
Financial expenses	-0.2	0.0	-0.4	-0.5	-5.0
<b>Profit before taxes</b>	<b>5.0</b>	<b>4.1</b>	<b>19.8</b>	<b>23.4</b>	<b>44.8</b>
Current tax	-0.8	-1.1	-4.2	-7.6	-13.3
Deferred tax	0.4	0.6	2.3	4.2	11.3
<b>NET PROFIT FOR THE PERIOD</b>	<b>4.6</b>	<b>3.6</b>	<b>17.9</b>	<b>20.0</b>	<b>42.8</b>
<b>Attributable to:</b>					
Shareholders of the Parent company	4.6	3.6	17.9	20.0	42.8
Earnings per share, SEK	0.20	0.16	0.76	0.85	1.81
Average number of outstanding shares, millions	23.6	23.6	23.6	23.6	23.6

The company has no outstanding options or convertibles programs that would result in dilution.

## STATEMENT OF CONSOLIDATED COMPREHENSIVE INCOME

(SEK M)	2010 Jul- Sept	2009 Jul- Sept	2010 Jan- Sept	2009 Jan- Sept	2009 Full year
Net profit for the period	4.6	3.6	17.9	20.0	42.8
<b>Other comprehensive income:</b>					
Translation differences on consolidation	-6.6	-2.4	-13.4	1.3	3.0
Cash flow hedges	3.0		1.4		
Assets available for sale:					
- Revaluation at fair value		-0.1		-0.2	-0.2
- Revaluation recognized in income statement in connection with sale					0.2
<b>Total other comprehensive income after tax for the period</b>	<b>-3.6</b>	<b>-2.5</b>	<b>-12.0</b>	<b>1.1</b>	<b>3.0</b>
<b>COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>1.0</b>	<b>1.1</b>	<b>5.9</b>	<b>21.1</b>	<b>45.8</b>
<b>Attributable to:</b>					
Shareholders of the Parent company	1.0	1.1	5.9	21.1	45.8

## CONSOLIDATED BALANCE SHEET

(SEK M)	Sept 30, 2010	Sept 30, 2009	Dec 31, 2009
Goodwill	442.0	404.2	409.6
Trademarks	13.7	14.9	14.8
Other intangible fixed assets	30.6	29.5	27.7
Tangible fixed assets	18.1	21.4	19.8
Financial fixed assets	68.0	65.1	74.6
Inventories	1.1	1.1	0.8
Current receivables	248.8	220.9	259.7
Cash and cash equivalents	50.7	86.0	103.8
<b>TOTAL ASSETS</b>	<b>873.0</b>	<b>843.1</b>	<b>910.8</b>
Shareholders' equity	571.0	575.9	600.6
Long-term liabilities	47.7	27.8	35.2
Current liabilities	254.3	239.4	275.0
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>873.0</b>	<b>843.1</b>	<b>910.8</b>
Interest-bearing receivables amount to	0.1	1.1	1.0
Interest-bearing liabilities amount to	2.6	1.9	1.0
Pledged assets	8.4	10.0	2.7
Contingent liabilities	-	-	-

## SHAREHOLDERS' EQUITY AND NUMBER OF SHARES

Specification of changes in shareholders' equity	2010 Jul- Sept	2009 Jul- Sept	2010 Jan- Sept	2009 Jan- Sept	2009 Full year
<b>SHAREHOLDERS' EQUITY</b>					
Shareholders' equity, opening balance	570.0	574.8	600.6	588.4	588.4
New share issues				1.9	1.9
Dividend			-35.5	-35.5	-35.5
Comprehensive income for the period	1.0	1.1	5.9	21.1	45.8
<b>Shareholders' equity, closing balance</b>	<b>571.0</b>	<b>575.9</b>	<b>571.0</b>	<b>575.9</b>	<b>600.6</b>
<b>Shareholders' equity attributable to:</b>					
Shareholders of the Parent company	571.0	575.9	571.0	575.9	600.6
<b>Specification of number of shares outstanding, millions</b>					
Number of outstanding shares, opening balance	23.6	23.6	23.6	23.6	23.6
New share issues				0.1	0.1
<b>Number of outstanding shares, closing balance</b>	<b>23.6</b>	<b>23.6</b>	<b>23.6</b>	<b>23.6</b>	<b>23.6</b>

The number of registered and outstanding shares was 23,645,408 on both September 30, 2010 and December 31, 2009. Addnode had no holdings of own shares on September 30, 2010 or on December 31, 2009.

## CONSOLIDATED CASH FLOW STATEMENT

(SEK M)	2010 Jul- Sept	2009 Jul- Sept	2010 Jan- Sept	2009 Jan- Sept	2009 Full year
<b>Current operations</b>					
Operating profit	6.1	5.0	19.6	27.4	48.7
Adjustment for items not included in cash flow	5.8	5.6	17.7	20.1	24.2
<b>Total</b>	<b>11.9</b>	<b>10.6</b>	<b>37.3</b>	<b>47.5</b>	<b>72.9</b>
Net financial items	-0.2	0.0	0.6	0.7	-1.9
Tax paid, etc.	-3.4	-2.3	-12.7	-25.6	-25.8
<b>Cash flow from current operations before changes in working capital</b>	<b>8.3</b>	<b>8.3</b>	<b>25.2</b>	<b>22.6</b>	<b>45.2</b>
Total changes in working capital	-22.9	-10.4	-11.5	20.8	20.3
<b>Cash flow from current operations</b>	<b>-14.6</b>	<b>-2.1</b>	<b>13.7</b>	<b>43.4</b>	<b>65.5</b>
Cash flow from investing activities <sup>1)</sup>	-22.0	-1.3	-26.2	-23.0	-26.7
Cash flow from financing activities <sup>2)</sup>	-1.3	-0.3	-37.1	-36.8	-37.8
<b>Change in cash and cash equivalents</b>	<b>-37.9</b>	<b>-3.7</b>	<b>-49.6</b>	<b>-16.4</b>	<b>1.0</b>
Cash and cash equivalents, opening balance	89.8	90.2	103.8	101.5	101.5
Exchange-rate difference in cash and cash equivalents	-1.2	-0.5	-3.5	0.9	1.3
<b>Cash and cash equivalents, closing balance</b>	<b>50.7</b>	<b>86.0</b>	<b>50.7</b>	<b>86.0</b>	<b>103.8</b>

### 1) Specification of investing activities:

Acquisition and sales of intangible and tangible fixed assets	-2.0	-0.6	-4.9	-3.2	-4.5
Acquisition and sales of financial fixed assets	-0.1	-0.1	-0.1	-0.3	1.3
Acquisition of subsidiaries and operations	-22.5	-0.7	-24.3	-20.9	-25.0
Cash and cash equivalents in acquired companies	2.5		2.5		
Repayment of receivables	0.1	0.1	0.6	1.4	1.5
<b>Total</b>	<b>-22.0</b>	<b>-1.3</b>	<b>-26.2</b>	<b>-23.0</b>	<b>-26.7</b>

### 2) Specification av financing activities:

Paid dividend			-35.5	-35.5	-35.5
Amortization of debts	-1.3	-0.3	-1.6	-1.3	-2.3
<b>Total</b>	<b>-1.3</b>	<b>-0.3</b>	<b>-37.1</b>	<b>-36.8</b>	<b>-37.8</b>

## KEY FIGURES

	2010 Jul- Sept	2009 Jul- Sept	2010 Jan- Sept	2009 Jan- Sept	2009 Full year
Net sales, SEK M	221.8	199.5	717.8	723.1	989.4
Average number of employees	620	626	610	655	643
Net sales per employee, SEK 000s	358	319	1,177	1,104	1,539
Change in net sales, %	11	-10	-1	-2	-3
EBITA margin, %	4.6	4.6	4.3	5.6	6.6
Operating margin, %	2.8	2.5	2.7	3.8	4.9
Profit margin, %	2.3	2.1	2.8	3.2	4.5
Equity/assets ratio, %	65	68	65	68	66
Acid-test ratio, %	118	128	118	128	132
Shareholders' equity, SEK M	571.0	575.9	571.0	575.9	600.6
Return on shareholders' equity, % *	0.8	0.6	3.1	3.4	7.3
Return on capital employed, % *	0.9	0.7	3.5	4.1	8.4
Net liabilities, SEK M	-48.2	-85.2	-48.2	-85.2	-103.8
Debt/equity ratio, multiple	0.04	0.05	0.04	0.05	0.05
Interest coverage ratio, multiple	83.9	71.0	107.1	106.7	139.1
Percentage of risk-bearing capital, %	67	70	67	70	68
Investments in equipment, SEK M	2.4	1.1	5.9	4.1	5.8

\*Key figures for the various interim periods have not been adjusted to return on an annual basis.

## SHARE DATA

	2010 Jul- Sept	2009 Jul- Sept	2010 Jan- Sept	2009 Jan- Sept	2009 Full year
Average number of outstanding shares, millions	23.6	23.6	23.6	23.6	23.6
Total number of outstanding shares, millions	23.6	23.6	23.6	23.6	23.6
Total number of registered shares, millions	23.6	23.6	23.6	23.6	23.6
Earnings per share, SEK	0.20	0.16	0.76	0.85	1.81
Shareholders' equity per share, SEK	24.15	24.36	24.15	24.36	25.40
Dividend per share, SEK	-	-	-	-	1.50
Stock-market price at end of period, SEK	23.70	21.40	23.70	21.40	23.80
P/E ratio	-	-	-	-	13
Share price/shareholders' equity	0.98	0.88	0.98	0.88	0.94

The company has no outstanding options or convertibles programs that would result in dilution.

## OPERATING SEGMENTS

The figures below refer to the first nine months of each year.

(SEK M)	DESIGN MGT		PLM MGT		PROCESS MGT		CONTENT MGT		CENTRAL		ELIMINATIONS		ADDNODE	
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
<b>SALES</b>														
External sales	262.5	246.3	203.5	202.2	79.5	83.1	171.6	190.2	0.7	1.3			<b>717.8</b>	<b>723.1</b>
Transactions between segments	0.3	0.2	0.0	0.1	0.3	0.4	4.2	6.7	3.8	7.0	-8.6	-14.4	<b>0.0</b>	<b>0.0</b>
Total sales	262.8	246.5	203.5	202.3	79.8	83.5	175.8	196.9	4.5	8.3	-8.6	-14.4	<b>717.8</b>	<b>723.1</b>
EBITA	18.3	18.3	13.6	6.2	12.3	19.9	1.6	6.8	14.6	11.0	-	-	<b>31.2</b>	<b>40.2</b>
EBITA margin	7.0%	7.4%	6.7%	3.1%	15.4%	23.8%	0.9%	3.5%					<b>4.3%</b>	<b>5.6%</b>
Operating profit	16.8	17.6	11.5	2.9	8.6	16.2	-2.7	1.7	14.6	11.0	-	-	<b>19.6</b>	<b>27.4</b>
Operating margin	6.4%	7.1%	5.7%	1.4%	10.8%	19.4%	-1.5%	0.9%					<b>2.7%</b>	<b>3.8%</b>
Average number of employees	140	133	153	172	74	74	236	271	7	5			<b>610</b>	<b>655</b>

Addnode's operations are organized and managed based on the business areas Design Management, Product Lifecycle Management (PLM), Process Management and Content Management, which are the Group's operating segments. There have been no changes in the segment division or calculation of segment results since the most recently published Annual Report. Segments are reported according to the same accounting principles as the Group. The difference between the sum of the segments' operating income and consolidated income before tax is attributable to financial income of SEK 0,6 M (-3.5) and financial expenses of SEK 0.4 M (0.5). There have been no significant changes in the segments' assets, compared with the information in the most recent annual report.

## QUARTERLY FINANCIAL OVERVIEW

(SEK M)	2010				2009					2008				
	Total	Q3	Q2	Q1	Total	Q4	Q3	Q2	Q1	Total	Q4	Q3	Q2	Q1
Net sales	<b>717.8</b>	221.8	245.0	251.0	<b>989.4</b>	266.3	199.5	248.0	275.6	<b>1025.1</b>	285.4	221.0	267.3	251.4
EBITA	<b>31.2</b>	10.1	10.9	10.2	<b>65.7</b>	25.5	9.2	10.7	20.3	<b>113.4</b>	32.0	21.2	32.1	28.1
Operating profit	<b>19.6</b>	6.1	7.2	6.3	<b>48.7</b>	21.3	5.0	6.4	16.0	<b>98.2</b>	28.0	17.2	28.5	24.5
Profit before taxes	<b>19.8</b>	5.0	8.7	6.1	<b>44.8</b>	21.4	4.1	5.4	13.9	<b>104.0</b>	28.8	19.3	30.5	25.4
Profit after taxes	<b>17.9</b>	4.6	7.8	5.5	<b>42.8</b>	22.8	3.6	4.5	11.9	<b>92.0</b>	27.1	17.1	26.4	21.4
EBITA margin	<b>4.3%</b>	4.6%	4.4%	4.1%	<b>6.6%</b>	9.6%	4.6%	4.3%	7.4%	<b>11.1%</b>	11.2%	9.6%	12.0%	11.2%
Operating margin	<b>2.7%</b>	2.8%	2.9%	2.5%	<b>4.9%</b>	8.0%	2.5%	2.6%	5.8%	<b>9.6%</b>	9.8%	7.8%	10.7%	9.7%
Cash flow from current operations	<b>13.7</b>	-14.6	-1.2	29.5	<b>65.5</b>	22.1	-2.1	17.5	28.0	<b>115.9</b>	44.4	30.8	7.6	33.1
Average number of employees	<b>610</b>	620	597	604	<b>643</b>	612	626	657	676	<b>565</b>	588	577	548	540

## PARENT COMPANY INCOME STATEMENT

<b>(SEK M)</b>	<b>2010 Jul- Sept</b>	<b>2009 Jul- Sept</b>	<b>2010 Jan- Sept</b>	<b>2009 Jan- Sept</b>	<b>2009 Full year</b>
Net sales	0.8	0.8	2.8	2.9	3.7
Operating costs	-4.3	-3.3	-13.7	-11.4	-15.8
<b>Operating result</b>	<b>-3.5</b>	<b>-2.5</b>	<b>-10.9</b>	<b>-8.5</b>	<b>-12.1</b>
Financial income	0.2	0.3	41.5	48.9	35.5
Financial expenses	-0.1	-0.3	-0.4	-1.1	-1.6
<b>Profit before taxes</b>	<b>-3.4</b>	<b>-2.5</b>	<b>30.2</b>	<b>39.3</b>	<b>21.8</b>
Tax	0.0	0.0	0.0	0.0	13.5
<b>NET PROFIT FOR THE PERIOD</b>	<b>-3.4</b>	<b>-2.5</b>	<b>30.2</b>	<b>39.3</b>	<b>35.3</b>

## PARENT COMPANY BALANCE SHEET

<b>(SEK M)</b>	<b>Sept 30, 2010</b>	<b>Sept 30, 2009</b>	<b>Dec 31, 2009</b>
Tangible fixed assets	0.1	0.1	0.1
Financial fixed assets	656.5	595.1	588.6
Current receivables	59.8	37.0	63.1
Cash and cash equivalents	11.7	43.3	53.8
<b>TOTAL ASSETS</b>	<b>728.1</b>	<b>675.5</b>	<b>705.6</b>
Shareholders' equity	483.7	480.3	488.9
Provisions	25.0	0.8	1.0
Current liabilities	219.4	194.4	215.7
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>728.1</b>	<b>675.5</b>	<b>705.6</b>

## DEFINITIONS

### **Average number of employees**

Average number of full-time employees during the period.

### **Shareholder's equity**

Reported shareholders' equity plus untaxed reserves less deferred tax at current tax rate.

### **Capital employed**

Total assets less non-interest-bearing liabilities and non-interest-bearing provisions including deferred tax liabilities.

### **Net sales per employee**

Net sales divided by the average number of full-time employees.

### **EBITA**

Profit before depreciation/amortization and impairment of intangible assets.

### **EBITA margin**

EBITA as a percentage of net sales.

### **Operating margin**

Operating profit as a percentage of net sales.

### **Profit margin**

Profit before tax as a percentage of net sales.

### **Return on shareholder's equity**

Net profit for the period (excluding minority share) as a percentage of the average shareholders' equity (excluding minority share).

### **Return on capital employed**

Profit before tax plus financial expenses as a percentage of the average capital employed.

### **Equity/assets ratio**

Shareholders' equity (including minority share) as a percentage of total assets.

### **Acid test ratio**

Current assets excluding inventory as a percentage of current liabilities.

### **Net liabilities**

Interest-bearing liabilities less cash and cash equivalents and other interest-bearing receivables.

A negative net liability, according to this definition, means that cash and cash equivalents and other interest-bearing financial assets exceed interest-bearing liabilities.

### **Debt/equity ratio**

Total amount of interest-bearing long-term and current liabilities and deferred tax liability in relation to shareholders' equity.

### **Interest coverage ratio**

Profit before tax plus interest expenses as a percentage of interest expense.

### **Percentage of risk-bearing capital**

Reported shareholders' equity (including minority share) and deferred tax liability in untaxed reserves as a percentage of total assets.

### **Earnings per share**

Net profit for the period (excluding minority share) divided by the average number of shares outstanding.

### **Shareholder's equity per share**

Shareholders' equity (excluding minority share) divided by the number of shares outstanding.

### **P/E ratio**

Share price in relation to profit per share.

### **Share price/shareholder's equity**

Share price in relation to shareholders' equity per share.