

Interim Report Investor Presentation

April – June 2026

Presentation of Addnode Group's Interim Report April – June 2026



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Agenda

- Addnode Group
- Divisions
- Cash flow and Balance sheet
- Q&A

Appendix

Addnode Group, Stable underlying business and improved efficiency

Key Highlights, Q2 2026

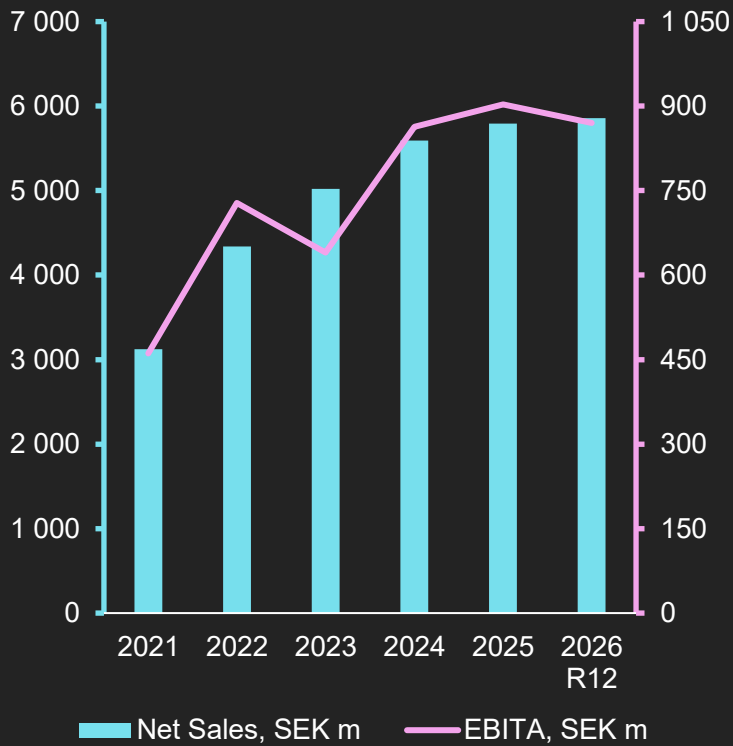
- Adjusted organic growth -5 percent.
 - Impacted by renewal cycle of Autodesk contracts in Division Design Management
- Acquisitions made in 2025 in Brazil, Canada and Norway continue to perform well.
- Division Process Management increased EBITA 26%.
- Division PLM increased EBITA by 24%.
- Improved cash flow to SEK 62 m (-33).
- Efficiency programme with expected annual cost savings of appr. SEK 100 m.

Key Financials, Q2 2026

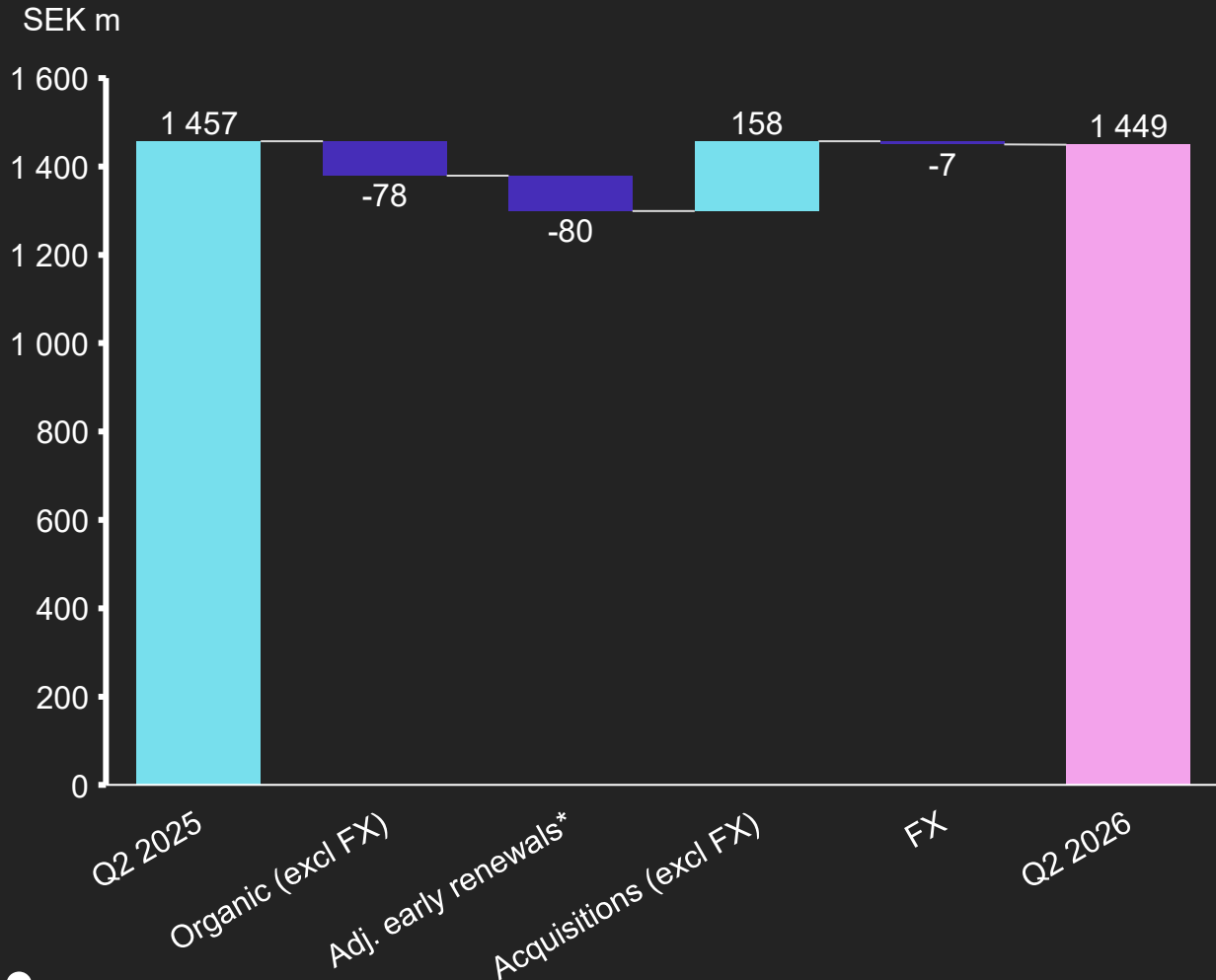
	Q2 2026	Q2 ¹⁾ 2025	Change %	2026 R12
Net sales, SEK m	1,449	1,457	-1	5,856
EBITA, SEK m	148	238	-38	870
EBITA margin, %	10.2	16.3		14.9

Excluding costs for the efficiency program (SEK 28 m) and adjusting for early renewals (SEK 70 m) in the comparative period, EBITA amounted to SEK 176 m (168).

2021 – 2026 R12



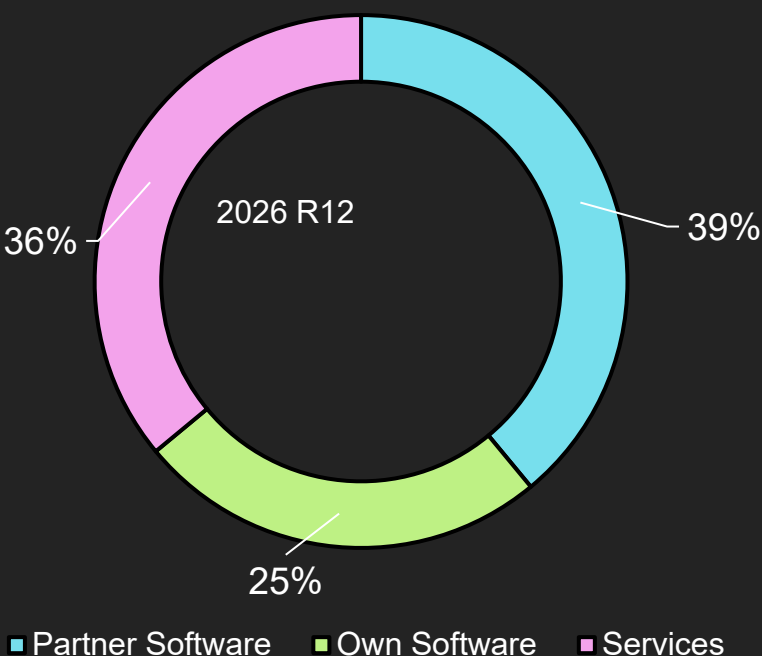
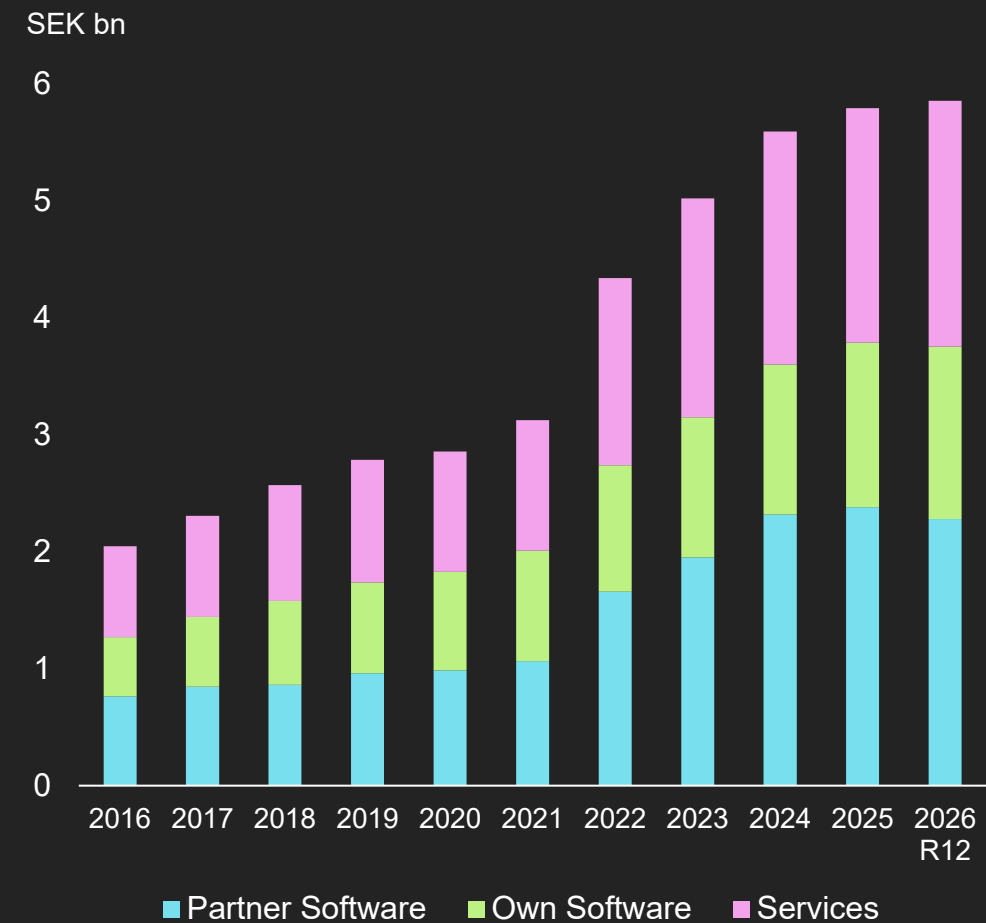
Net Sales Q2 2025 → Q2 2026



- Net sales amounted to SEK 1,449 m (1,457).
- Currency effects, mainly a weaker USD, had an impact of approximately SEK -7 m (-69) on net sales.
- Organic growth was -11 percent. Adjusted for early renewals of SEK 80 m, organic growth was -5 percent.

Mission-critical Solutions with High Customer Retention

Net Sales by Category and recurring revenue



62%

Recurring Revenue
2026 R12

Customer Cases

AI Enhances Hospital Operations

Background

- The Hospital of the University of Pennsylvania wanted improved visibility into regulatory compliance and faster patient call response times.

Solution

- Symetri upgraded IBM Maximo and developed an AI-driven portal with a customized chatbot.

Result

- Increased transparency and faster, data-driven decisions – supporting compliance, patient experience, and operational efficiency.



PLM and ERP Integration in a Cloud Environment

Background

- Rosenxt, a developer of robotics, sensors, and physical AI, needed to integrate its 3DEXPERIENCE Cloud platform with Microsoft Dynamics.

Solution

- Technia developed an integration between the PLM and ERP systems using its Integration Framework and Dynamics Connector.

Result

- Improved data sharing and standardized product structures, supporting future growth and cloud-based upgrades.



Our strong customer relationships, deep domain expertise, and access to operational data position us well to develop and deliver AI-driven solutions.

Broader Shareholder Base

31 March 2026

Owner	Share Class A	Share Class B	Share Capital	Voting Rights
Staffan Hanstorp & Jonas Gejer	2 501 328	3 238 496	4,20%	16,42%
Lannebo Kapitalförvaltning		15 210 142	11,14%	8,84%
Dick Hasselström	1 446 668		1,06%	8,41%
Swedbank Robur Fonder		11 887 284	8,71%	6,91%
Andra AP-fonden		8 716 473	6,38%	5,07%
Fjärde AP-fonden		8 341 057	6,11%	4,85%
SEB Funds		8 159 549	5,98%	4,74%
Cliens Fonder		7 641 702	5,60%	4,44%
Vanguard		5 169 963	3,79%	3,00%
Nordea Funds		4 752 637	3,48%	2,76%
Subtotal, 10 largest shareholders	3 947 996	73 117 303	56,44%	65,43%
Other Shareholders	700	59 486 675	43,56%	34,57%
	3 948 696	132 603 978	100,00%	100,00%

30 June 2026

Owner	Share Class A	Share Class B	Share Capital	Voting Rights
Staffan Hanstorp & Jonas Gejer	2 501 328	3 238 496	4,20%	16,42%
Lannebo Kapitalförvaltning		14 672 600	10,75%	8,53%
Dick Hasselström	1 446 668		1,06%	8,41%
Andra AP-fonden		8 716 473	6,38%	5,07%
Fjärde AP-fonden		8 491 057	6,22%	4,93%
SEB Funds		7 651 234	5,60%	4,45%
Cliens Fonder		6 917 165	5,07%	4,02%
Vanguard		5 234 665	3,83%	3,04%
Nordea Funds		3 854 358	2,82%	2,24%
ODIN		3 700 000	2,71%	2,15%
Subtotal, 10 largest shareholders	3 947 996	62 476 048	48,6%	59,2%
Other Shareholders	700	70 127 930	51,4%	40,8%
Total	3 948 696	132 603 978	100,00%	100,00%

Key Takeaways: Q2 vs Q1 2026

Shareholder base expanded significantly
Number of shareholders increased by 31% during Q2 (7,750 → 10,182)

Notable ownership movements
- Largest seller: Swedbank Robur (-6.5%)
- Largest buyer: Avanza Pension (+1.1%)

International ownership continued to grow
Foreign ownership increased to 24.8%, up from 21.4% in Q1.

Ownership remains concentrated and stable
Top 10 shareholders represent 48.6% of capital, providing a strong long-term ownership foundation.

Institutional ownership remains dominant
Institutions continue to account for 53.5% of share capital.

One Group Three Divisions

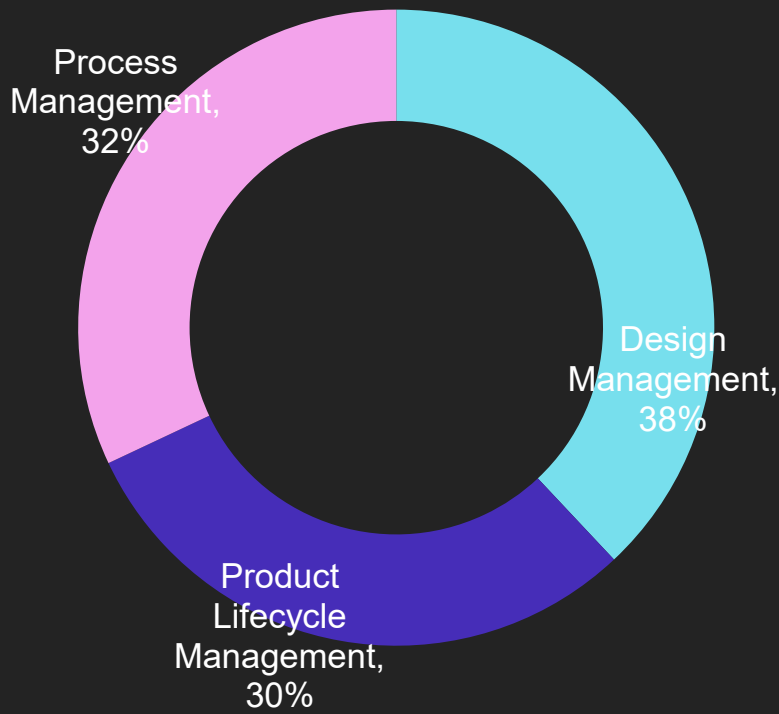
Design
Management

Product Lifecycle
Management

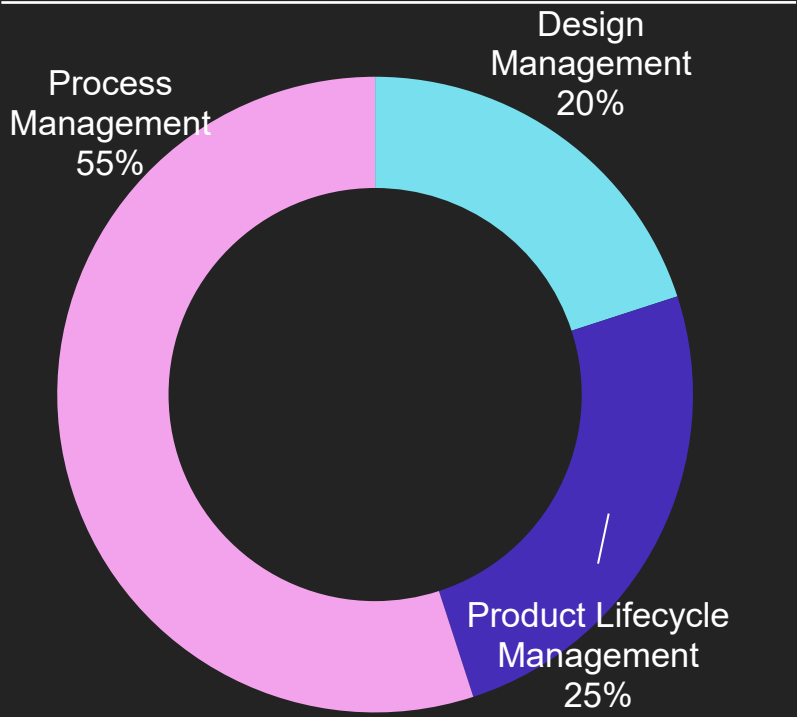
Process
Management

Three Divisions

Share of Net Sales* Q2 2026



Share of EBITA* Q2 2026



* Before eliminations / central costs

Design Management

Design, BIM, Facility Management Software

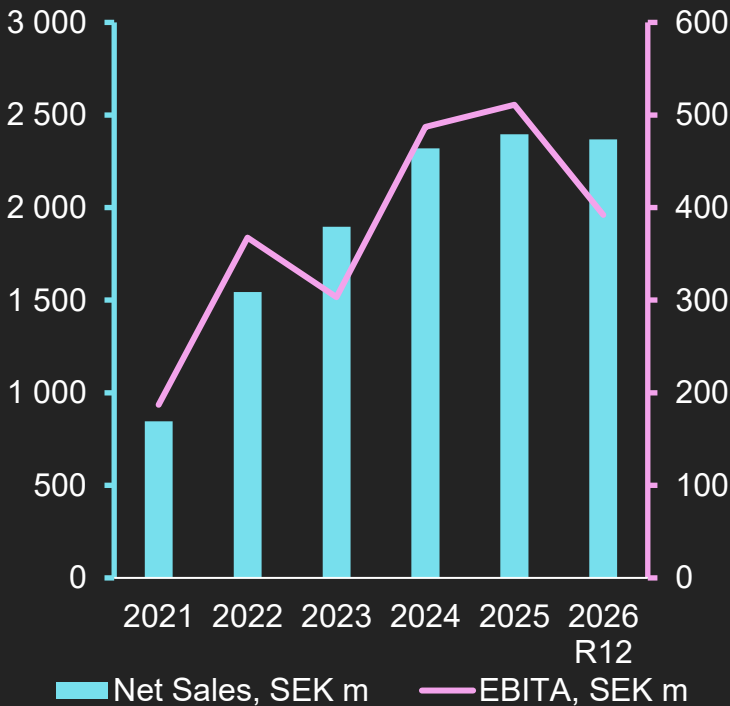
Key Highlights, Q2 2026

- Net sales decreased by 11 percent to SEK 560 m (627).
 - Sales of partner software significantly affected by the timing of Autodesk contract renewals and new incentive model.
 - Own software and services positive organic growth, +7 %.
 - Acquisitions in Brazil and Canada continue to perform well.
- Efficiency programme expected to deliver annual cost savings of approximately SEK 100 m.
- Excluding costs for the efficiency program (SEK 28 m) and adjusting for early renewals (SEK 70 m) in the comparative period, EBITA amounted to SEK 61 m (92).

Key Financials, Q2 2026

	Q2 2026	Q2 ¹⁾ 2025	Change %	2026 R12
Net sales, SEK m	560	627	-11	2,368
EBITA, SEK m	33	162	-80	392
EBITA margin, %	5.9	25.8		16.6

2021 – 2026 R12

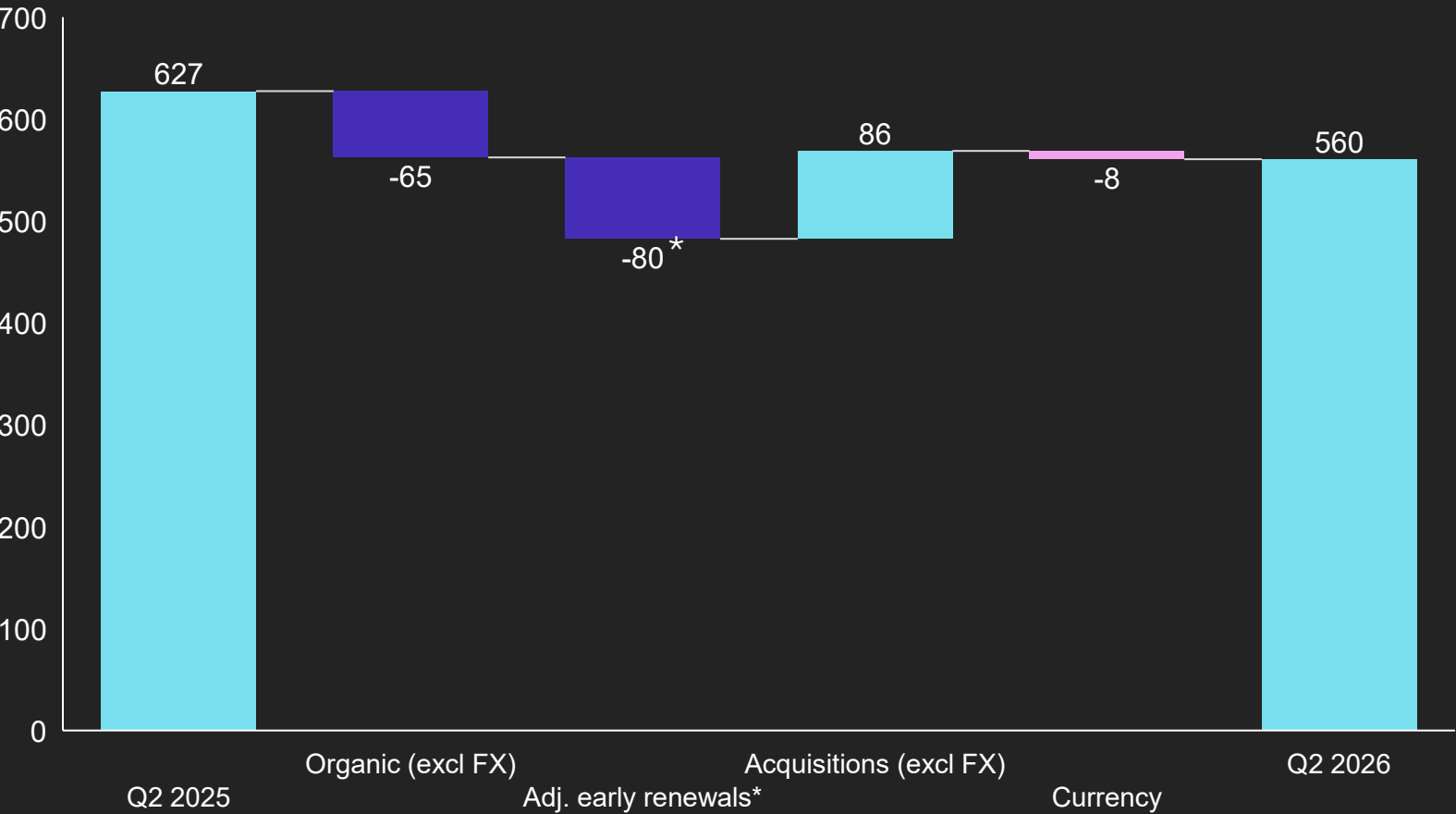


1) Q2 2025 has been adjusted for Tribia's move from Design Management to Process Management.

Design Management

Net Sales Q2 2025 → Q2 2026

SEK m

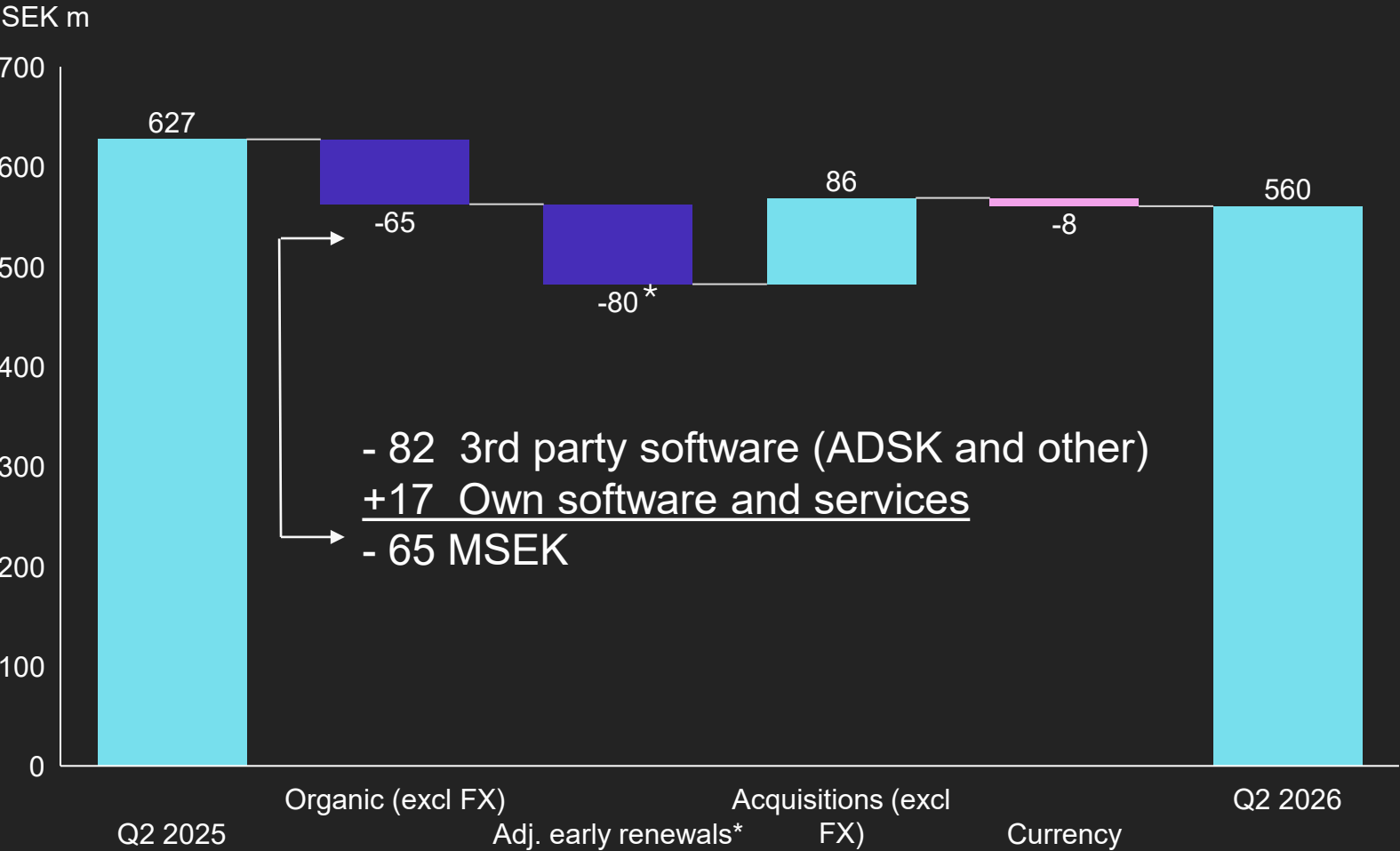


* Q2 2025 was positively impacted by early renewals of 3-year Autodesk subscriptions in Symetri Group.



Design Management

Net Sales Q2 2025 → Q2 2026



* Q2 2025 was positively impacted by early renewals of 3-year Autodesk subscriptions in Symetri Group.



Product Lifecycle Management

Design, Simulation, Virtual Twins

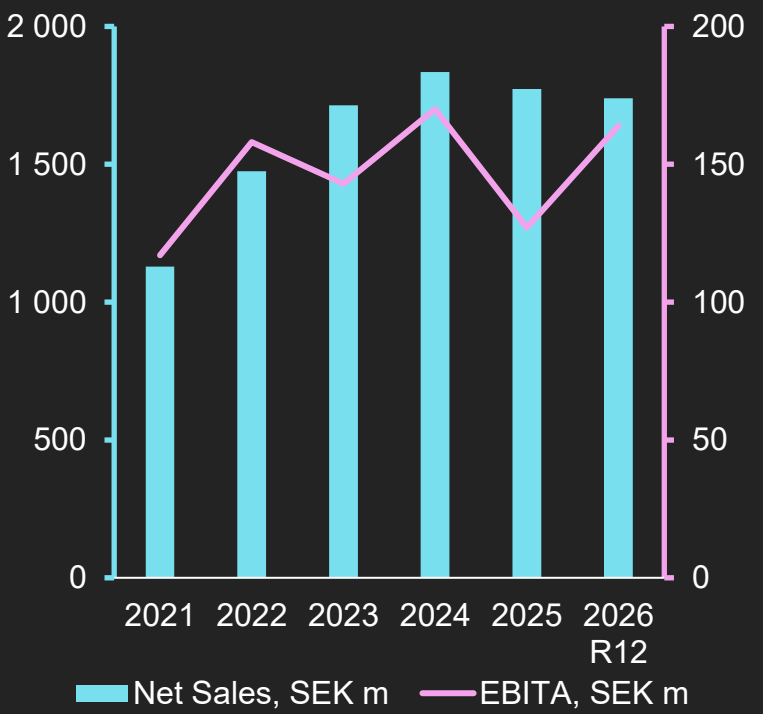
Key Highlights, Q2 2026

- Net sales decreased by 1 percent to SEK 438 m (444)
 - Organic growth decreased by 4 percent
 - Strategically important verticals, such as aerospace and defence, remained strong in demand
 - Solid quarter for Nordics, Benelux and the United States. German market still stagnant
- EBITA increased by 24% to SEK 41 m (33)
 - EBITA-margin increased to 9,4 (7,4) percent
 - Last year’s restructuring efforts have contributed to a higher operational efficiency and leaner cost structure

Key Financials, Q2 2026

	Q2 2026	Q2 2025	Change %	2026 R12
Net sales, SEK m	438	444	-1	1,739
EBITA, SEK m	41	33	24	164
EBITA margin, %	9.4	7.4		9.4

2021 – 2026 R12



Net sales has been adjusted as if the new transaction model for partner software and reclassification of third-party agreements had been in place from 2022.

Process Management

Case Management and GIS Solutions for Public Sector

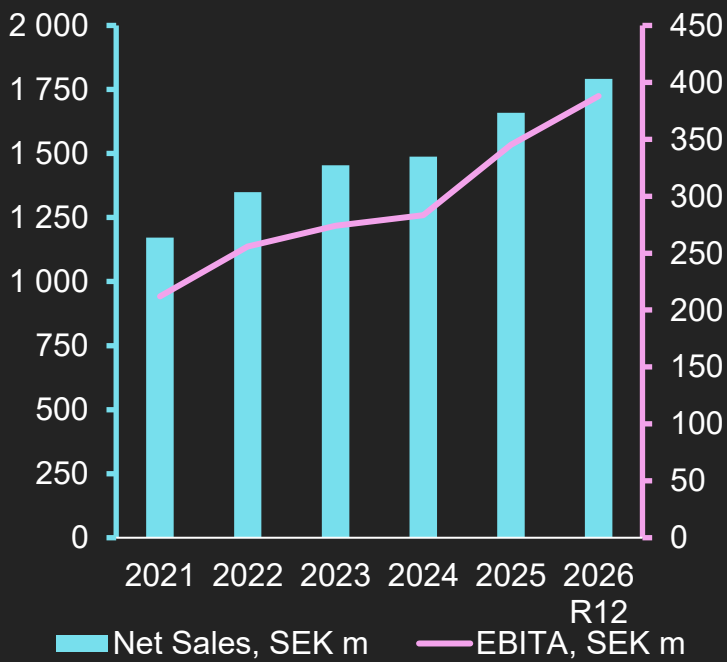
Key Highlights, Q2 2026

- Net sales increased by 18 percent to SEK 463 m (394)
 - Organic growth increased by 2 percent
 - Stable demand from the public sector
 - A strong market position, long-term experience, and solid references help win public-sector contracts
- EBITA increased by 26% to SEK 93 m (74)
 - EBITA margin increased to 20,1 (18,8) percent
 - Recent acquisitions and improved operational efficiency contributed to the margin uplift

Key Financials, Q2 2026

	Q2 2026	Q2 ¹⁾ 2025	Change %	2026 R12
Net sales, SEK m	463	394	18	1,791
EBITA, SEK m	93	74	26	388
EBITA margin, %	20.1	18.8		21.7

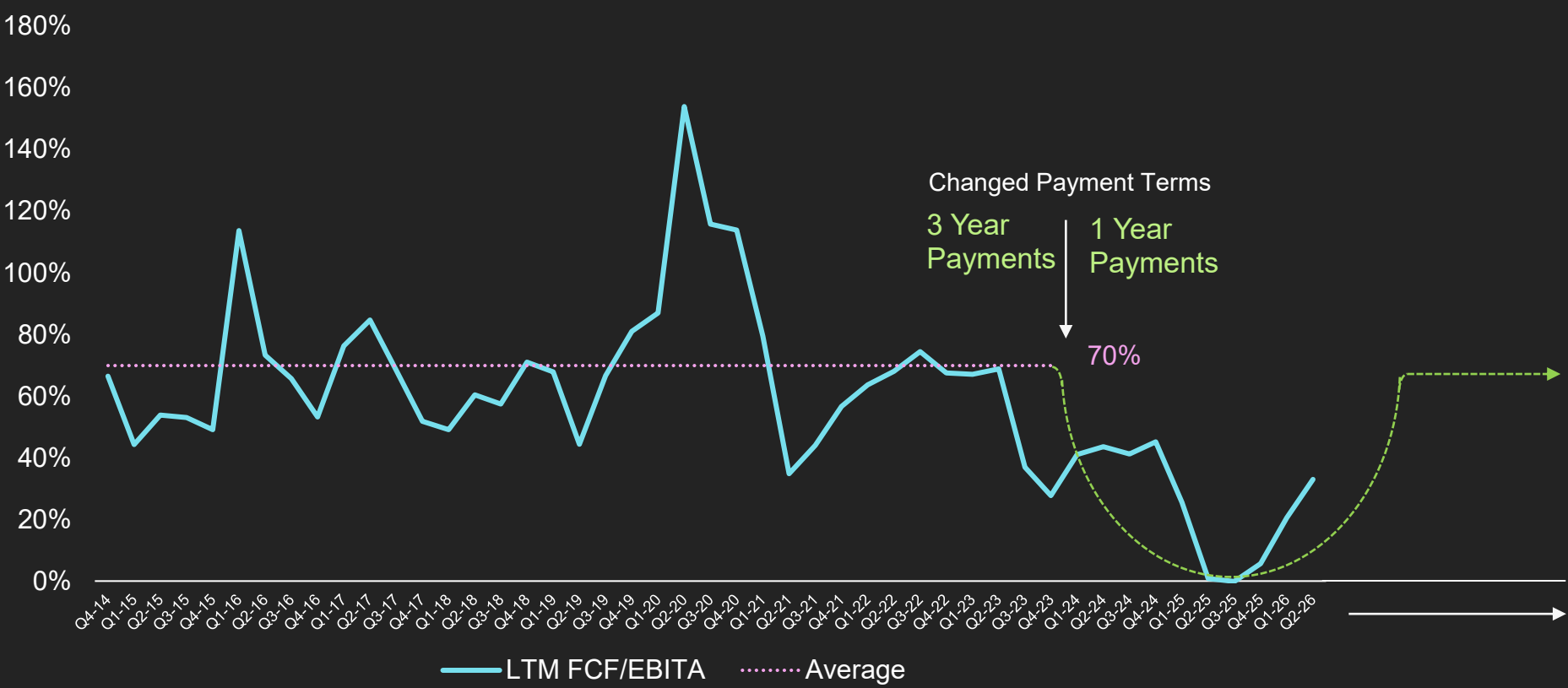
2021 – 2026 R12



1) Q2 2025 has been adjusted for Tribia's move from Design Management to Process Management.

Improvement in Cash Flow from operating activities

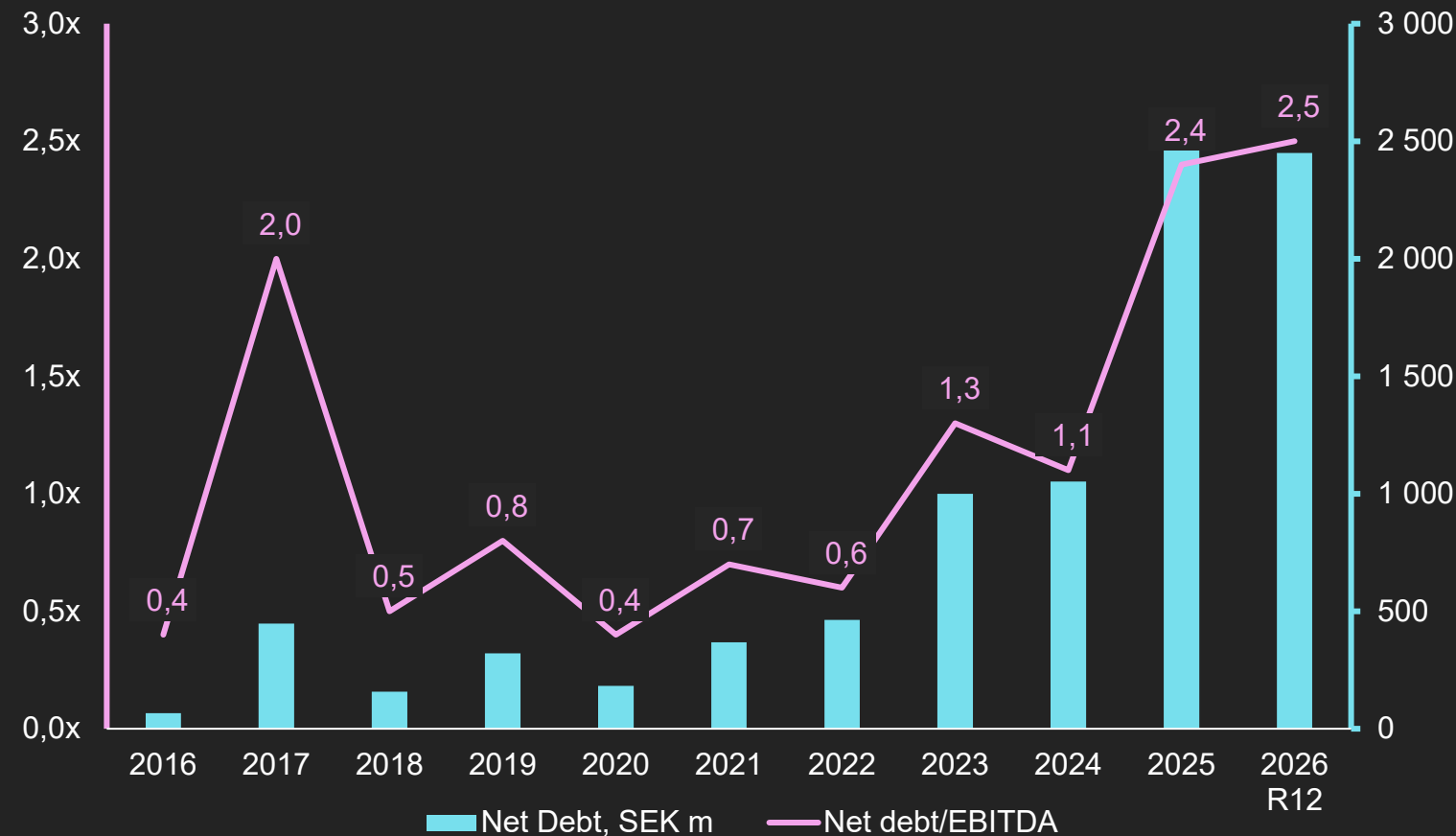
Stronger earnings and changes in working capital



Definition of Cash Conversion: $R12\ FCF / EBITA$
Definition of Free Cash Flow (FCF)=Cash Flow from Operations–Capital Expenditures (CapEx) and Leasing

Leverage and Balance Sheet

Acquisitions Drive Leverage



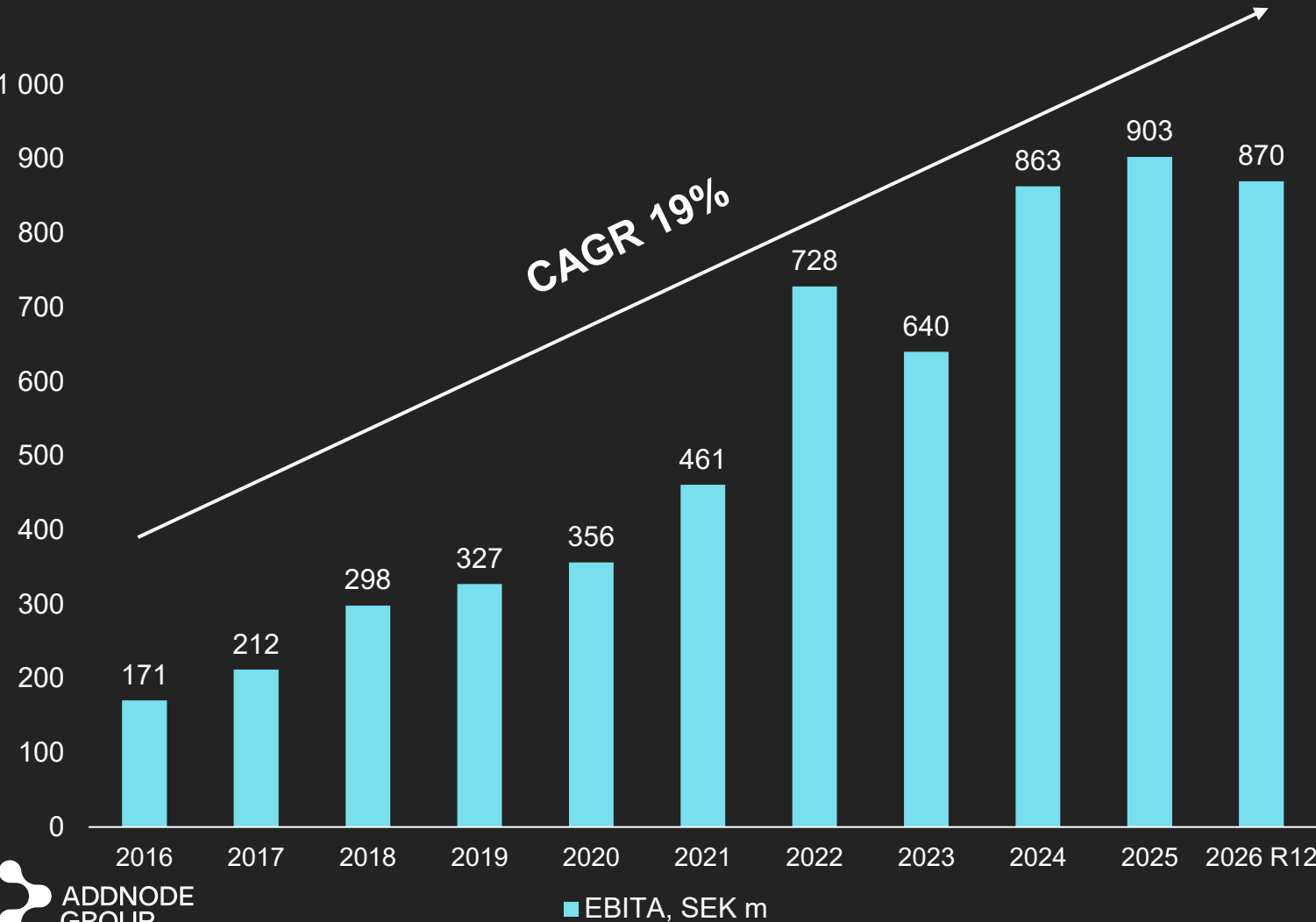
Financial Target

NET DEBT / EBITDA

<2.5x

Addnode Group's Growth Journey

19% EBITA CAGR, last 10 years



Financial Target

EBITA GROWTH

15%

Questions & Answers

Appendix



Financial Targets

15%

EBITA Growth

17%

EBITA Margin

30-50%

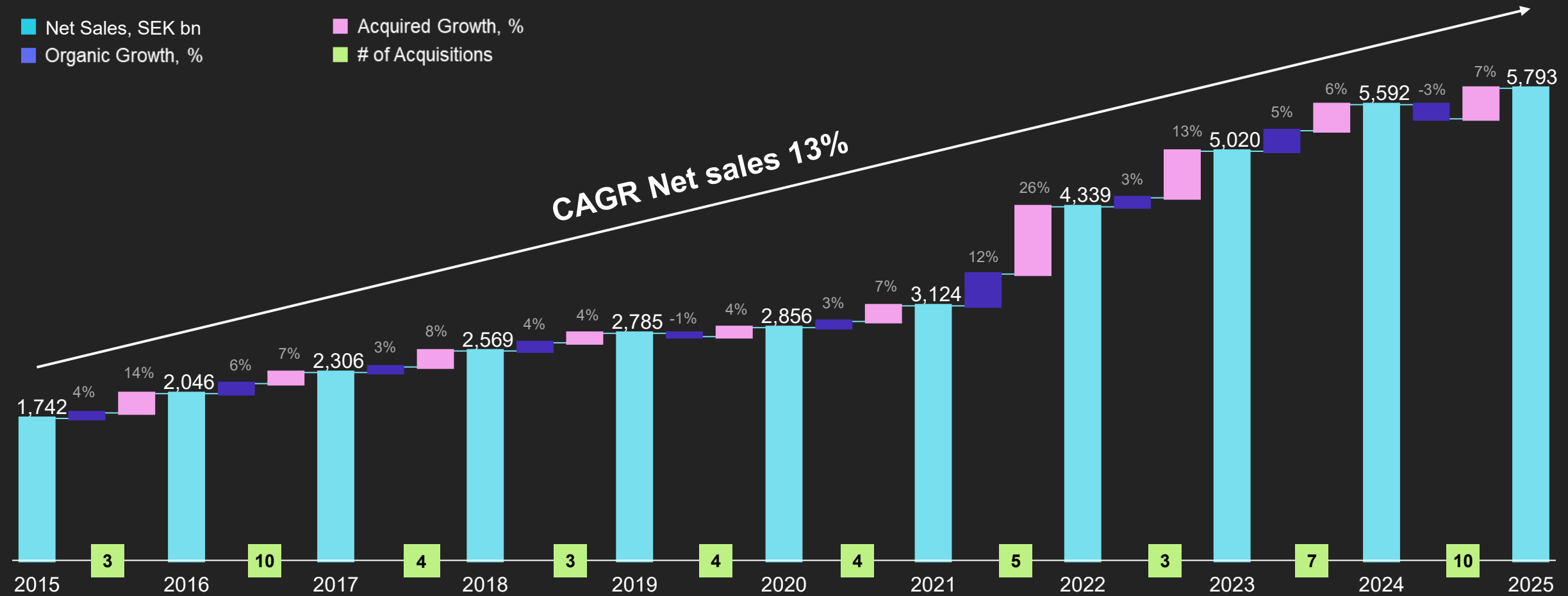
Dividend Policy

<2.5x

Net Debt / EBITDA

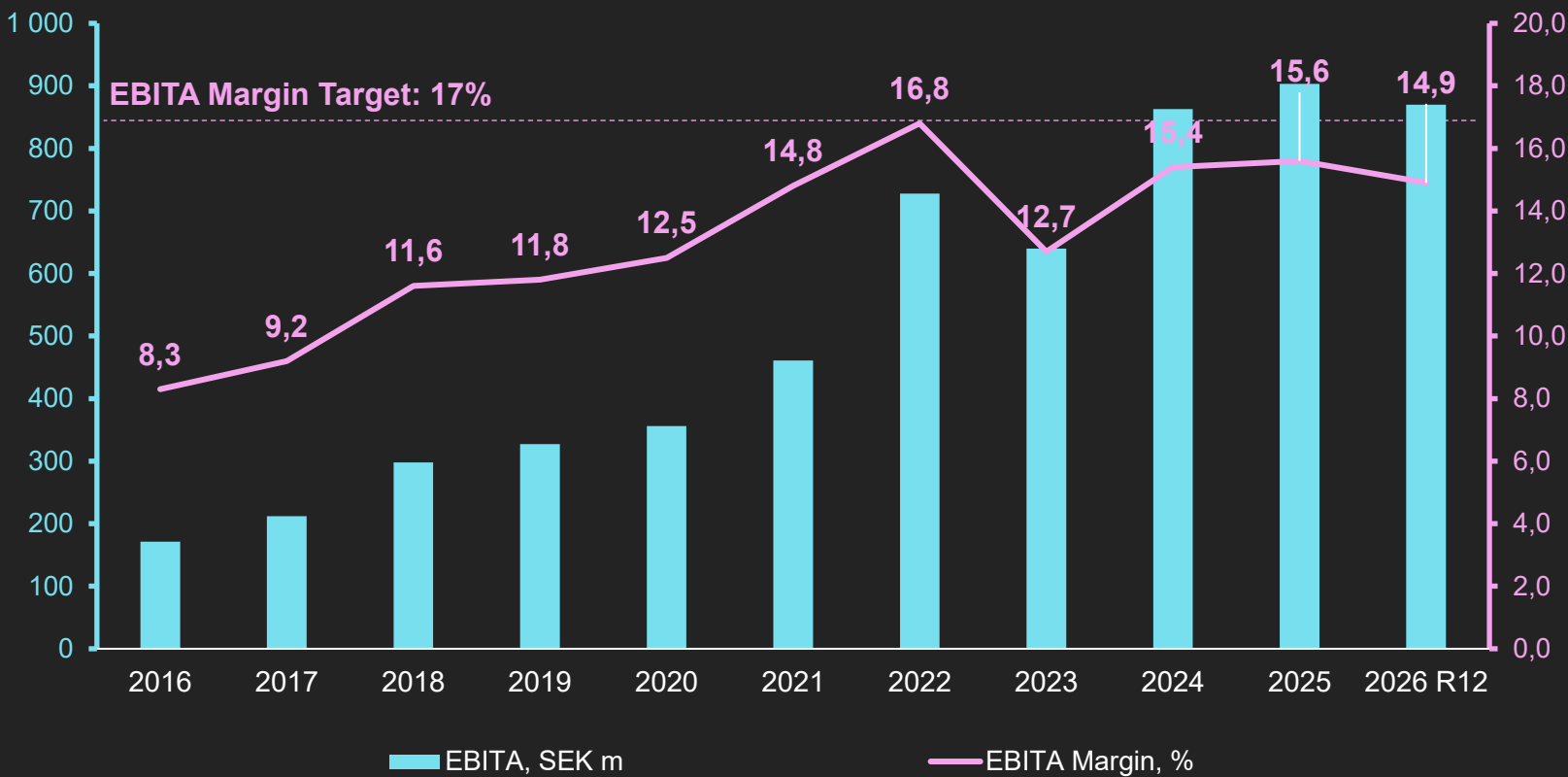
Organic and Acquisition-led Growth Strategy

From a Local Swedish Company to a Global Group



EBITA MARGIN DEVELOPMENT

Organic and Acquisition-led Growth Strategy, last 10 years



Net sales has been adjusted as if the new transaction model for partner software and reclassification of third-party agreements had been in place from 2016.

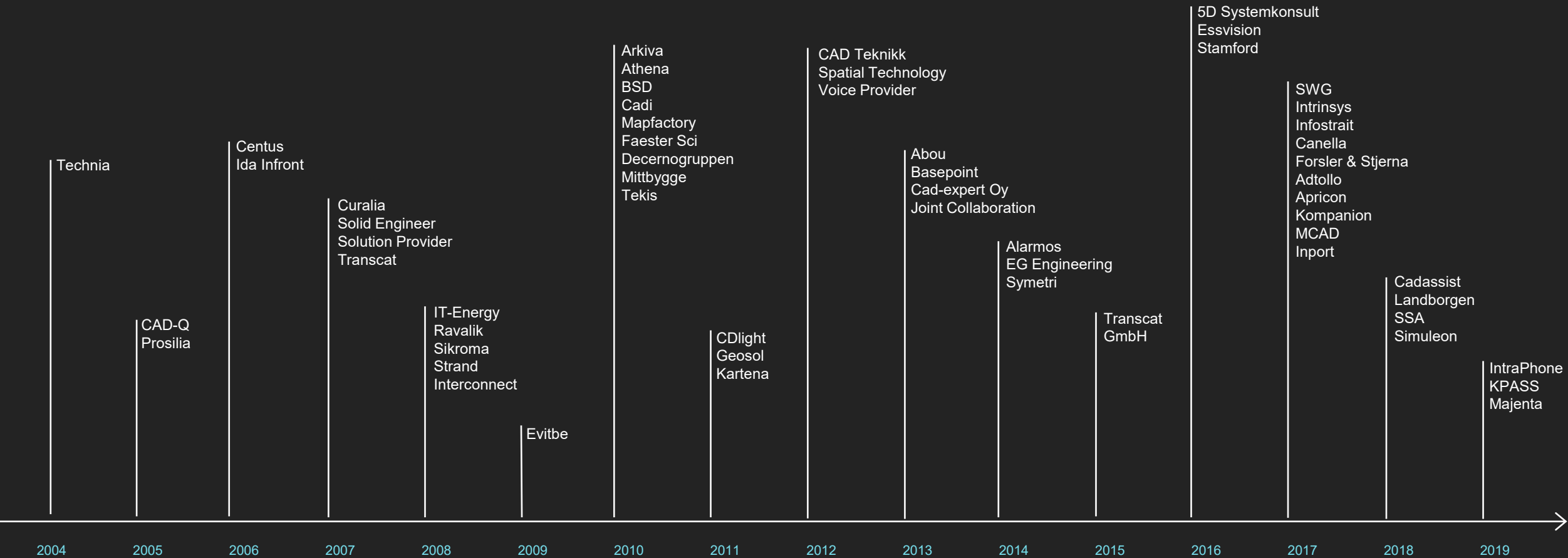
Financial Targets

EBITA MARGIN

17%

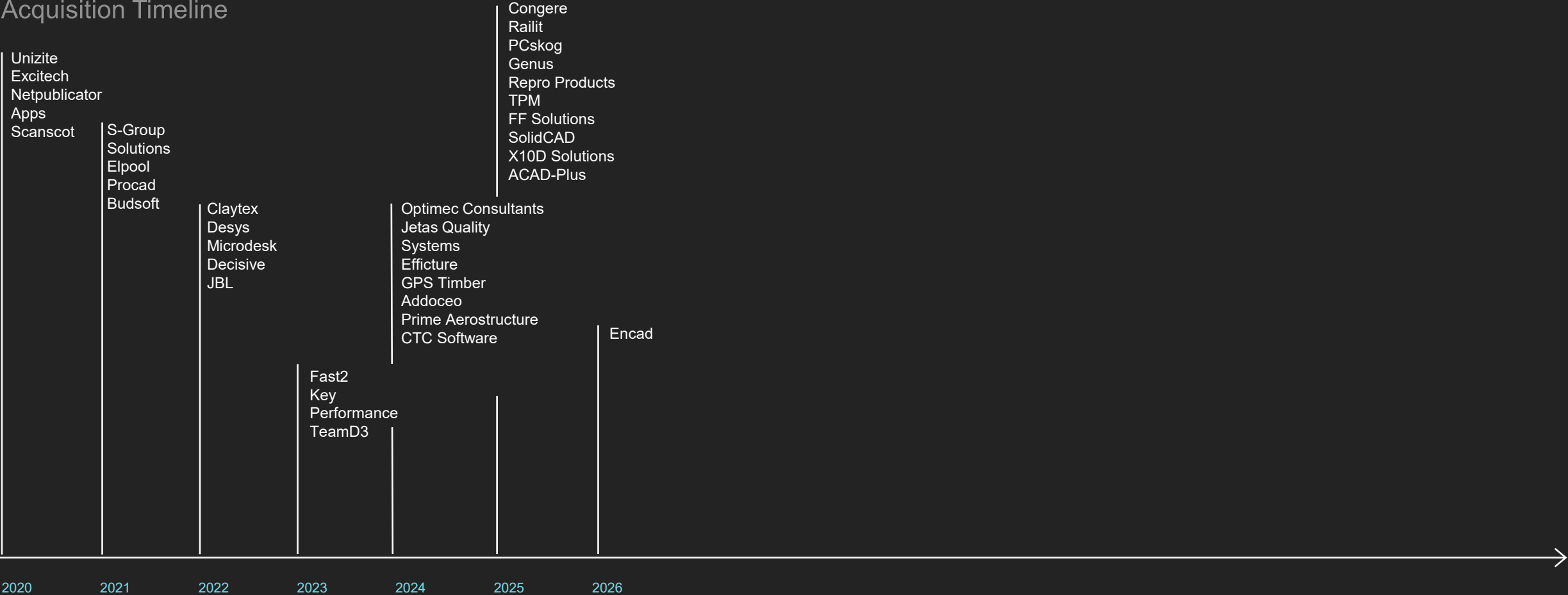
93 Acquisitions Since Inception of Addnode Group 2003

Acquisition Timeline



93 Acquisitions Since Inception of Addnode Group 2003 (continued)

Acquisition Timeline



Key Financials

2020 – 2026R12

	2020	2021	2022	2023	2024	2025	2026R12 ¹⁾
Net Sales, SEK bn²⁾	2.9	3.1	4.3	5.0	5.6	5.8	5.9
Net Sales growth, %	3	9	39	16	11	4	2
EBITA, SEK bn	0.4	0.5	0.7	0.6	0.9	0.9	0.9
EBITA margin, %²⁾	12.5	14.8	16.8	12.7	15.4	15.6	14.9
EBT, SEK bn	0.2	0.3	0.5	0.4	0.5	0.5	0.4
EBT growth, %	21	35	74	-27	48	0	-25
Return on Capital Employed	10.6%	13.0%	19.6%	13.8%	18.6%	14.1%	12.4%
Return on Equity	11.2%	13.9%	20.7%	13.5%	17.6%	14.8%	12.3%
EPS, SEK	1.22	1.66	2.86	2.09	3.02	2.87	2.39
EPS growth, %	26	36	72	-27	44	-5	-25
Dividend per share, SEK	0.63	0.75	1.00	1.00	1.15	1.15	N/A
Dividend growth, %	N/A	20	33	0	15	0	N/A
Net Debt/EBITDA	0.4	0.7	0.6	1.3	1.1	2.4	2.5
Operating cash flow/share, SEK	4.33	3.27	5.34	3.63	5.26	3.11	5.05

1) Change for 2026 R12 in comparison with July 2024 – June 2025.

2) Net sales and EBITA margin have been recalculated for the years 2020–2024 as if the new transaction model for partner software and the reclassification of third-party agreements, that was introduced in Q4 2024, had been in effect throughout the period.

Consolidated Financial Position

June 30, 2026

SEK m	30 June 2026	30 June 2025	Change
Intangible Non-current Assets	5,946	4,142	1,804
Other Non-current Assets	374	358	16
Net Working Capital	-236	-328	92
Total Assets	6,084	4,172	1,912
Equity	2,844	2,411	433
Provisions, Taxes and Other Debt	790	613	177
Net Debt	2,450	1,148	1,302
Total Equity & Liabilities	6,084	4,172	1,912
Equity Ratio	30	30	-
Return on Capital Employed (ROCE)	12.4	19.1	-6.7 pp
Term Loan	1,710	705	1,005
Revolving Credit Facility	2,000	1,600	400
<i>Whereof Unutilized</i>	798	655	143



Consolidated Cash Flow

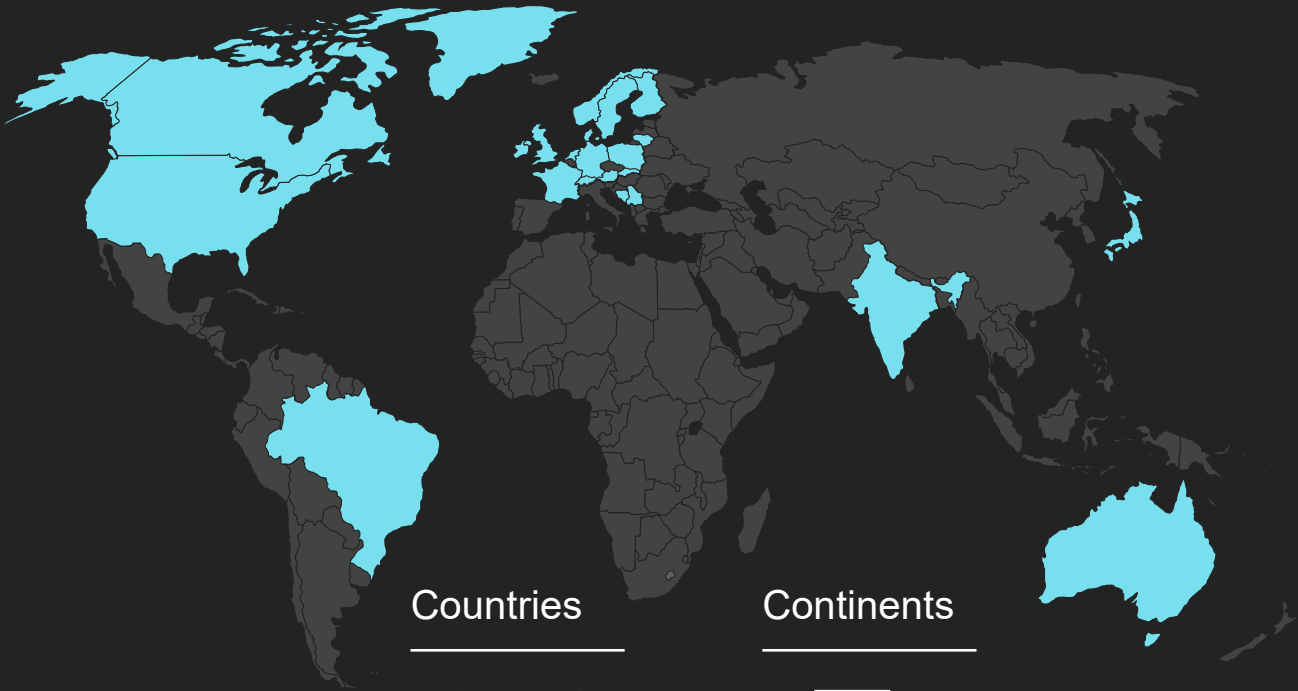
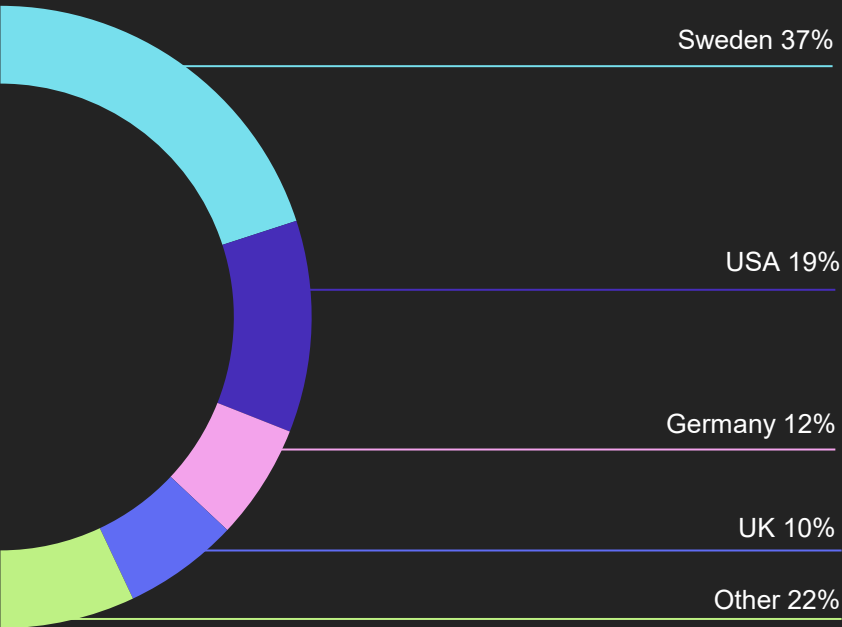
Q2 2026

SEK m	Apr-Jun 2026	Apr-Jun 2025	Change	YTD June 2026	YTD June 2025	Change
Operating profit	58	170	-112	244	319	-75
Adjustments for other non-cash items	134	91	43	251	206	45
Net financial items	-64	-38	-26	-63	-48	-15
Tax paid	-41	-60	19	-95	-87	-8
Changes in working capital	-25	-196	171	88	-220	308
Cash flow from operating activities	62	-33	95	425	170	255
Cash flow from investing activities	-106	-62	-44	-181	-184	3
Cash flow from financing activities	-189	148	-337	-197	131	-328
Cashflow for the period	-233	53	-286	47	118	-71



A Global Group

Net Sales 2026 Q2



Countries

Continents

20 5