



Interim Report

January – September 2025

Presentation of Addnode Group's Interim Report January – September 2025



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Agenda

1. Addnode Group
2. Q3 2025
3. Divisions
4. Financials
5. Q&A
6. Appendix
 1. Equity Story
 2. 5yr Key Figures
 3. Acquisitions 2022 – 2025
 4. Shareholders, June 30, 2025
 5. Share performance, 1 year

OUR MISSION

Addnode Group Operates,
Acquires and Develops
Entrepreneurial Companies
that Provide Digital Solutions

An aerial photograph of a modern building with a large, multi-level green roof. The roof is covered in various types of vegetation, including grass and shrubs, and is divided into sections by concrete walkways and railings. The building itself has a light-colored facade and large windows. In the foreground, there are more green spaces, trees, and a small blue-roofed structure. The overall scene is lush and green, suggesting a sustainable and eco-friendly environment.

Stable Market, High Rate of Acquisition Activity and Improved Efficiency

- EBITA, adjusted for early contract renewals, increased to SEK 219 m (200)
- New financial targets confirm Addnode Group's existing strategy and set more ambitious aims in terms of growth and profitability
- Six acquisitions. Solidcad expected to contribute to EBITA with SEK 120 m.
- Credit facilities extended on more favourable terms

Addnode Group

Highlights Q3 2025

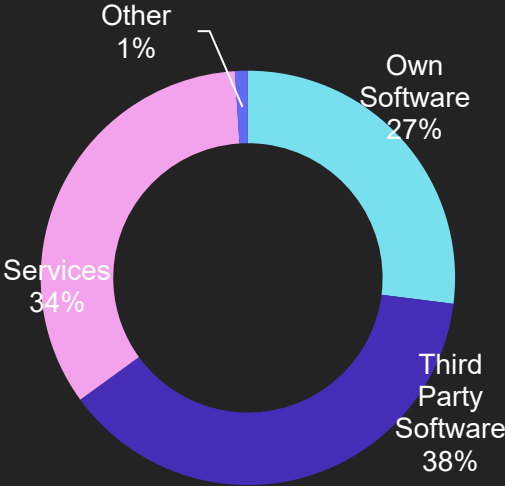


Key Financials

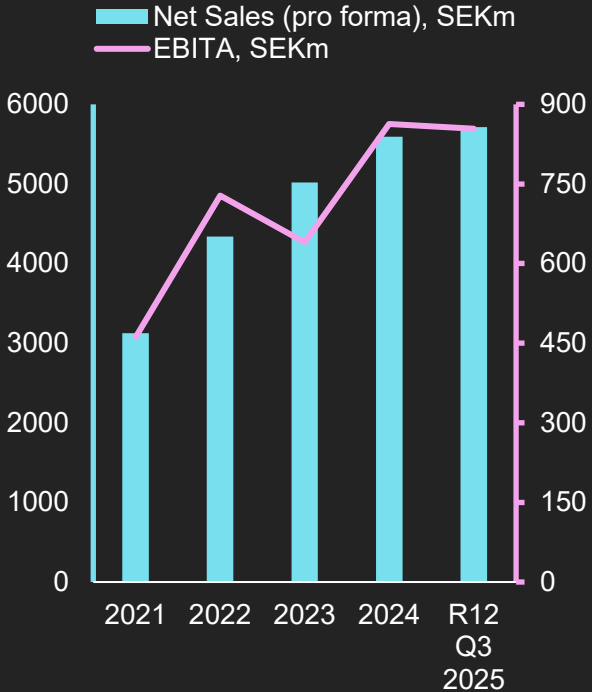
	Q3 2025	Pro forma ¹⁾ Q3 2024	Change %	R12 Q3 2025
Net sales, SEK m	1,311	1,316	0%	5,714
Gross profit, SEKm	978	971	1%	4,351
Gross margin, %	74.6	73.8		76.1
EBITA, SEKm	149	200	-26%	854
EBITA margin, %	11.4	15.2		14.9
Average # of employees	2,718	2,587	5%	2,632

1) Pro forma figure (net sales adjusted for comparison) has been adjusted to reflect a scenario in which the new transaction model for partner software and reclassification of third-party agreements had been in place in 2024.

Net Sales by Category



Net Sales (pro forma) and EBITA



New Financial Targets

15%

EBITA Growth

17%

EBITA Margin

30-50%

Dividend Policy

<2,5x

Net Debt / EBITDA

10%

Net Sales Margin

10%

EBITA Margin

30-50%

Dividend Policy

—

Acquisitions Q3 2025 1 (2)

We have announced nine acquisitions so far in 2025, which are expected to contribute to annual net sales of approximately SEK 700 m and strengthen the EBITA margin.

Genus (Norway)

- No Code -platform for business-critical solutions for customers within banking, insurance, and public sector. Mainly used to manage complex processes where documentation, regulatory compliance, and internal governance are key requirements.
- In 2024, net sales amounted to SEK 165 million and EBITA margin was higher than that of Addnode Group's division Process Management. 87 employees.
- Purchase price was paid in cash and 2,024,442 newly issued B shares, corresponding to a dilution of 1.48 per cent of the share capital and 1.18 per cent of the voting rights.
- Consolidated as part of Addnode Group's division Process Management from July 2025.



X10D Solutions (Sweden)

- As a partner to Dassault Systèmes, X10D Solutions offers a broad range of software products that enhance product development processes, complemented by own developed software extensions.
- Strengthens Technia's strategic capabilities in the Nordics.
- Net sales amounted to SEK 40m in 2024. 15 employees.
- Subject to completion conditions. Closing is expected in November 2025. Will be consolidated as part of Technia in division Product Lifecycle Management



Acquisitions Q3 2025 2 (2)

Symetri

FF Solutions (Brazil)

- One of Brazil's largest Autodesk partners with a competitive offer spanning technology, consulting and education solutions to the country's rapidly growing building, infrastructure and manufacturing sectors.
- Providing entry to the dynamic Brazilian market, access to local talent, and a platform that creates an opportunity to introduce Symetri's own portfolio of productivity and sustainability solutions.
- Net sales 2025 expected to amount to SEK 90 m. 110 employees.
- Consolidated as part of Symetri in Design Management from August 2025.



Solidcad (Canada)

- An Autodesk Platinum Partner and the market leader in digital solutions for Canada's design, construction and manufacturing industries.
- A mature business that expands Symetri's reach across the Americas, adds 6 000 customers.
- For 2025, net sales expected to amount to SEK 280m and EBITA to SEK 120m. 150 employees.
- Purchase price SEK 850m, additional SEK 204m contingent on future financial performance. Positive EPS impact expected from time of consolidation.
- Subject to completion conditions. Closing is expected in late October 2025. Will be consolidated as part of Symetri in Design Management.



TPM + Repro Products (USA)

- Two asset deals where Symetri US has acquired Autodesk and Bluebeam customers in the AEC segment and public sector organizations.
- Is expected to generate approximately SEK 52 million in net sales in 2025.
- Adds approximately 2,100 customers to Symetri's global customer base, which after the acquisitions now totals approximately 22,000 customers.
- Consolidated as part of Symetri in Design Management from July 2025.





Extended Credit Facility

From SEK 2,600 m To SEK 3,700 m

- The term loans have been extended to SEK 1,700 m from SEK 1,000 m
- The revolving overdraft facility has been extended to SEK 2,000 m from SEK 1,600 m
- The refinancing has been carried out on more favourable interest terms than previous terms
- AB Svensk Exportkredit (SEK) has joined the existing banking group, which previously consisted of Nordea and SEB

One Group Three Divisions

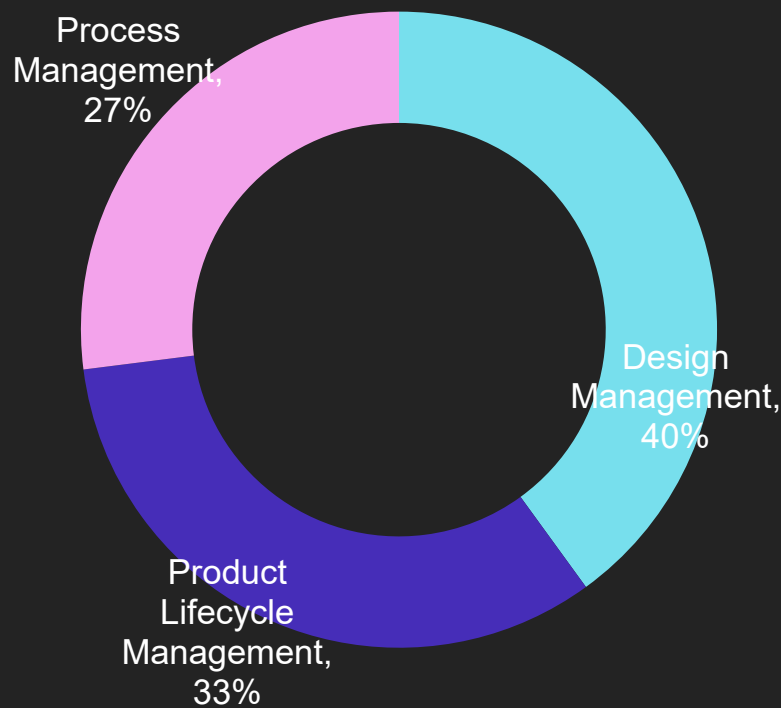
Design
Management

Product Lifecycle
Management

Process
Management

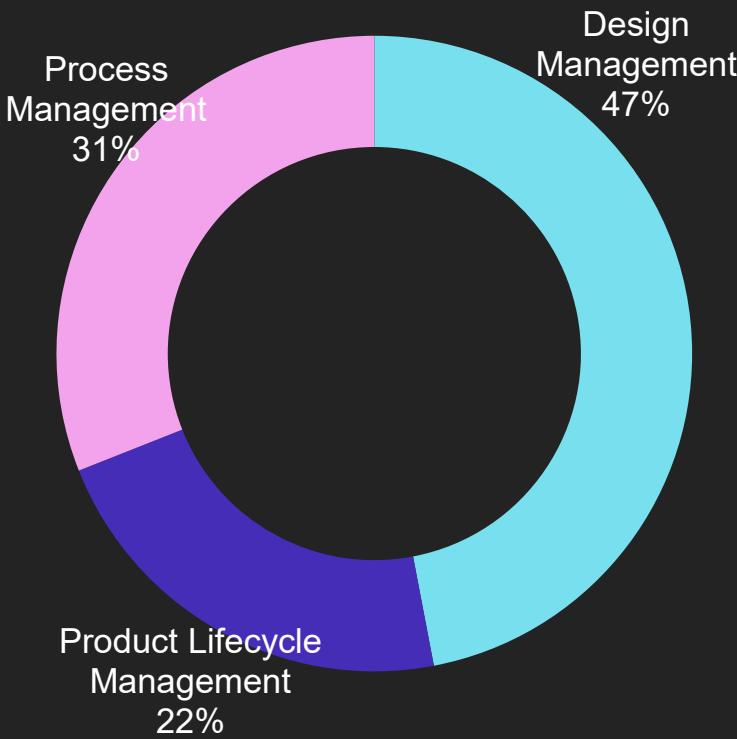
Three Divisions

Share of Net Sales* Q3 2025



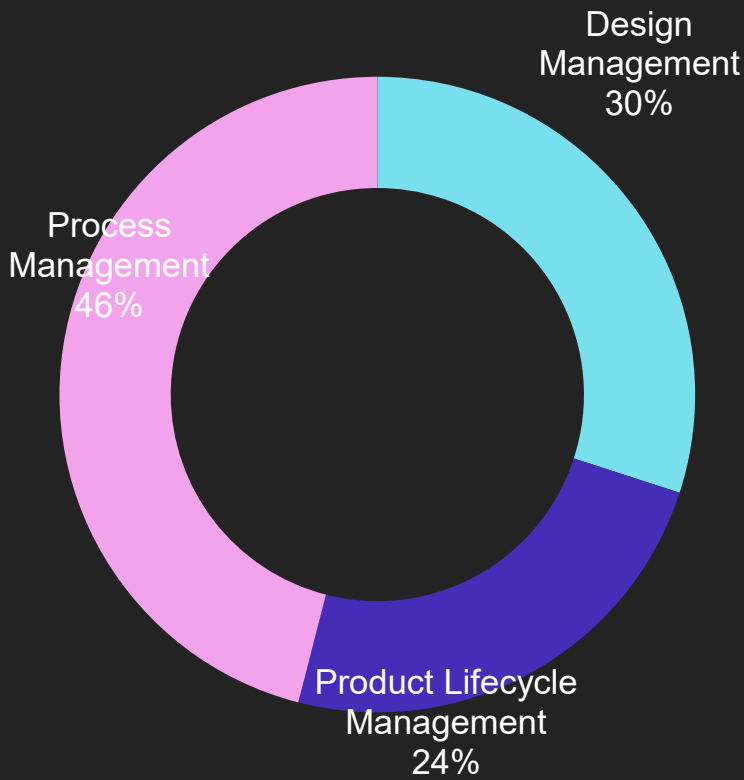
Addnode Group Net sales Q3 2025: SEK 1,311 m
* Before eliminations

Share of Gross Profit* Q3 2025



Addnode Group Gross Profit Q3 2025: SEK 978 m
* Before eliminations / central costs

Share of EBITA* Q3 2025



Addnode Group EBITA Q3 2025: SEK 149 m
* Before eliminations / central costs

Design Management

Design, BIM, Facility Management Software

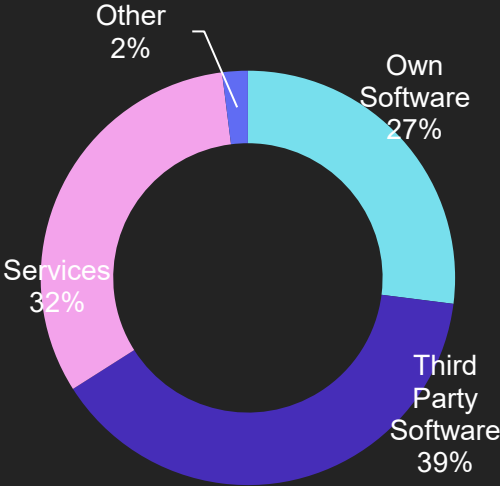


Key Financials

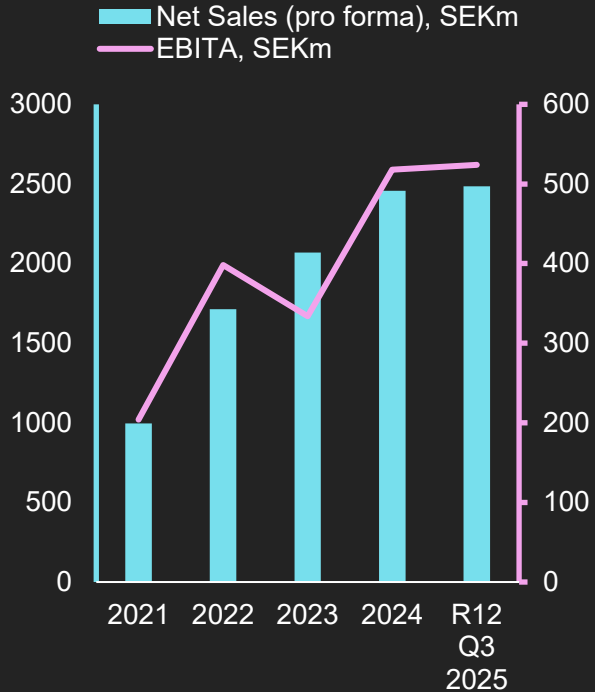
	Q3 2025	Pro forma ¹⁾ Q3 2024	Change %	R12 Q3 2025
Net sales, SEK m	528	585	-10	2,520
Gross profit, SEKm	466	517	-10	2,272
Gross margin, %	88.3	88.4		90.2
EBITA, SEKm	51	118	-57	524
EBITA margin, %	9.7	20.2		20.8
Average # of employees	1,185	1,110	7	1,129

1) Pro forma figure (net sales adjusted for comparison) has been adjusted to reflect a scenario in which the new transaction model for partner software and reclassification of third-party agreements had been in place in 2024.

Net Sales by Category



Net Sales (pro forma) and EBITA



Product Lifecycle Management

Design, Simulation, Virtual Twins

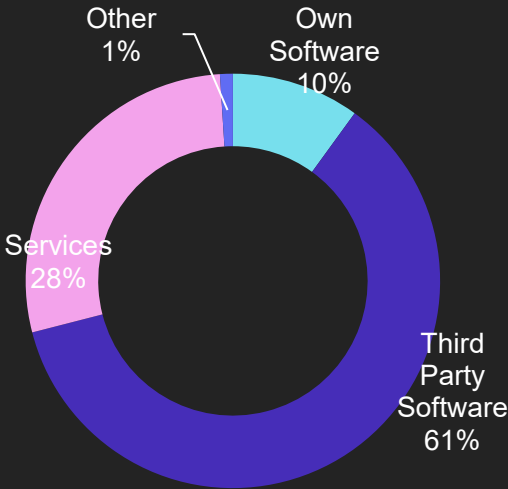


Key Financials

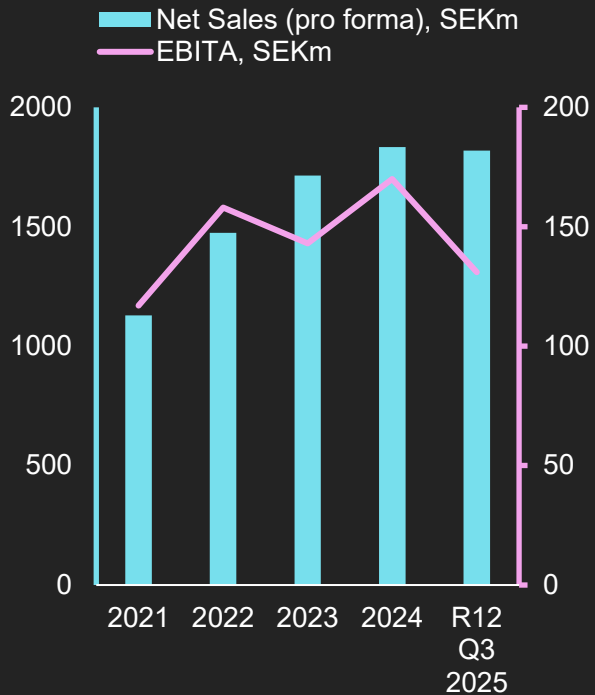
	Q3 2025	Pro forma ¹⁾ Q3 2024	Change %	R12 Q3 2025
Net sales, SEK m	435	452	-4	1,819
Gross profit, SEKm	214	221	-3	922
Gross margin, %	49.2	48.9		50.7
EBITA, SEKm	42	39	8	131
EBITA margin, %	9.7	8.6		7.2
Average # of employees	708	722	-2	722

1) Pro forma figure (net sales adjusted for comparison) has been adjusted to reflect a scenario in which the new transaction model for partner software and reclassification of third-party agreements had been in place in 2024.

Net Sales by Category



Net Sales (pro forma) and EBITA



Process Management

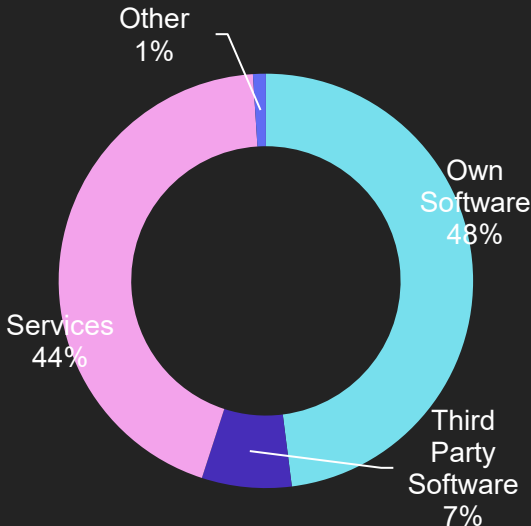
Case Management and GIS Solutions for Public Sector



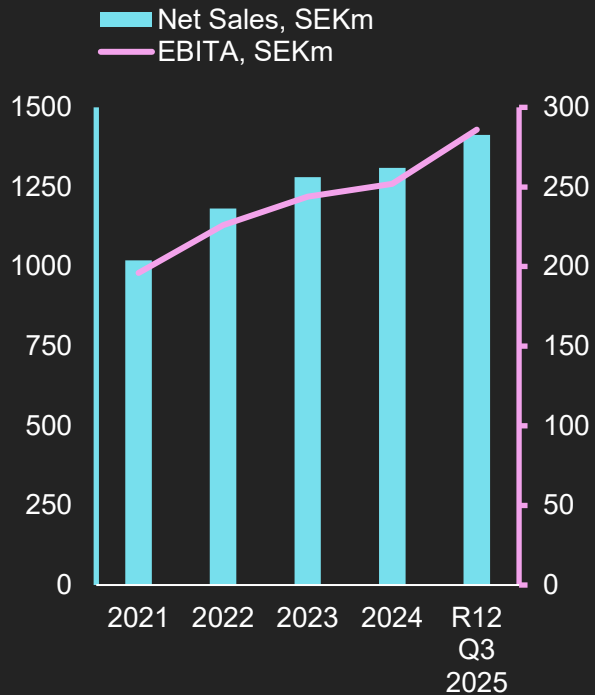
Key Financials

	Q3 2025	Q3 2024	Change %	R12 Q3 2025
Net sales, SEK m	357	289	24	1,413
Gross profit, SEK m	304	237	28	1,182
Gross margin, %	85.2	82.0		83.7
EBITA, SEK m	78	58	34	286
EBITA margin, %	21.8	20.1		20.3
Average # of employees	821	740	11	769

Net Sales by Category



Net Sales and EBITA



Consolidated Cash Flow

Q3 2025

SEKm	Jul-Sep 2025	Jul-Sep 2024	Change	Jan-Sep 2025	Jan-Sep 2024	Change
Operating profit	74	137	-63	393	420	-27
Adjustments for other non-cash items	121	90	31	326	267	59
Changes in working capital	-213	-314	101	-432	-81	-351
Cash flow from operating activities	-64	-133	69	105	426	-321
Cash flow from investing activities	-615	-167	-448	-799	-373	-426
Cash flow from financing activities	298	-25	323	430	-307	737
Cashflow for the period	-380	-325	-55	-264	-254	-10



Consolidated Financial Position

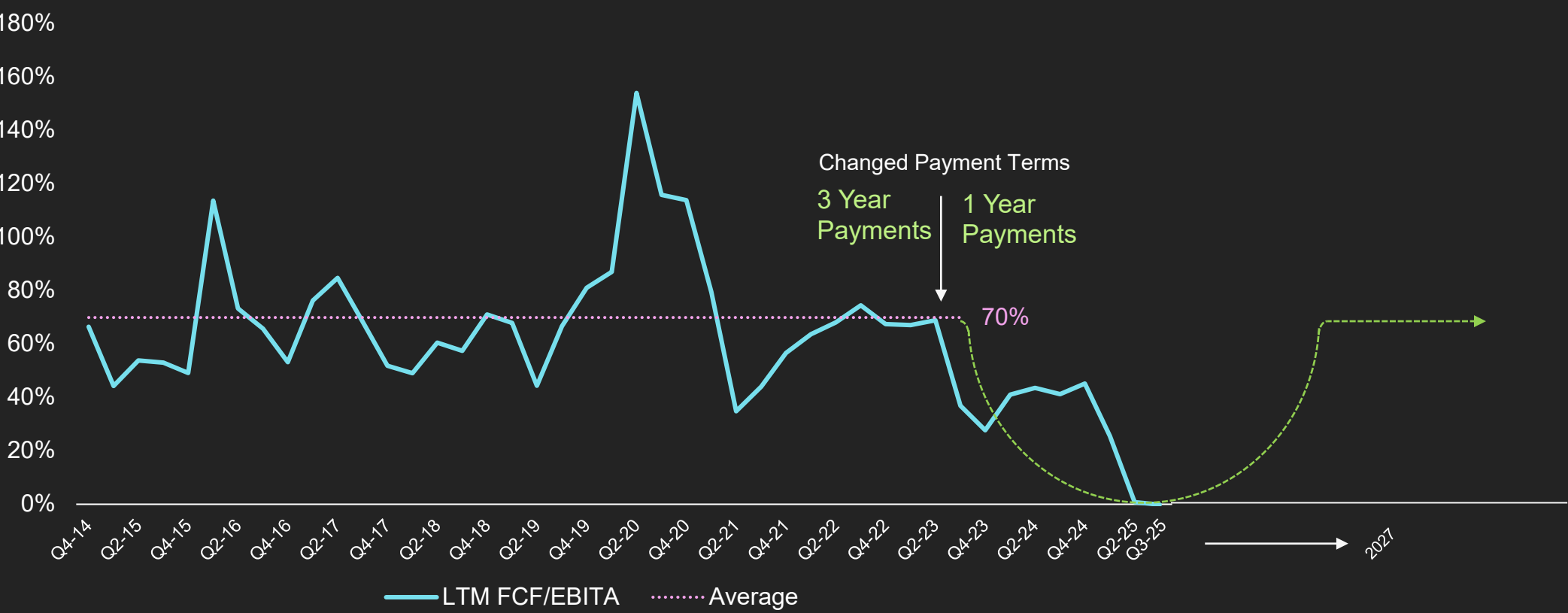
September 30, 2025

SEKm	30 Sept 2025	30 Sept 2024	Change	31 Dec 2024	Change
Intangible Non-current Assets	4,972	4,107	865	4,339	633
Other Non-current Assets	396	382	14	386	10
Net Working Capital	-117	-478	361	-524	407
Total Assets	5,251	4,011	1,240	4,201	1,050
Equity	2,639	2,276	363	2,458	181
Provisions, Taxes and Other Debt	694	633	61	691	3
Net Debt	1,918	1,102	816	1,052	866
Total Equity & Liabilities	5,251	4,011	1,240	4,201	1,050
Equity Ratio	31	29	2	29	2
Return on Capital Employed (ROCE)	17	18	-1	19	-2
Term Loan	695	846	-151	879	-202
Revolving Credit Facility	1,600	1,600	0	1,600	0
Whereof Unutilized	337	1,157	-820	997	-660



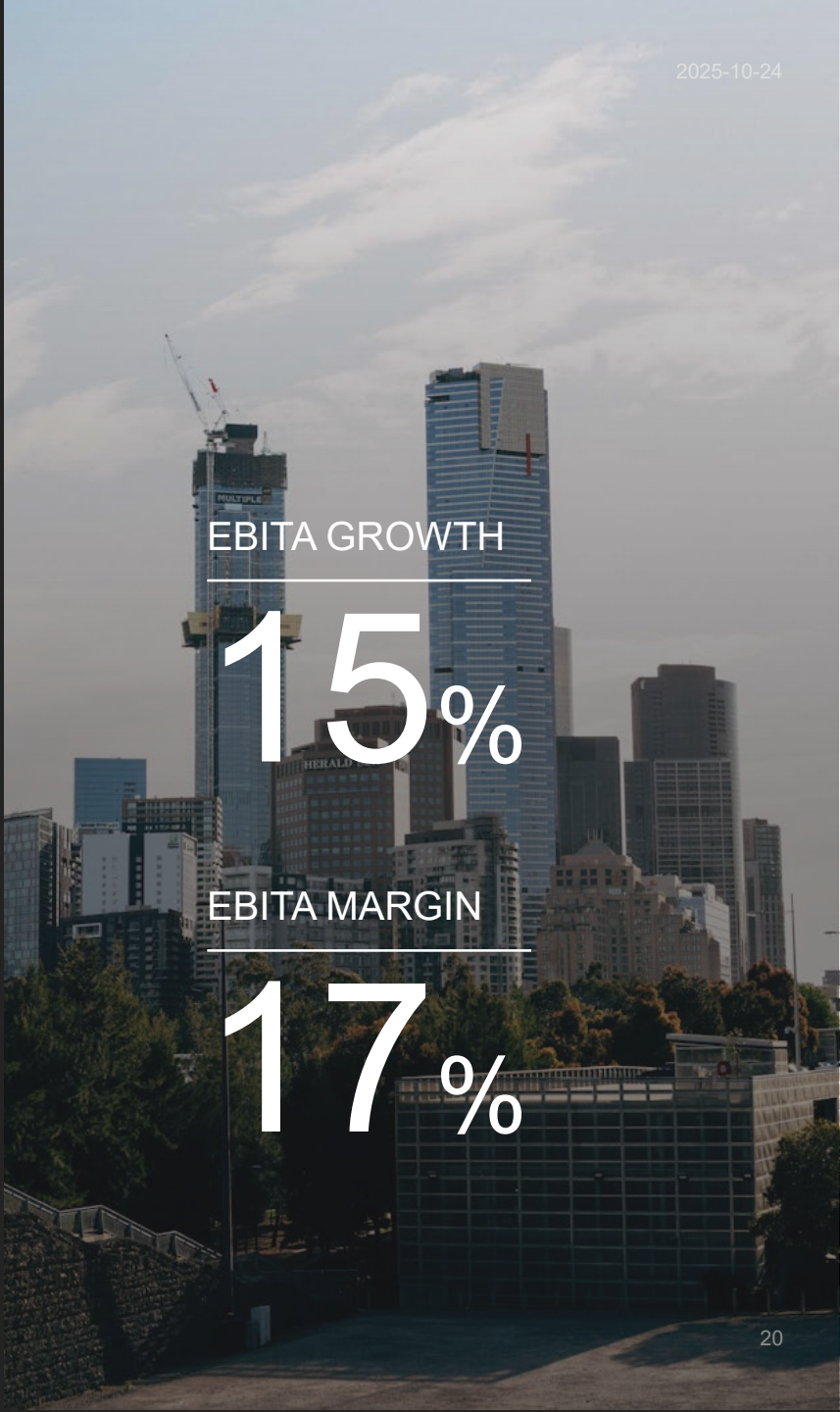
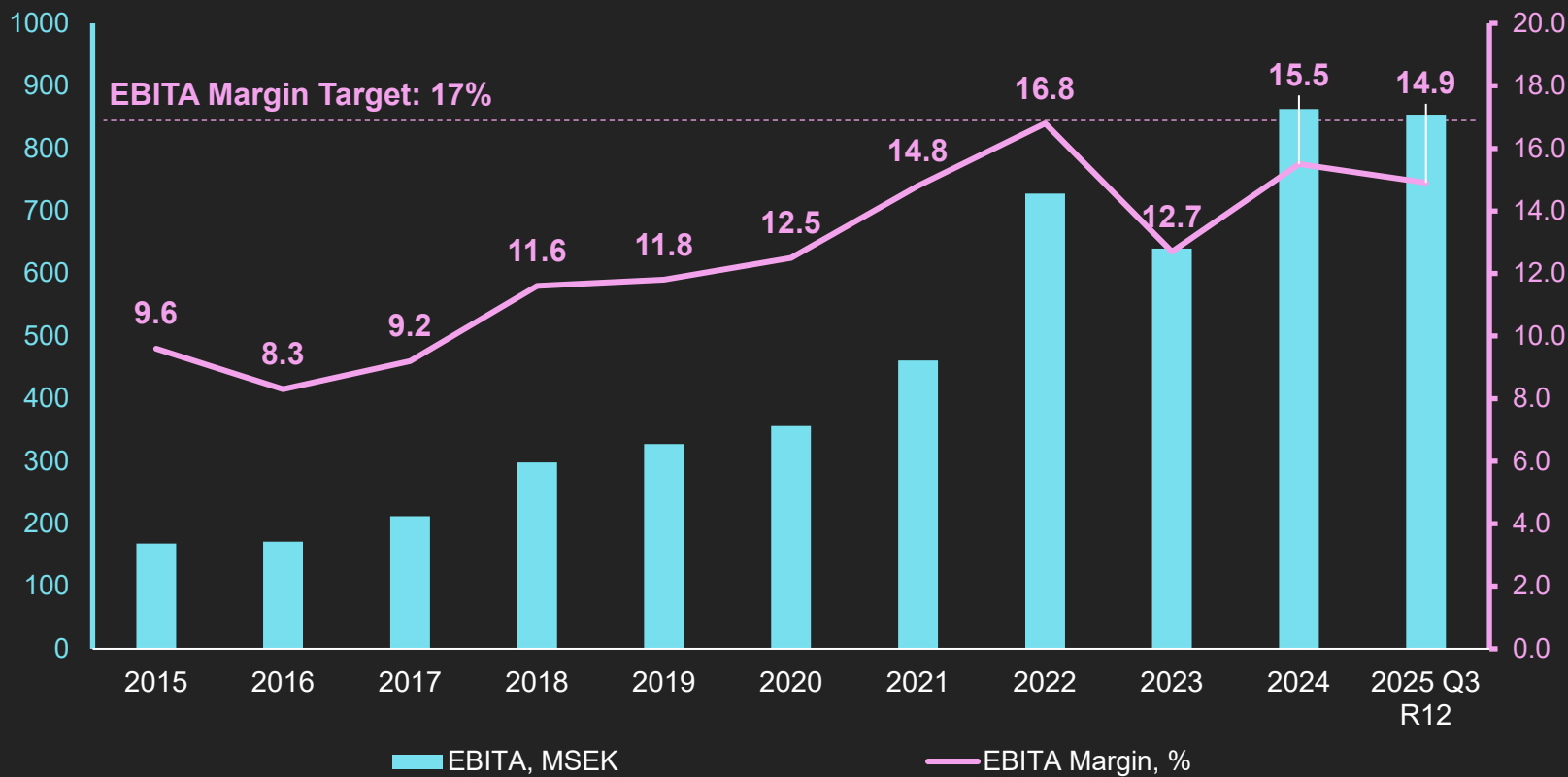
Business Model with Strong Cash Generation

Temporary Working Capital Drag due to Change in Payment Terms for 3-year Autodesk Contracts



EBITA CAGR, 2015 – Q3'2025 R12: 18%

Organic and Acquisition-led Growth Strategy



EBITA GROWTH

15%

EBITA MARGIN

17%

Questions & Answers



Appendix



Why Invest in Addnode Group?

- ✓ Mission-critical Software
- ✓ High Customer Retention and Switching Costs
- ✓ Growing End-User Markets

Offering
Digital Solutions



Consistent
Return on
Capital
Employed

- ✓ Balanced and Disciplined Risk Profile
- ✓ Diversification and Operational Resilience
- ✓ Focus on Cash Flow, Capital Allocation and a Solid Balance Sheet

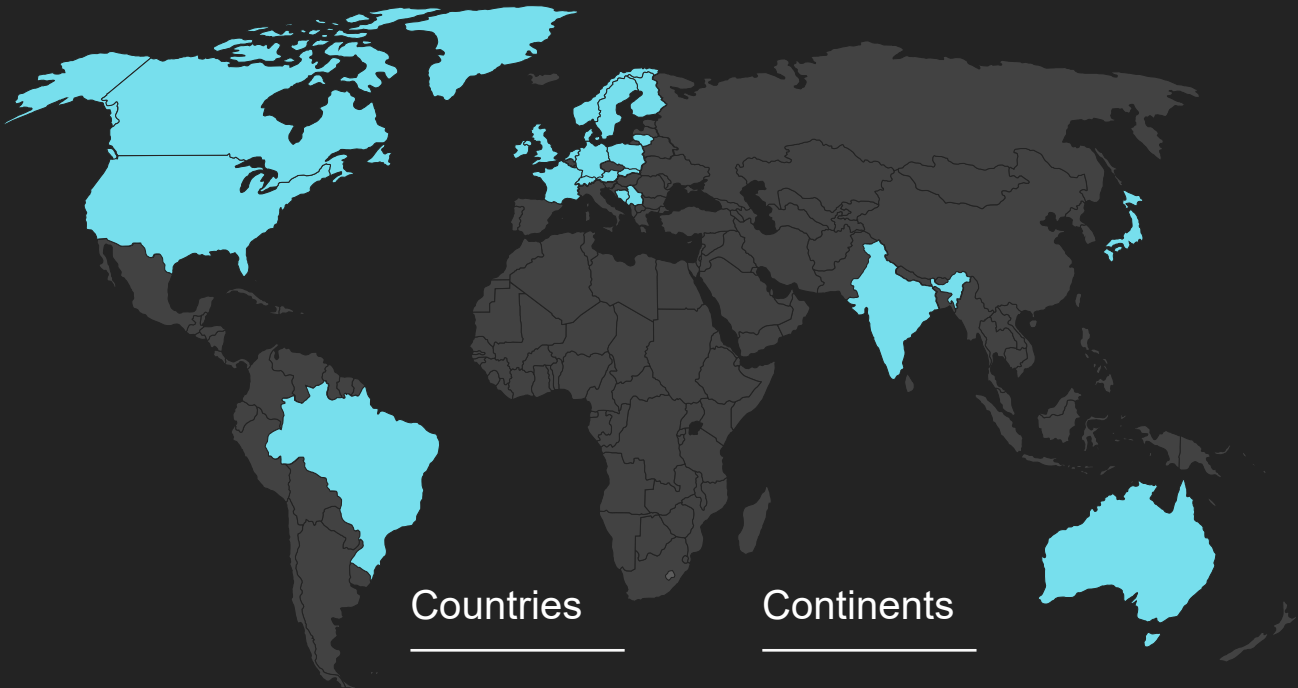
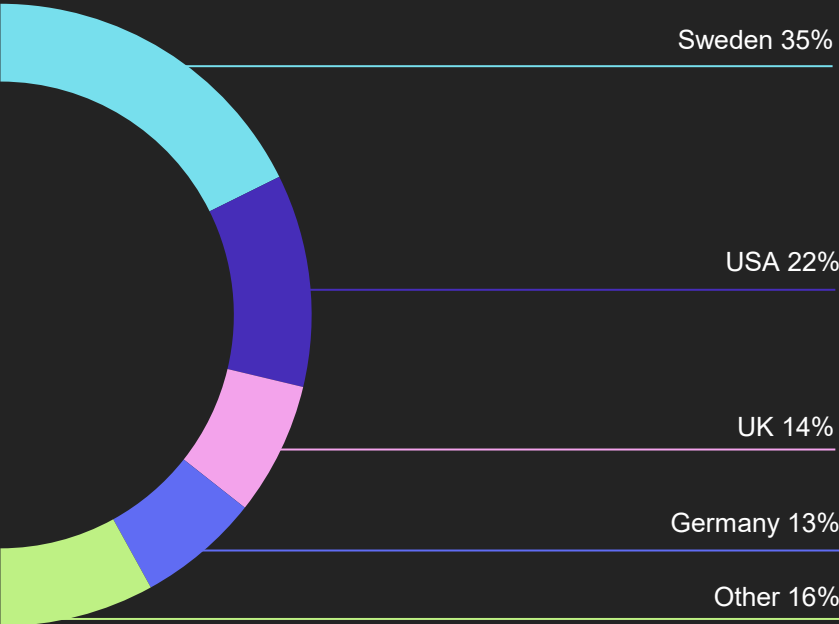
- ✓ Proven Business Model with Recurring Revenue
- ✓ Organic Growth and M&A
- ✓ Improved Margins (M&A, Investments and Internal Efficiency)

With a Proven
2X Strategy



A Global Group

Net Sales (pro forma¹) R12 Q3 2025



1) Pro forma figure (net sales adjusted for comparison) has been adjusted to reflect a scenario in which the new transaction model for partner software and reclassification of third-party agreements had been in place in 2024.

One Group – Three Divisions

Net Sales (pro forma¹⁾) 2024

Design
Management

2.5 SEK bn

Product Lifecycle
Management

1.8 SEK bn

Process
Management

1.3 SEK bn

Addnode Group

5.6 SEK bn

Focus on a few vertical and customer needs

→ Design & PLM

Digital solutions for Design and Lifecycle Management of Products, Buildings and Infrastructure



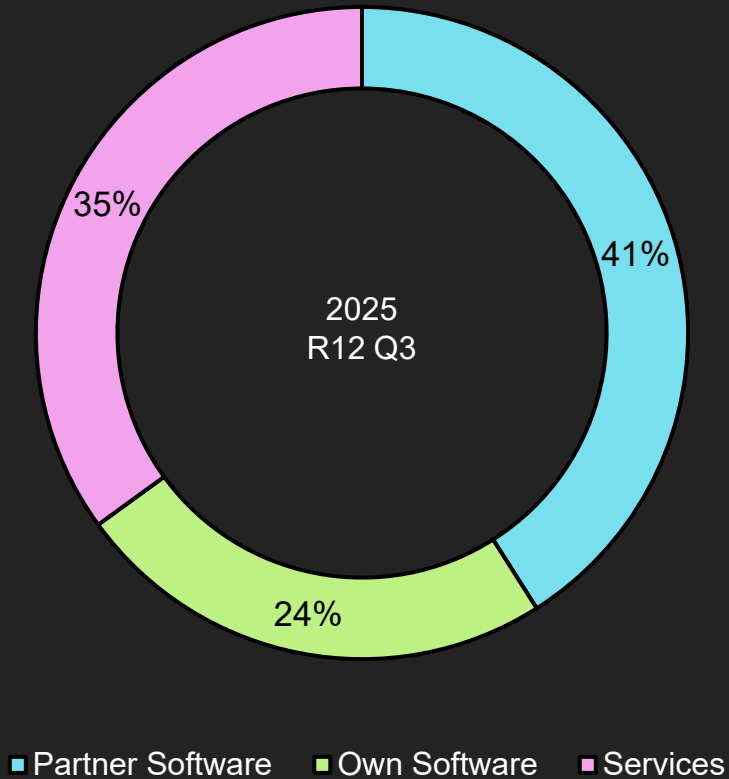
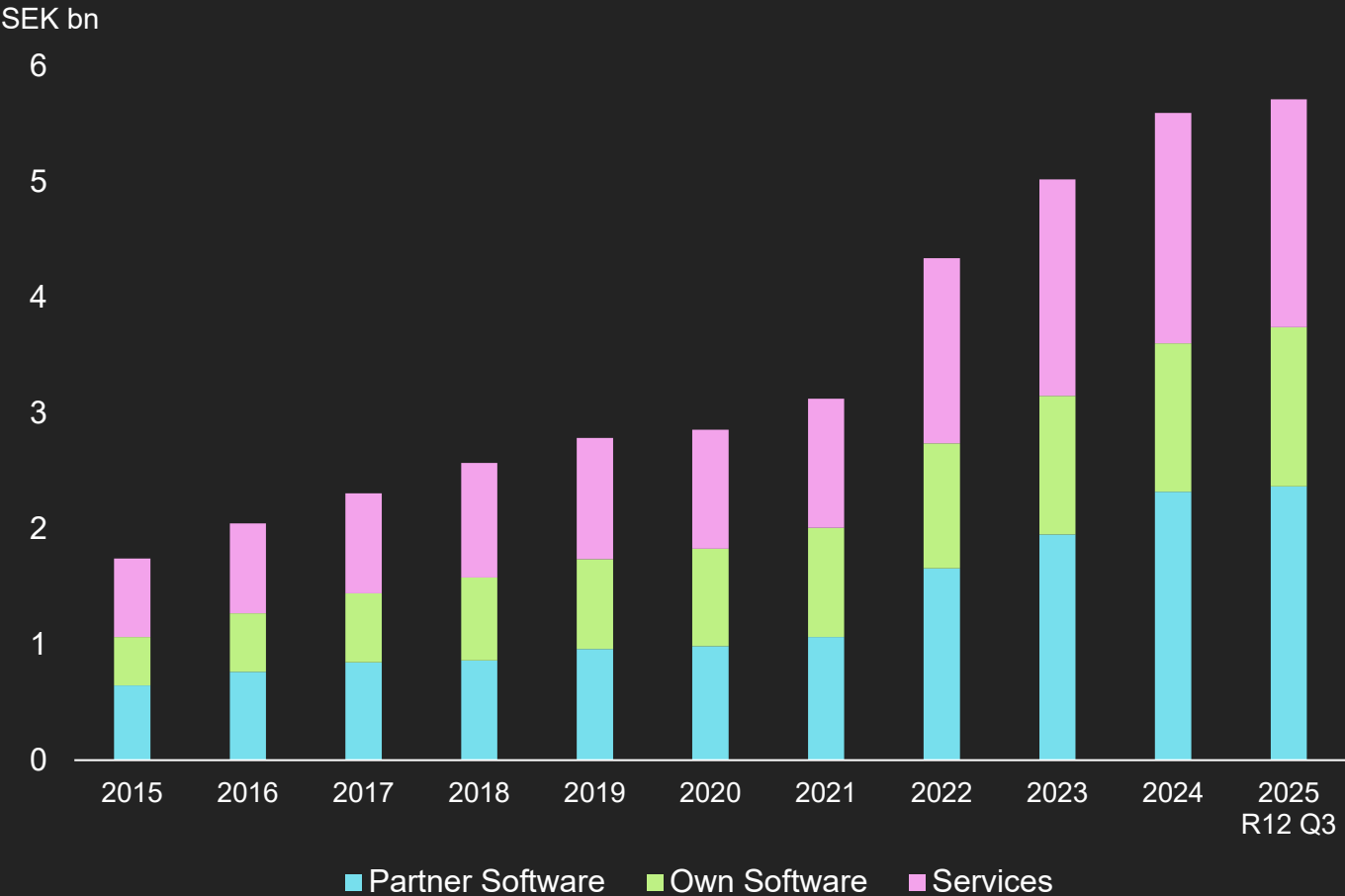
→ Process

Digital Solutions for Central and Local Government



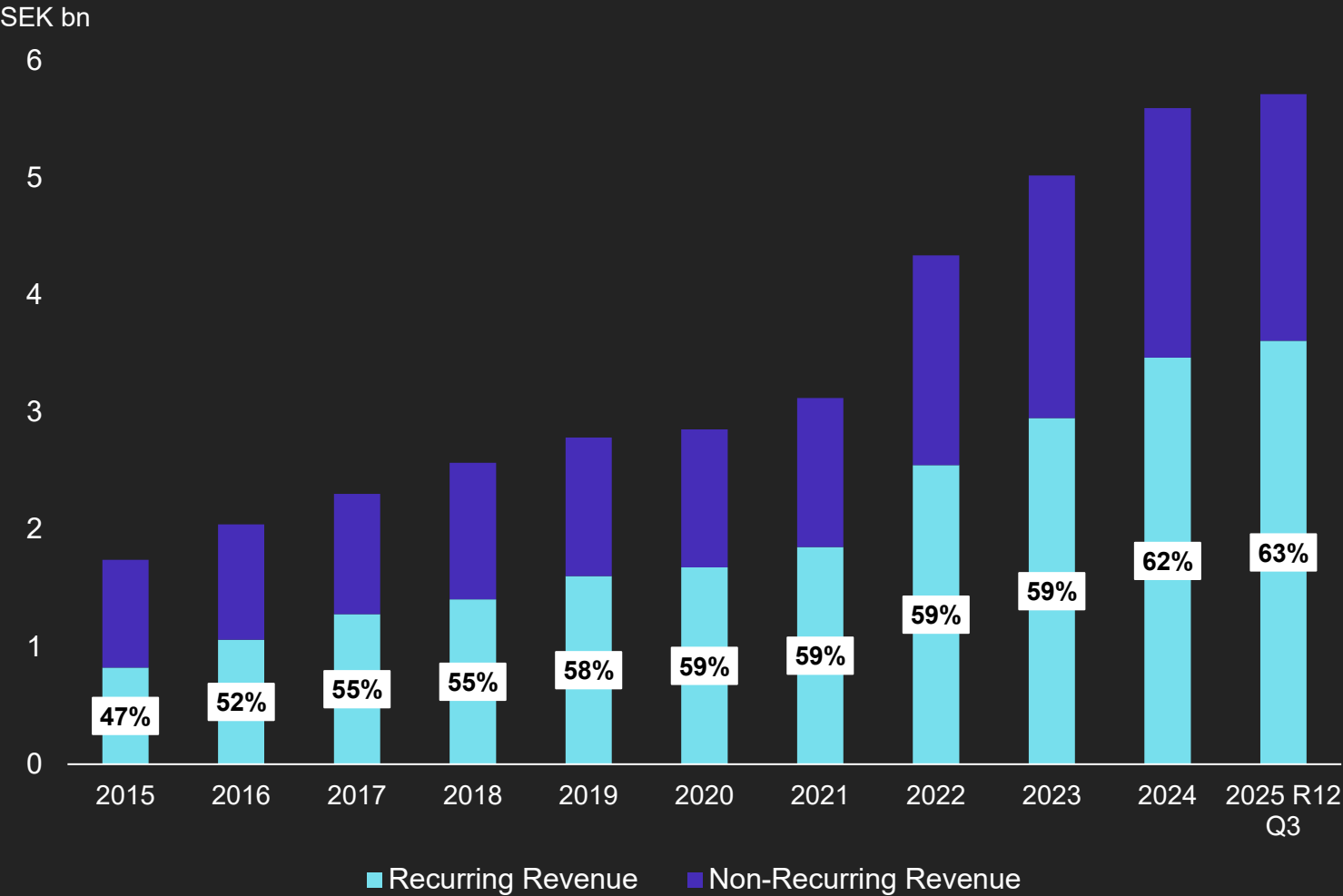
Mission-critical Solutions with High Customer Retention

Net Sales (pro forma¹) by Category



1) Pro forma figure (net sales adjusted for comparison) has been adjusted to reflect a scenario in which the new transaction model for partner software and reclassification of third-party agreements had been in place in 2024.

Solid Foundation of Recurring Revenue Provides Predictability (pro forma¹)



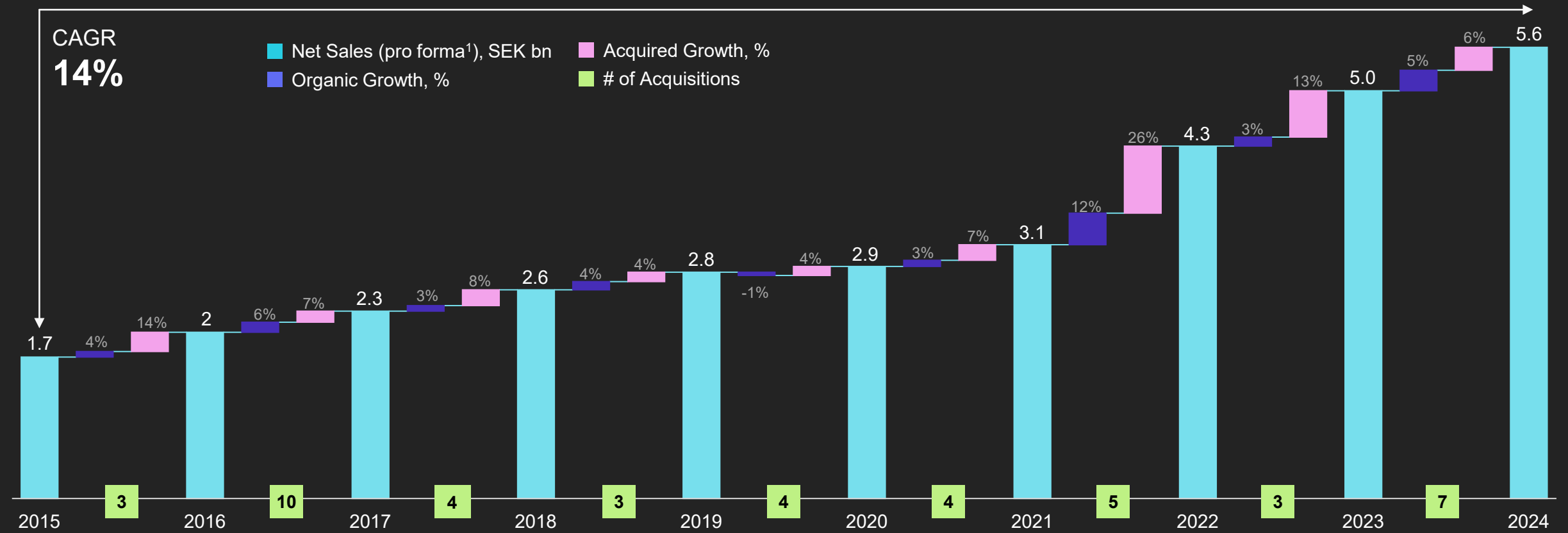
63%

Recurring Revenue
2025 R12 Q3

1) Pro forma figure (net sales adjusted for comparison) has been adjusted to reflect a scenario in which the new transaction model for partner software and reclassification of third-party agreements had been in place in 2024.

Organic and Acquisition-led Growth Strategy

From a Local Swedish Company to a Global Group



1) Pro forma figure (net sales adjusted for comparison) has been adjusted to reflect a scenario in which the new transaction model for partner software and reclassification of third-party agreements had been in place in 2024.

Organic and Acquisition-led 2X Growth Strategy

What to Expect?



EBITA GROWTH

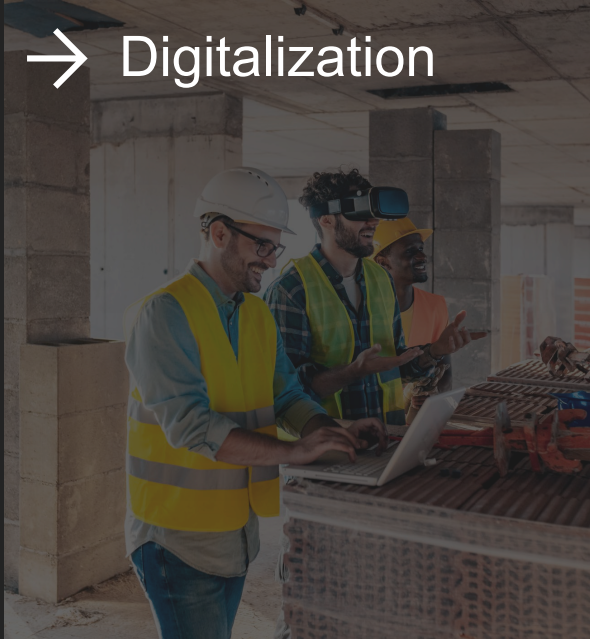
15%

EBITA MARGIN

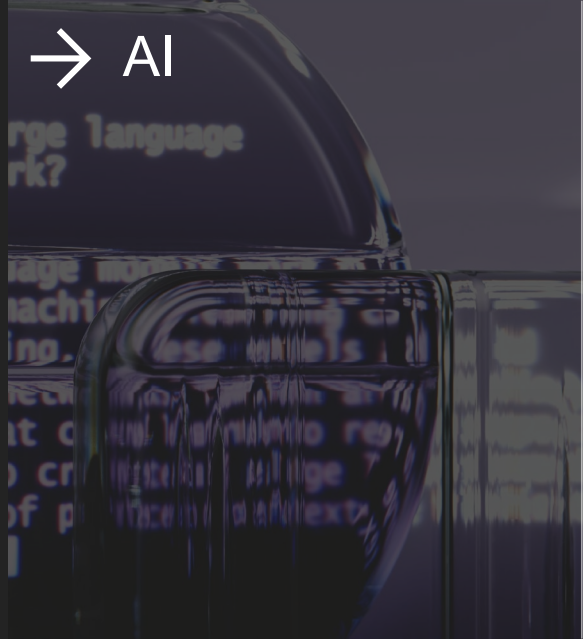
17%

Global Trends Driving Structural Growth

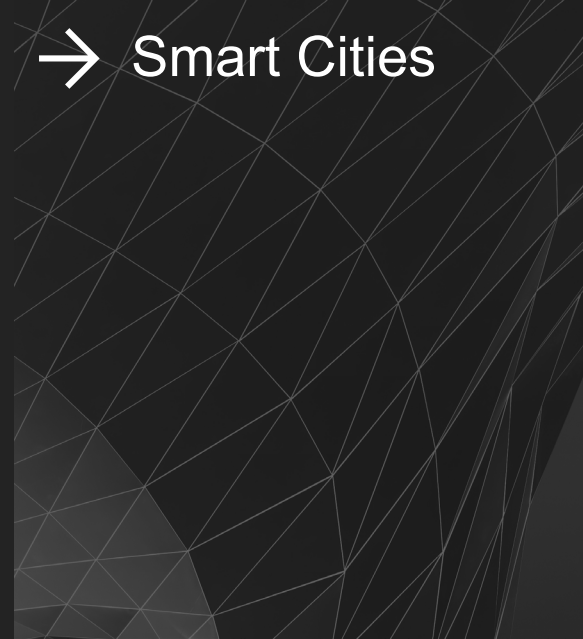
→ Digitalization



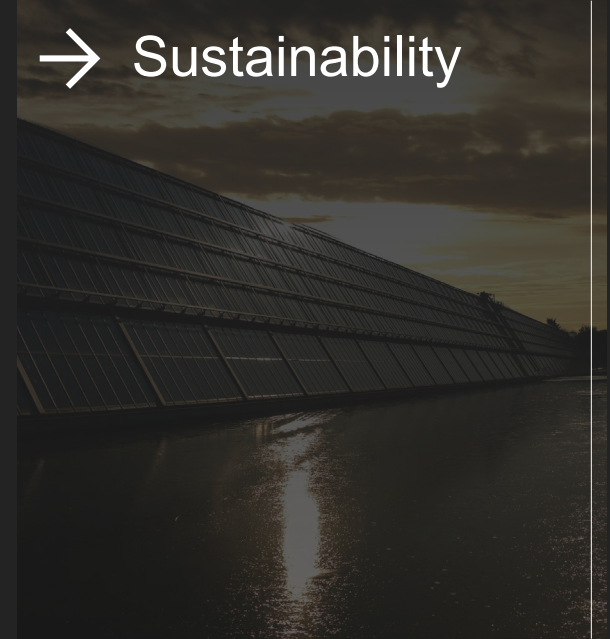
→ AI



→ Smart Cities

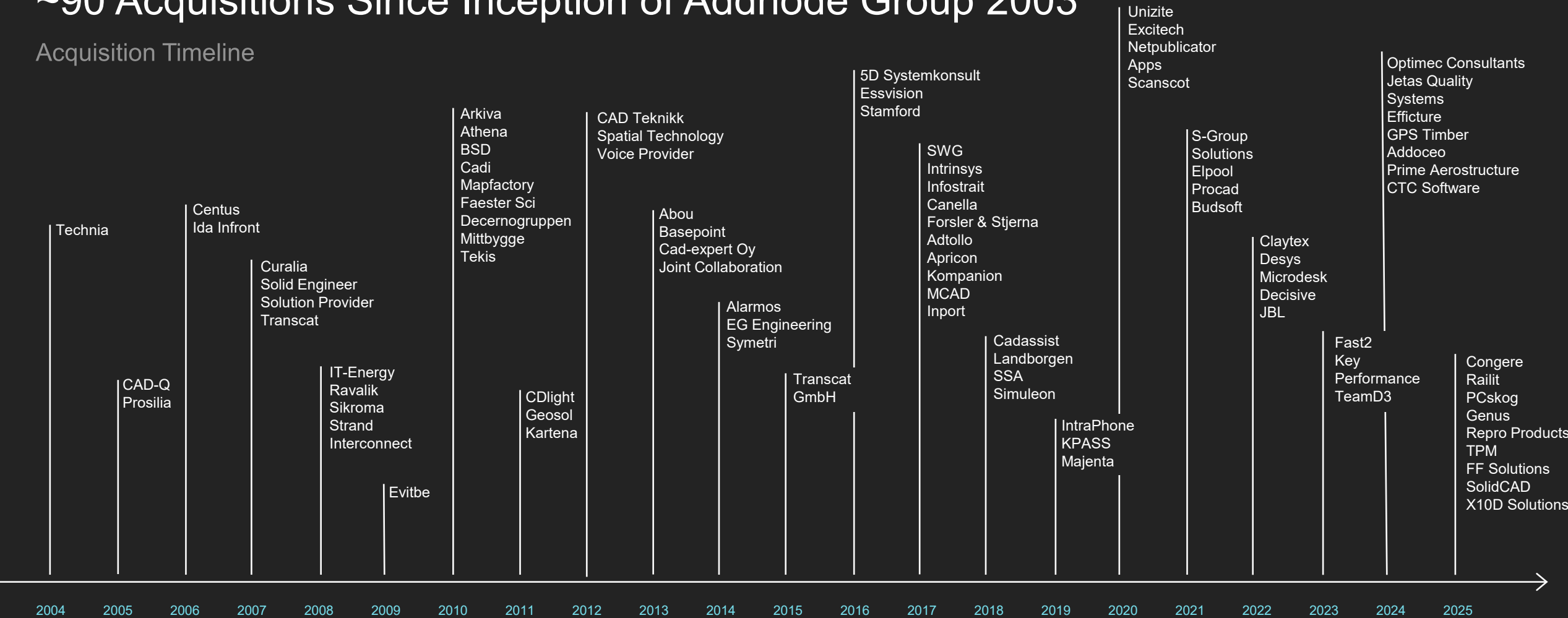


→ Sustainability



~90 Acquisitions Since Inception of Addnode Group 2003

Acquisition Timeline



Financial Targets

15%

EBITA Growth

17%

EBITA Margin

30-50%

Dividend Policy

<2,5x

Net Debt / EBITDA

10%

Net Sales Margin

10%

EBITA Margin

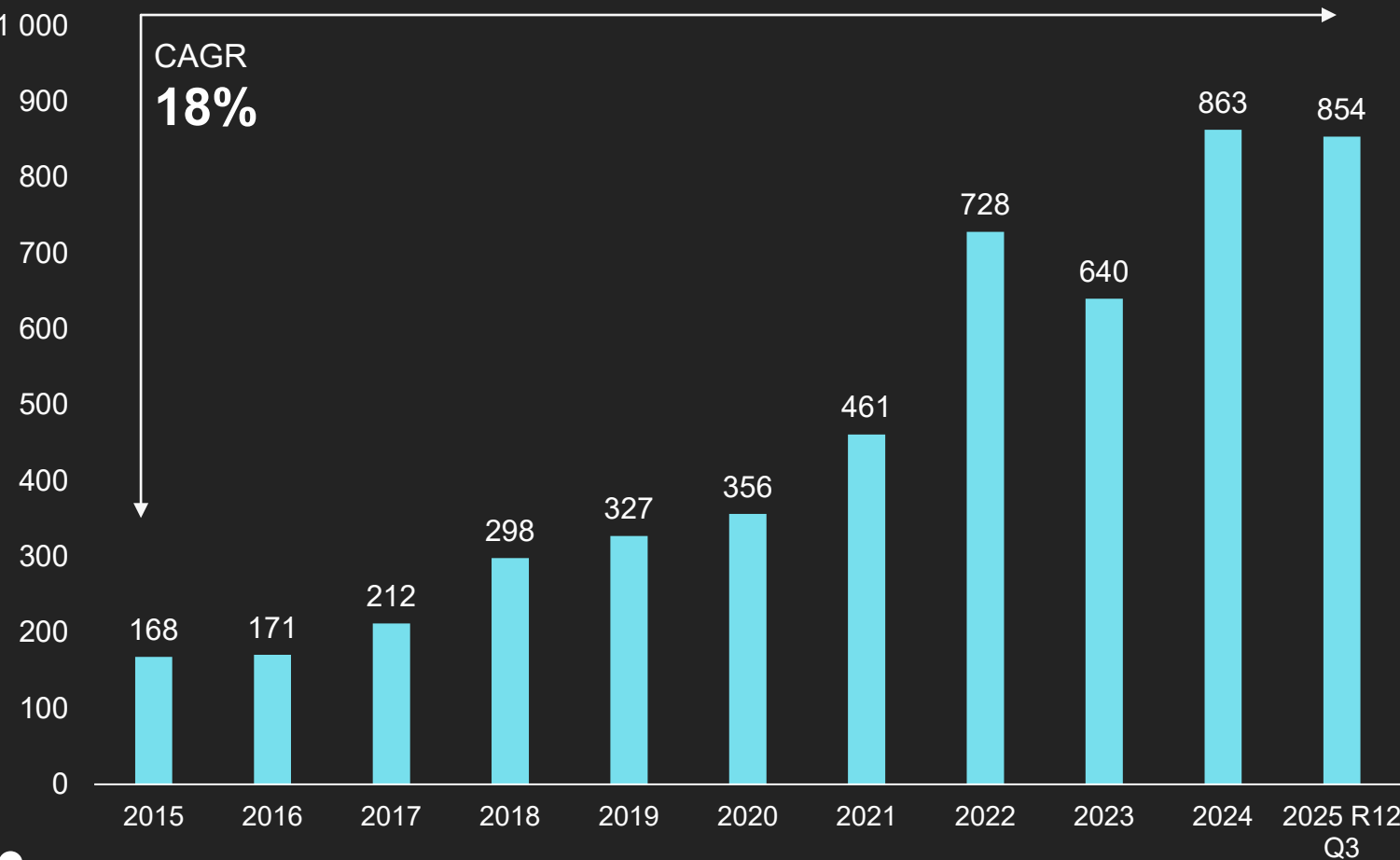
30-50%

Dividend Policy

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Addnode Group's Growth Journey

18% EBITA CAGR Since 2015



■ EBITA, MSEK

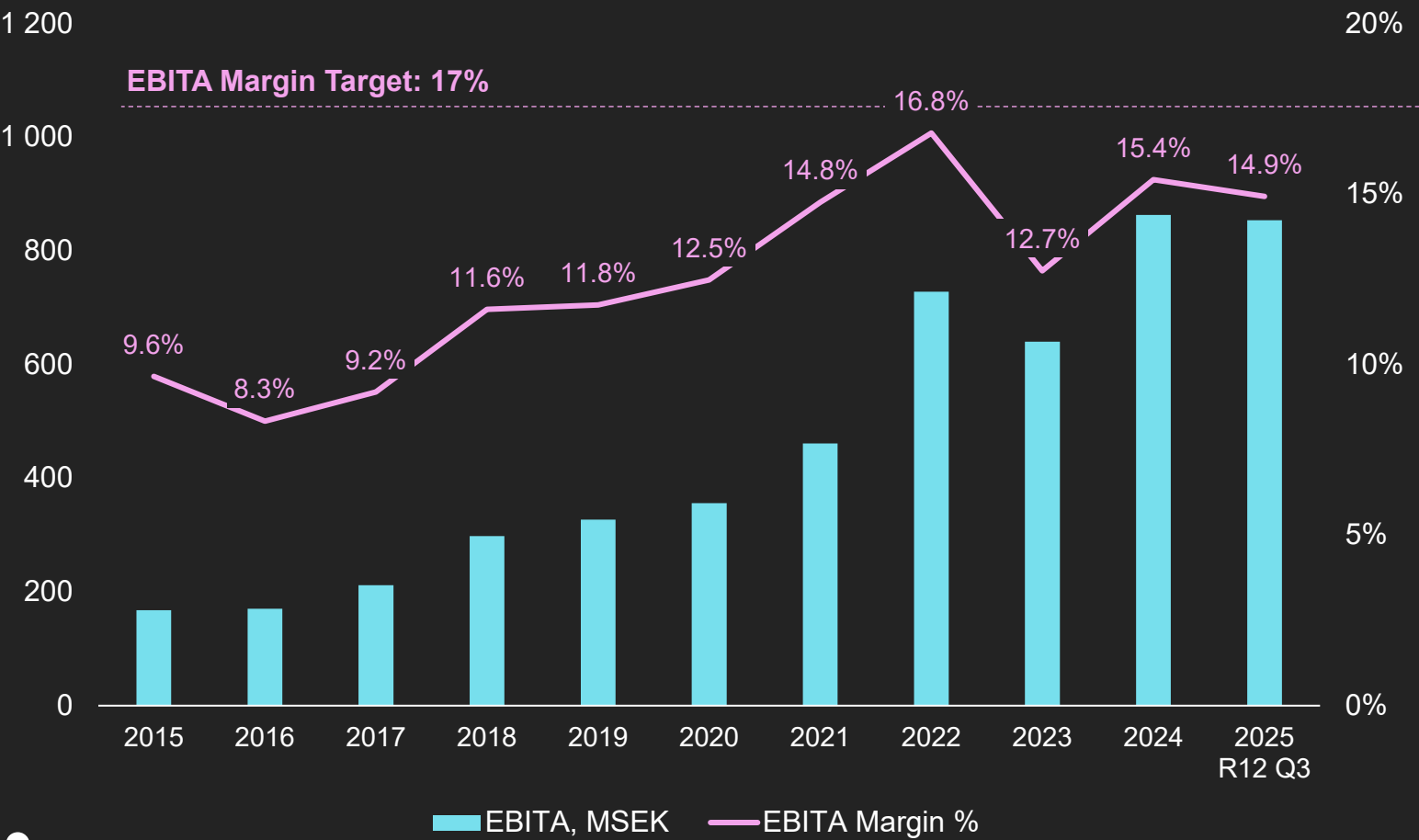


EBITA GROWTH

15%

EBITA Margin (pro forma) Improved From 9.6% To 14.9%

Supported by Business Development, Efficiency and M&A

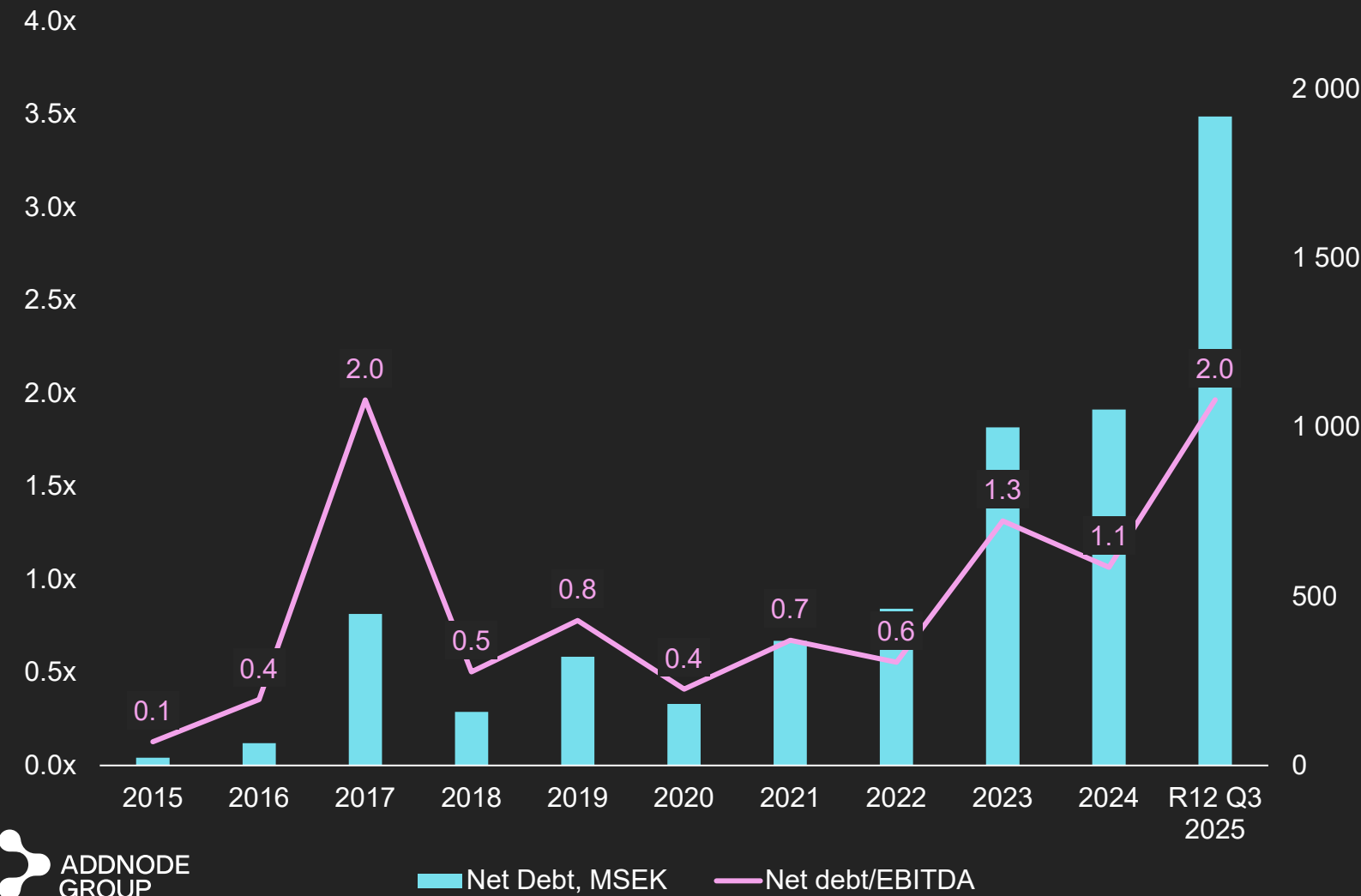


1) Pro forma figure (net sales adjusted for comparison) has been adjusted to reflect a scenario in which the new transaction model for partner software and reclassification of third-party agreements had been in place in 2024.

EBITA MARGIN

17%

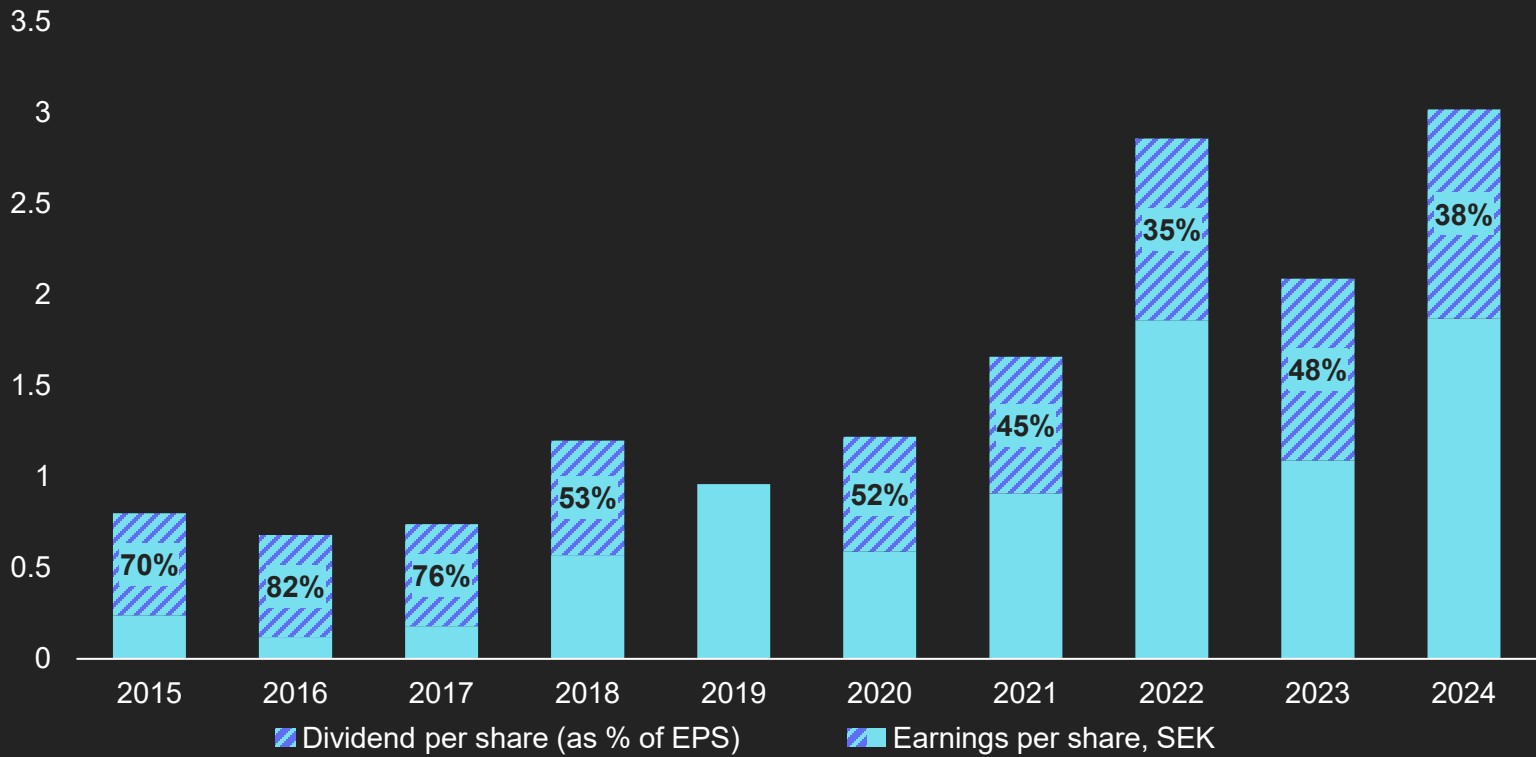
Resilient Balance Sheet



NET DEBT / EBITDA

<2.5x

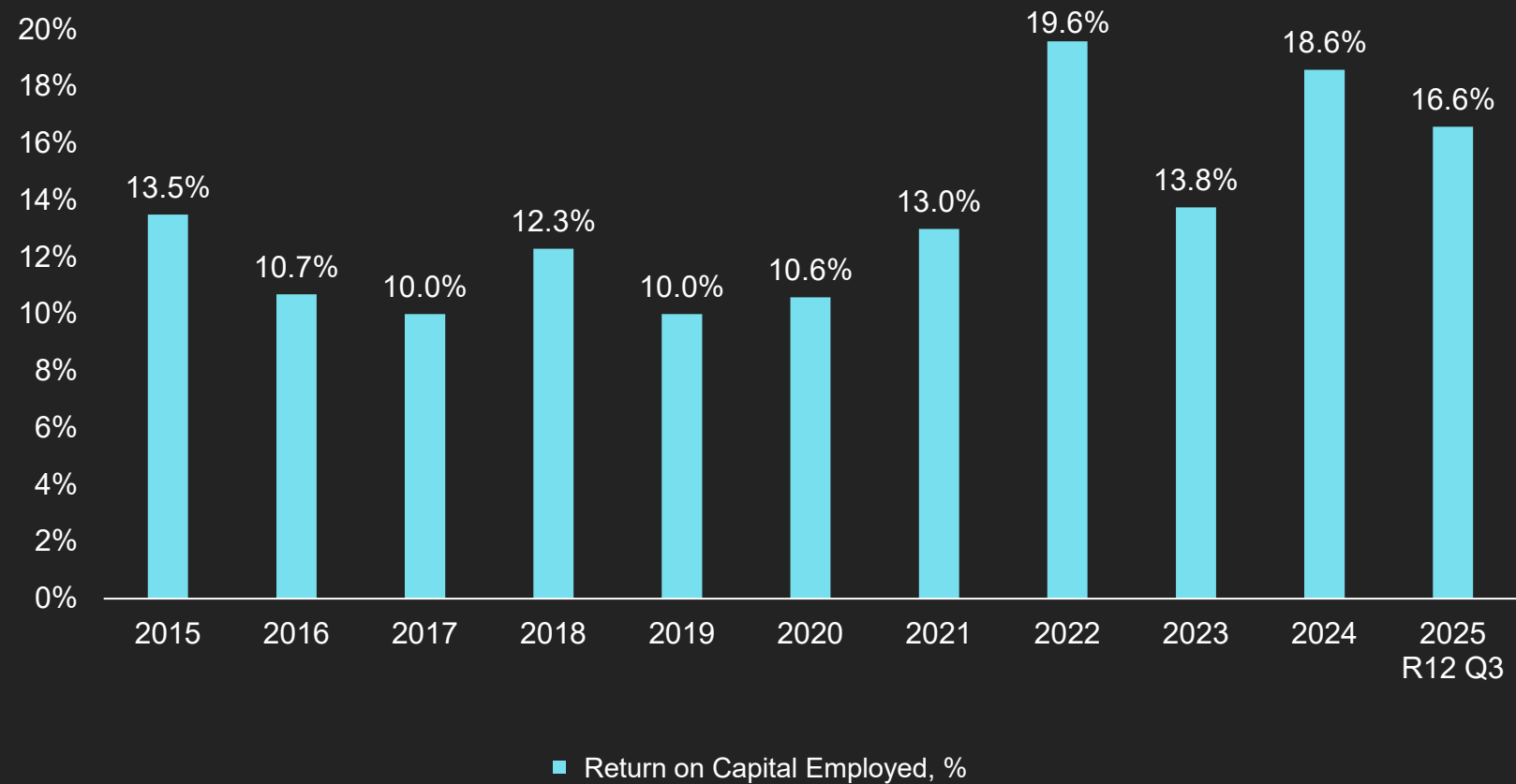
EPS Growth 2015 – 2024: 280%



DIVIDEND POLICY

30-50%

True Compounder with Consistent Return on Capital Employed



Key Financials

2020 – R12 Q3 2025

	2020	2021	2022	2023	2024	R12 Q3 2025
Net Sales (pro forma¹), SEK bn	2.9	3.1	4.3	5.0	5.6	5.7
Net Sales growth (pro forma¹), %	3	9	39	16	11	2
EBITA, SEK bn	0.4	0.5	0.7	0.6	0.9	0.9
EBITA (pro forma¹), %	12.5	14.8	16.8	12.7	15.4	14.9
EBT, SEK bn	0.2	0.3	0.5	0.4	0.5	0.5
EBT growth, %	21	35	74	-27	48	0
Return on Capital Employed	10.6%	13.0%	19.6%	13.8%	18.6%	16.6%
Return on Equity	11.2%	13.9%	20.7%	13.5%	17.6%	15.4%
EPS, SEK	1.22	1.66	2.86	2.09	3.02	2.83
EPS growth, %	26	36	72	-27	44	0
Dividend per share, SEK	0.63	0.75	1.00	1.00	1.15	-
Dividend growth, %	N/A	20	33	0	15	-
Net Debt/EBITDA	0.4	0.7	0.6	1.3	1.1	2.0
Operating cashflow/share, SEK	4.33	3.27	5.34	3.63	5.26	2.80

Acquisitions 2025 YTD, Cont

Congere Develops, innovates and improves systems and applications for the defence industry. Has customers such as the Swedish Armed Forces, FMV (The Swedish Defence Materiel Administration) and SAAB. Process Management New employees 22 Annual sales 25 SEK m	Railit Railit has extensive experience in the railway industry and offers innovative SaaS solutions that facilitate planning work and make train operations more efficient. Customers include Arlanda Express, Nordiska Tåg, Snälltåget, the Swedish Transport Administration and VR. Process Management New employees 6 Annual sales 14 SEK m	pcSKOG A market leading SaaS company in digital forest management plans. The company's proprietary software is an important strategic tool used throughout the forest's entire lifecycle, from planning forestry measures to certifications, financial management, valuation and sales.. Process Management New employees 8 Annual sales 10 SEK m	Genus Genus develops, delivers, and maintains a powerful and scalable No Code -platform for business-critical solutions for customers within banking, insurance, and public sector. The platform is mainly used to manage complex processes where documentation, regulatory compliance, and internal governance are key requirements. Process Management New employees 87 Annual sales 165 SEK m
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Acquisitions 2025 YTD, cont.

TPM Inc  The part of TPM that was acquired by Symetri provides solutions based on Autodesk and Bluebeam software, with most of its customers in the AEC sector. Adds approximately 1,200 customers to Symetri's global customer base, which after the acquisition now totals approximately 21,000 customers.	Repro Products Inc  The part of Repro Products that was acquired by Symetri provides solutions based on Autodesk software, with most of its customers in the AEC sector. Adds approximately 900 customers to Symetri's global customer base, which after the acquisition now totals approximately 22,000 customers.	FF Solutions  Founded in 1995 and based in São Paulo, FFS is one of Brazil's largest Autodesk partners with a competitive offer spanning technology, consulting and education solutions to the country's rapidly growing building, infrastructure and manufacturing sectors.	SolidCAD  Founded in 1996 and headquartered in Richmond Hill, Ontario, SolidCAD is Canada's leading Autodesk Platinum Partner and a Sapphire Partner to Bluebeam, supporting more than 6,000 clients innovating, collaborating and accelerating their digital transformation.
Design Management New employees 6 Annual sales 28 SEK m	Design Management New employees 8 Annual sales 24 SEK m	Design Management New employees 110 Annual sales 90 SEK m	Design Management New employees 150 Annual sales 280 SEK m

X10D Solutions



As a partner to Dassault Systèmes, X10D Solutions offers a broad range of software products that enhance product development processes, complemented by own developed software extensions. Serves customers across diverse industries, including industrial equipment and defence.

Product Lifecycle Management

New employees

15

Annual sales

40

Acquisitions 2024

Efficture  Efficture develops and offers proprietary software for forest and timber management. Will complement Icebound’s offer to the forest sector and other basic industries. Division Process Management New employees 2 Annual sales 2 SEK m	Jetas Quality Systems  Jetas develops and offers proprietary case management systems for issues and work orders within public transport and property management. Division Process Management New employees 4 Annual sales 6 SEK m	Optimec  Optimec delivers turnkey solutions within Computer-Aided Engineering (CAE) technologies, including engineering software and services. It is a partner to Dassault Systèmes in Canada Division Product Lifecycle Management New employees 20 Annual sales 40 SEK m	GPS Timber  Software for timberyard logistics and driver support that facilitates accurate and efficient management of raw materials at sawmills and pulp mills. Installed in over 40 industry facilities around Europe. Division Process Lifecycle Management New employees 0 Annual sales 8 SEK m
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Acquisitions 2024, cont.

Addoceo Addoceo is a supplier of case management systems for transportation services and IT-solutions for retail businesses and manufacturing industries. Their proprietary case management software Navet is used by many Swedish municipalities.	Prime Aerostructures A leading Dassault Systèmes Partner based in Vienna, Austria. Specialized in simulations for the aerospace engineering industry. Prime Aerostructures employs technologies and services to design lightweight, high-performance components that improve aircraft efficiency and safety.	CTC Software CTC Software addresses the growing demand for efficient and automated BIM workflows by creating add-ins and tools on top of the Autodesk platform. In total they have more than 40,000 users. The company was founded in 1997 and is based in Minnesota.
Division Process Management New employees 4 Annual sales 15 SEK m	Division Product Lifecycle Management New employees 10 Annual sales 45 SEK m	Division Design Management New employees 18 Annual sales 40 SEK m

Acquisitions 2023

Fast2



Leading Swedish supplier of business systems for real estate companies. Its proprietary business system is used by nine out of 13 of the largest public housing companies in Sweden.

Division Design Management

New employees

50

Annual sales

80 SEK m

Key Performance



Partner to Dassault Systèmes, operating in North America and Europe. Focused on Model-Based Systems Engineering consultancy, software, training, and certifications.

Division Product Lifecycle Management

New employees

3

Annual sales

25 SEK m

Team D3



One of the largest Autodesk partners in the US, with a focus in the Manufacturing, AEC and Power & Process industries. Geographically primarily based in the Midwest part of the US.

Division Design Management

New employees

200

Annual sales

1,300 SEK m

Acquisitions 2022

Claytex



Claytex specializes in advanced simulation and virtual testing, with focus on systems engineering and autonomous vehicles in the automotive and motorsport space.

**Division Product
Lifecycle Management**

New employees

15

Annual sales

25 SEK m

Desys



DESYS service offering is based on Dassault Systèmes' platform, and includes own software products as well as a broad range of training, consulting, support and IT-services.

**Division Product
Lifecycle Management**

New employees

45

Annual sales

170 SEK m

Microdesk



Microdesk is a Platinum partner to Autodesk and provides consulting services, training, data management and customized solutions. Microdesk has 13 offices in US and London.

Division Design Management

New employees

300

Annual sales

1,000 SEK m

Decisive



Rule-based decision management systems. Assists customers all the way from system design to development, implementation, training and then support and further development.

Division Process Management

New employees

25

Annual sales

57 SEK m

Acquisitions 2022, cont.

JBL



JBL’s service offering is based on Dassault Systèmes’ platform, the team adds resources and competence within oil and gas, infrastructure and renewable energy.

Division Product Lifecycle Management

New employees

2

Annual sales

15

Shareholders

September 30, 2025

Managements shareholdings

- Johan Andersson, CEO: 407,016 shares, 25,000 call options for 40,000 B-shares, 18,000 share rights for 18,000 B-shares.
- Other members of GMT: 131,058 shares, 40,900 call options for 70,600 B-shares, 57,500 share rights for 57,500 B-shares.
- Senior executives in LTIP 2022 and LTIP 2023 holds call options valid for 428,800 class B-shares.
- Senior executives in LTIP 2024 and LTIP 2025 holds 265,000 share rights valid for the same number of class B shares.

Addnode Group's shareholdings

Addnode Group AB's holdings of treasury shares as of 30 September were 997,262 class B shares, corresponding to 0.7 per cent of the number of shares and 0.6 per cent of the number of votes. The main purpose for Addnode Group's holding of treasury shares is to enable delivery of shares associated with Addnode Group's share-based incentive programmes.

Owner	Shares class A	Shares class B	Share capital, %	Voting rights, %
Staffan Hanstorp & Jonas Gejer	2 501 328	3 238 496	4,20%	16,42%
Lannebo Kapitalförvaltning		15 257 727	11,17%	8,87%
Dick Hasselström	1 446 668		1,06%	8,41%
Swedbank Robur Fonder		13 317 994	9,75%	7,74%
Cliens Fonder		8 751 702	6,41%	5,09%
Andra AP-fonden		8 716 473	6,38%	5,07%
Fjärde AP-fonden		7 921 395	5,80%	4,60%
SEB Funds		7 486 954	5,48%	4,35%
Vanguard		5 075 901	3,72%	2,95%
Nordea Funds		4 505 651	3,30%	2,62%
Subtotal, 10 largest shareholders	3 947 996	74 272 293	57,3%	66,1%
Other shareholders	700	58 331 685	42,7%	33,9%
Total	3 948 696	132 603 978	100,0%	100,0%

The Share

1 year

- The number of shares and votes in Addnode Group AB (publ) has increased as a result of a new issue of B shares carried out in connection with Addnode Group’s acquisition of Genus AS. The number of B shares increased by 2,024,442. Total number of outstanding shares by September 30 is 3,948,696 A shares and 132,603,978 B shares.
- Average daily traded volume in Q3 2025 was 150K shares (161K shares in Q2 2025).
- Highest daily volume was on August 7 then 1.06M shares were traded.
- Total number of shareholders on September 30: 8,066 (June 30: 7,646).

	25-09-30	24-09-30	Change, %
Addnode Group	103,4	108,4	-4.6%
Nasdaq Stockholm	988,8	1008,7	+20%

