



AddNode AB, Interim report, January 1 – September 30, 2007 INCREASED NET SALES AND IMPROVED MARGINS –NONRECURRING COSTS ANNOUNCED EARLIER IMPACT PROFITS

#### July – September 2007 compared with 2006

- Net sales increased by 20% to SEK 193.2 M (161.6).
- EBITA rose to SEK 12.1 M (4.2). Excluding nonrecurring costs in the Media business area, EBITA amounted to SEK 15.0 M (4.2).
- Operating profit amounted to SEK 3.1 M (1.7). Excluding nonrecurring costs in the Media business area, operating profit amounted to SEK 10.8 M (1.7).
- Profit after tax amounted to SEK 2.1 M (5.1), of which SEK 0.0 M (3.1) pertained to divested operations.
- Earnings per share after tax amounted to SEK 0.09 (0.20), of which SEK 0.00 (0.11) pertained to divested operations.
- Shareholders' equity per share amounted to SEK 21.20 (23.45 on December 31, 2006).
- Cash flow from operating activities amounted to SEK 19.0 M (neg: 16.4).

#### Significant events during the third quarter

- A record-high systems contract with new customer at a total order value of more than SEK 50 M.
- The Swedish Inspectorate of Strategic Products (ISP), new customer within task management and e-services.
- Acquisition of PLM operations.
- Renewed framework agreement with Verva for open software and services.

#### January – September 2007 compared with 2006

- Net sales increased by 21% to SEK 653.1 M (537.7).
- EBITA amounted to SEK 38.6 M (32.4).
   Excluding nonrecurring costs in the Media business area, EBITA amounted to SEK 47.8 M (32.4).
- Operating profit amounted to SEK 22.3 M (25.4). Excluding nonrecurring costs in the Media business area, operating profit amounted to SEK 36.5 M (25.4)
- Profit after tax amounted to SEK 20.5 M (26.0), of which SEK 0.0 M (6.0) pertained to divested operations.
- Earnings per share after tax amounted to SEK 0.91 (1.14), of which SEK 0.00 (0.20) pertained to divested operations.
- Shareholders' equity per share amounted to SEK 21.20 (23.45 on December 31, 2006).
- Cash flow from operating activities amounted to SEK 60.0 M (11.1).

### Significant events after the end of the period

- Acquisition strengthens AddNode's position as the leading supplier of PLM solutions in the Nordic region.
- Contract signed for the divestment of operating and outsourcing company, Prominent IT.

AddNode is a Nordic IT Group that operates through some 10 independent brands and companies that are organized in four business areas: Industrial, Process Management, Technology and Media. The Group has net sales of approximately SEK 900 M and has 550 employees in Sweden, Norway, Denmark and Finland, and is domiciled in Stockholm. AddNode is listed on the OMX Nordic List, Small Cap. www.addnode.com

If you find any different figures from the Swedish version then the original version in Swedish is the correct version.





### **CEO'S COMMENTS**

Now that we have closed the books on the third quarter and are looking forward, I am able to say that there is momentum in the operations and there have been significant improvements in profitability compared with the corresponding period in the preceding year.

The Industrial, Process Management and Technology business areas, which together account for more than 80% of the Group's sales, developed favorably and produced record profits that exceeded or are in line with the Group's goal, an EBITA margin of 7-10%. Within the Media business area, we are currently implementing the restructuring that was announced in conjunction with the six-month report. Work within the business area will focus on the demand to achieve the Group's profitability goals, and we are not averse to leaving operations that we believe will develop better in another structure. The divestment of the subsidiary Prominent IT, after the end of the period, should be viewed on this basis.

Since the previous interim report, we have implemented two acquisitions, which supplement the existing service and product portfolio and provide access to 16 new expert consultants with extensive knowledge of PLM solutions in Dassault Systèmes' product platforms, which will accelerate expansion and capitalize on the increasing demands from existing and new customers.

Our offering within Product Lifecycle Management, which previously focused on the industrial market, secured a historic breakthrough order when a global retail company selected us to implement a system to enhance the efficiency of the customer's product production, purchasing and management of product information. The contract extends over a five-year period and is expected to generate a total of more than SEK 50 M, distributed between software licenses, consulting services, education and support agreements.

After marking my first 100 days as CEO, I am convinced that AddNode has an excellent platform for future growth with leading positions within several areas. We deliver operation-critical systems to our customers within private and public sectors, which support and guarantee product development, product data management, model and draft-based management, task management and web publishing. Our ability to understand customers' processes and being able to deliver market-leading solutions based on proprietary and other product platforms unite AddNode's offering and make us unique.

### Staffan Hanstorp, President and CEO

# NET SALES AND EARNINGS

### Third quarter, July – September 2007

During the third quarter of 2007, the Group's net sales amounted to SEK 193.2 M (161.6), which corresponds to a 20% increase. For comparable divisions, the increase in net sales was 15.5%. EBITA amounted to SEK 12.1 M (4.2), corresponding to an EBITA margin of 6.3% (2.6). The preceding interim report stated that SEK 8 M would be charged against profits for the third quarter pertaining to cost-reduction measures within the Media business area. The outcome was SEK 7.7 M, of which SEK 4.8 M pertains to impairment of intangible assets.

The Industrial, Process Management and Technology business areas performed extremely well and reported strong growth and profitability. Excluding the Media business area, consolidated EBITA amounted to SEK 14.8 M (3.7) for the third quarter, which corresponds to an EBITA margin of 9.1% (2.9).

The increase in net financial income was mainly attributable to an improved return on financial assets compared with the year-earlier period. Cash flow from operating activities amounted to SEK 19.0 M (neg: 16.4). The change in cash flow from operating activities is primarily attributable to an improved EBITA result and seasonal variations.

### Nine-month period, January - September 2007

During the period, the Group's net sales amounted to SEK 653.1 M (537.7), which corresponds to a 21% increase. For comparable divisions, the increase in net sales was 9.5%. EBITA amounted to SEK 38.6 M (32.4), corresponding to an EBITA margin of 5.9% (6.0). SEK 14.2 M was charged against operating profits for nonrecurring costs within the Media business area, of which SEK 5.0 M pertains to impairment of intangible assets.

The Industrial, Process Management and Technology business areas continued to develop strongly, with good profitability. Excluding the Media business area, consolidated EBITA amounted to SEK 52.6 M (30.5), corresponding to an EBITA margin of 9.8% (7.2).

	July - Sep	July - Sep	Jan - Sep	Jan - Sep	
SEK M	2007	2006 <sup>1)</sup>	2007	2006 <sup>1)</sup>	<b>2006</b> <sup>1)</sup>
Net sales	193,2	161,6	653,1	537,7	766,1
EBITA	12,1	4,2	38,6	32,4	53,9
EBITA margin	6,3%	2,6%	5,9%	6,0%	7,0%
Operatin profit	3,1	1,7	22,3	25,4	42,8
Profit margin	1,6%	1,1%	3,4%	4,7%	5,6%
Profit before taxes	4,2	2,0	27,4	24,9	43,5
Net profit for the period	2,1	5,1	20,5	26,0	104,2
- Profit from continuing operations	2,1	2,0	20,5	20,0	36,6
- Profit from divested operations		3,1		6,0	67,6
Cash flow from current operations	19,0	-16,4	60,0	11,1	35,9
Average number of employees	543	485	541	451	472

1) The information refers to the Group's continuing operating operations at the close of 2006. Profit after tax also includes earnings from divested operations.

# ADDNODE'S BUSINESS AREA TRENDS, JANUARY – SEPTEMBER COMPARED WITH JANUARY – SEPTEMBER 2006

	Net s	ales	EB	ΙΤΑ	EBITA	margin		ating ofit	Profit	margin	Averag emplo			ments, gible
(MSEK)	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006
Industrial	349,3	304,4	33,6	24,6	9,6%	8,1%	32,3	23,1	9,2%	7,6%	216	195	5,4	2,3
Process Management	61,2	7,7	13,3	1,6	21,7%	20,8%	10,5	1,4	17,2%	18,2%	56	5	0,5	-
Technology	125,7	110,9	16,0	13,0	12,7%	11,7%	12,0	10	9,5%	9,0%	151	132	1,8	2,2
Media	116,9	114,7	-14,0	1,9	Neg	1,7%	-22,2	-0,4	Neg	Neg	114	116	5,8	2,4
Group	-	-	-10,3	-8,7	-	-	-10,3	-8,7	-	-	4	3	-	-
AddNode	653,1	537,7	38,6	32,4	5,9%	6,0%	22,3	25,4	3,4%	4,7%	541	451	13,5	6,9

### Industrial business area

The Industrial business area is the Nordic region's leading supplier of services and IT systems for industrial product development and product data management for the manufacturing industry and for the construction and property sectors. The offering supports the entire lifecycle of a product from development to production, sales and aftermarket. The operation is conducted in the Technia and Cad-Q companies and brands. Solutions offered are based on world-leading platforms from Dassault Systèmes and Autodesk.

Net sales during the period totaled SEK 349.3 M (304.4) and EBITA amounted to SEK 33.6 M (24.6), which corresponds to an EBITA margin of 9.6% (8.1).

Demand remained strong and the focus on new products and customer groups developed well. During 2007, the number of employees increased significantly as a result of increasing demands from customers. Two acquisitions were implemented, which supplements existing service and product portfolio and provides access to 16 new expert consultants with extensive knowledge of designing PLM solutions on product platforms from Dassault Systèmes.

A global retail company chose us to implement a PLM system to enhance the efficiency of its product production, purchasing and management of product information. This is a breakthrough in a new customer market that has not been cultivated before. The contract includes the sale of ENOVIA MatrixOne software and implementation services and training. The total order value amounts to more than SEK 50 M and the contract extends up to 2012.

The offering within model and drafting-based IT developed favorably and positions moved upwards in Sweden, but primarily in Norway. Customers are investing more in method and competency development, which had a positive impact on consulting revenue. The investment in the design system for architects received a breakthrough when DARK Arkitekter in Norway selected our solution in strong competition with several international competitors.

### Process Management business area

The Process Management business area develops products and builds large-scale and operationscritical task management and communication solutions for authorities and companies. The solutions are based on the proprietarily developed product family iipax<sup>TM</sup>, which offers advanced functions for electronic, long-term archiving, document and task management, professional eservices and secure information transfer. The operation is conducted in the Ida Infront and Curalia companies and brands.

Net sales for the period totaled SEK 61.2 M (7.7) and EBITA amounted to SEK 13.3 M (1.6), which corresponds to an EBITA margin of 21.7% (20.8). The operations were consolidated with AddNode's accounts from September 1, 2006, which means that in the outcome for 2006 only September was consolidated.

Growth within the business area was driven partly by demands from existing customers for new functionality and further development of previously supplied solutions, and partly from new customers that chose iipax to enhance the efficiency of their task management and secure information transfer.

Within the area of secure communication solutions, substantial agreements were signed with four new customers within banking, finance and insurance sectors pertaining to the supply of the iipax software



for secure information transfer. One example of a customer within task management is the Swedish Inspectorate of Strategic Products (ISP), which chose to structure its internal task management and develop its services for Swedish exporters based on the iipax product family. The total order value including consulting services is approximately SEK 5 M. Final delivery of a new task management system was made to the National Agency for Higher Education to efficiently assess foreign education. The National Heritage Board has decided to expand the cooperation with additional orders up to the spring of 2008.

### Technology business area

The Technology business area offers consulting services and customized IT solutions based on creative utilization of standardized technologies and platforms. The business area includes extensive expertise in web publishing and systems integration, geographic information and positioning technology, logistics systems and telecommunication and call-center solutions. The operation is conducted in the Mogul, Cartesia, Linewise and Prosilia companies and brands.

Net sales for the period amounted to SEK 125.7 M (110.9) and EBITA amounted to SEK 16.0 M (13.0), which corresponds to an EBITA margin of 12.7% (11.7).

Positions within web publishing and system integration moved upwards during the period. The majority of the assignments comprised overall commitments for the delivery of concepts and design, system development, integration with underlying systems and operation and management. The cooperation and partnership with Escenic, which is one of the leading program platforms for web publishing and task management to the media sector in the Nordic region, has developed favorably. This has resulted in our participating and leading the development of Svenska Dagbladet and Göta Media's web-based magazines and magazine services. Several web solutions based on the EPiServer platform were delivered to such customers as Citymail, Familjebostäder, Stockholms bostadsförmedling and Studiefrämjandet.

The offering within geographic information and positioning technology is attracting more customers within primarily the municipality and forest sectors. New customers include Östhammar and Knivsta municipalities, SCA Timber and Telia Sonera. The current assignment to develop a logistics and maintenance system for the Swedish Armed Forces in cooperation with WM-Data, required significant consulting capacity during the period. The buyer for the project, Liftsystemet, is the Defence Matériel Administration.

During the third quarter, the Smart Call Management division was acquired from Viatel, which provided us with new customers and services. The strategy to acquire customer contracts and services, to thereafter transfer them to our technology platform, was successful and strengthened us as one of Sweden's leading suppliers of interactive voice response as a lease service.

### Media business area

The Media business area supplies and is responsible for the operation and management of IT solutions. Important parts of the offering include operations, maintenance and support of hardware applications and systems management, but also training of IT users. Assignments range from small customer-adapted solutions to major overall solutions such as svt.se. The business area has extensive knowledge of the needs of the media industry. Operations are conducted through the Teknik I Media, Data Center Stockholm, Prominent IT (divested after the end of the period) and DF Kompetens.

Net sales during the period amounted to SEK 116.9 M (114.7) and EBITA was a negative SEK 14.0 (pos: 1.9). Nonrecurring costs of SEK 14.2 M were charged against profits for the area, of which SEK 5.0 M pertains to impairment of intangible assets.

The previously announced restructuring of the business area continued as planned. During the period, work within the business area focused on internal efficiency and cost reduction measures. The SVT assignment has been completely taken over from the previous supplier.



# SIGNIFICANT EVENTS DURING THE THIRD QUARTER

### Record systems assignment with new customer – order value of more than SEK 50 M

A global retail company has chosen us to implement a PLM system to enhance the efficiency of the customer's product production, purchasing and management of product information. This is a breakthrough in a new customer market that has not been previously cultivated. The contract extends over a five-year period and is expected to generate earnings of more than SEK 50 M, divided into software licenses, consulting services, training and support agreements.

# The Swedish Inspectorate of Strategic Products becomes new customer within task management and e-services

The Swedish Inspectorate of Strategic Products (ISP) purchased AddNode's proprietarily developed software iipax to improve its services for Swedish exporters. At the same time, ISP will change its task management system to iipax for more efficient internal management. The total order value is approximately SEK 5 M.

### Renewed framework agreement with Verva for open software and services

Through its subsidiary Curalia, AddNode has signed a renewed framework agreement with Verva for the supply of software and services for the public sector. The agreement area pertains to open software and product-based services and training. The framework agreement extends over 30 months with the possibility of 12 months extension and the framework pertains to delivery to all government authorities, 217 of Sweden's 290 municipalities, 18 of the 21 county councils and 21 closely-related foundations and similar organizations.

### Acquisition of PLM operation

During the third quarter, the acquisition of the SmarTeam operation with eight employees commenced earlier, business relationships and customer contracts for the Enovia SmarTeam product was finalized. The acquired operation will be integrated with the existing PLM operation in the Technia subsidiary and is expected to contribute positively to AddNode's profit during 2007.

### SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

### Additional acquisition of PLM operation

Since earlier, AddNode has been the leading supplier of PLM systems in the Nordic region. The acquisition of Transcat PLM AB on October 1, 2007 will strengthen the organization, through the subsidiary Technia, with several expert consultants and will supplement the existing PLM offering. The acquired company has seven employees, sales of approximately SEK 10 M and similar to Technia, bases its PLM solutions on product platforms from the French company, Dassault Systèmes.

### Divestment of operation and outsourcing company

On October 26, 2007, AddNode signed an agreement to sell its shares in the subsidiary Prominent IT AB to Multiple Choice Företagsservice AB. The sale is a phase in the restructuring of the Media business area and AddNode's increased concentration on solution sales directly to customers, where we create operation-critical systems within such areas as product development, product management, model and draft-based management, task management and web publishing.

During the period January – September 2007, Prominent IT AB had sales of approximately SEK 15 M, with an operating loss of SEK 1.2 M. The date for taking possession is October 26, 2007. The divestment is expected to contribute a preliminary capital loss of approximately SEK 2 M during the fourth quarter, but a positive cash flow effect. Although the divestment is of no significance to AddNode's financial position, the Board obtained a fairness option from Söderlind & Co pertaining to the transaction, based on the fact that Prominent IT was transferred to a company that was owned by a former employee of the Group. According to the fairness option, the transaction is deemed appropriate from a financial viewpoint for AddNode.

# SIGNIFICANT RISKS AND UNCERTAINTIES

AddNode's significant risks and uncertainties are described in the Board of Directors' Report in the Annual Report for 2006, in the section "Opportunities and risks", on pages 34-35 and in Note 31 on page 56 and Notes 37-38 on page 60. No significant changes occurred subsequently.



## FUTURE OUTLOOK

As in the preceding period, we foresee continued healthy demand for IT solutions and stable pricing for IT consulting services. The long-term assessment is that investments in IT will continue to grow faster than total investments in the industry and service sectors.

For the Industrial, Technology and Process Management business areas, which account for more than 80% of the consolidated net sales, the strong trend is expected to continue.

In the six-month report, the Board announced that the structural changes and cost reductions that were implemented within the Media business area will signify that the Media business area will contribute positively to the Group's profits from the fourth quarter of 2007. The Board's opinion is that the business area's operating profits, after implemented changes, will be positive during the fourth quarter. However, in its current structure, the business area still has underlying profitability that is too weak, which may lead to additional structural measures.

Overall, as in the preceding period, the Board's outlook for AddNode's earnings for 2007 is favorable, but it chooses not to issue a forecast.

AddNode's financial targets are to achieve an operating margin of 7-10% before amortization and impairment of intangible assets (EBITA) over a complete business cycle.

### FINANCIAL INFORMATION

### Liquidity, cash flow and financial position

On September 30, 2007, the Group's cash and cash equivalents amounted to SEK 87.9 M (116.7 on December 31, 2006). Cash flow from operating activities during the first three quarters was positive in an amount of SEK 60.0 M (11.1).

Cash flow from investing activities in 2007 included payment of purchase considerations for acquired companies totaling SEK 43.1 M, of which SEK 38.7 M pertains to supplementary purchase considerations for corporate acquisitions implemented in earlier years. Cash flow from investing activities also includes received payment of a receivable from SIX AB (formerly Ecovision) amounting to SEK 45.8 M, which arose in conjunction with the sale of the Financial business area in November 2006. Of interest-bearing receivables at September 30, 2007, SEK 29.5 M pertains to SIX, which is to be paid in installments for the period ending September 2011.

The Group's interest-bearing liabilities pertain to financial leasing contracts and amounted on September 30, 2007, to SEK 6.5 M (10.1). The Group's net interest-bearing assets and liabilities amounted to SEK 115.4 M (183.1 as of December 31, 2006).

During the second quarter of 2007, a share dividend amounting to SEK 74.0 M was paid. On September 30, 2007, the equity/assets ratio amounted to 61% (63 at December 31, 2006).

### Investments

Investments in intangible and tangible fixed assets amounted to SEK 28.5 M (10.1), of which SEK 13.5 M (6.9) pertains to equipment and SEK 1.3 M (0.0) to development of software.

### Goodwill and other intangible assets

The consolidated goodwill reported on September 30, 2007, was SEK 292.2 M (282.8 as of December 31, 2006). The carrying amount for brands amounted to SEK 20.6 M (23.7). Other intangible assets amounted to SEK 47.5 M (38.9) and pertained primarily to customer contracts, partnership agreements and software.

During 2007, impairment of intangible assets within the Media business area amounting to SEK 5.0 M was charged against consolidated operating profits, of which SEK 4.8 M was reported during the third quarter.

### Deferred tax assets

On September 30, 2007, deferred tax assets totaled SEK 20.4 M, of which SEK 19.6 M was attributable to loss carryforwards. The deferred tax assets attributable to the loss carryforwards were reported as



assets to the extent that it is probable that the loss carryforwards will be deductible against a surplus in future taxation. On September 30, 2007, the Group's accumulated loss carryforwards totaled approximately SEK 355 M. The amount of SEK 19.6 M reported in the balance sheet represents only a small portion of the total value of the loss carryforwards. The value reported in the balance sheet is established by taking into account the amount of loss carryforwards expected to be utilized over the next few years.

### Shareholders' equity and number of shares

On September 30, 2007, shareholders' equity amounted to SEK 475.5 M (525.9 as of December 31, 2006), which corresponds to SEK 21.20 per share (23.45 as of December 31, 2006). During the second quarter of 2007, a share dividend amounting to SEK 74.0 M was distributed. The change in the number of shares and shareholders' equity during the current and the preceding years is shown on page 12. There were no outstanding options or convertible programs on September 30, 2007.

### Provisions

Provisions, which in the consolidated balance sheet are included in long-term and current liabilities, amounted to SEK 45.1 M on September 30, 2007, of which SEK 35.1 M pertains to estimated supplementary purchase consideration for previously implemented company acquisitions and SEK 5.4 M to provisions for restructuring measures. During 2007, SEK 5.1 M in new provisions for restructuring measures were booked, and SEK 1.4 M of previously created provisions were utilized for projected and implemented structural measures. In 2007, provisions for estimated supplementary purchase considerations increased by SEK 5.9 M in conjunction with company acquisitions and decreased by SEK 34.0 M in conjunction with disbursements.

### Employees

During the first three quarters of 2007, the number of employees in the Group amounted to 541 (451). At the close of the period, the number of employees in the Group was 567 (536 at December 31, 2006).

### Transactions with related parties

AddNode has market-based contracts that are renegotiated on a regular basis with companies within the Bisnode Group, which is the largest shareholder in AddNode. Of net sales during the period January – March 2007, 2% pertained to sales to the Bisnode Group. No significant purchases occurred from the Bisnote Group during the first quarter of 2007. At the close of the first quarter of 2007, AddNode was no longer an associated company of Bisnode.

### Information on acquisitions and divestment of subsidiaries

During the second quarter of 2007, AddNode acquired Curalia AB and its Norwegian subsidiary Curalia AS. The acquired companies have contributed approximately SEK 5 M to AddNode's consolidated net sales, and had a positive effect on the consolidated profit after tax of approximately SEK 1 M. If the companies had been acquired on January 1, 2007, net sales for the AddNode Group in the first three quarters of 2007 would have amounted to approximately SEK 657 M and profit after tax to approximately SEK 21 M.

The total purchase price for the acquired companies is estimated at about SEK 10 M, of which approximately SEK 6 M pertains to an estimated supplementary purchase price based on net sales. In the acquisition analysis, acquisition-related intangible assets worth approximately SEK 3 M were identified, which triggered a deferred tax liability of approximately SEK 1 M. Consolidated goodwill amounted to approximately SEK 7 M. Other acquired assets and liabilities pertain primarily to accounts receivable, accrued income and accrued expenses.

On April 2, 2007, the subsidiary Knowledge Partner Syd AB was divested and on July 1, 2007, the subsidiary Prominent IT Helsingborg AB was divested without any significant capital gain. During the period the companies were part of the AddNode Group in 2007, they reported net sales of SEK 8.8 M and an operating loss of SEK 1.4 M.

At the end of October 2007, the subsidiary Prominent IT AB was divested, refer to the heading "Significant events after the end of the period" above.



### Parent Company

Net sales amounted to SEK 5.8 M (6.5), which pertains primarily to invoicing to subsidiaries for services rendered. Profit before tax amounted to SEK 70.3 M (48.4) including SEK 78.4 m (54.0) in dividends from subsidiaries.

Cash and cash equivalents on September 30, 2007, amounted to SEK 71.3 M (95.8 at December 31, 2006). Investments pertaining to shares in subsidiaries and other shares amounted to SEK 35.0 M. During the first three quarters of 2007, the Parent Company received repayment of its receivable to Ecovision of SEK 37.0 M. In 2007, the Parent Company's provisions for estimated supplementary purchase prices increased by SEK 5.9 M in conjunction with company acquisitions, and decreased by SEK 31.0 M in conjunction with disbursements. During the second quarter of 2007, a share dividend amounting to SEK 74.0 M was distributed.

### Accounting principles

This interim report was prepared in accordance with IAS 34, Interim Reporting, and RR 31, Interim Reporting for Groups. The accounting principles are unchanged compared with the Annual Report for 2006 and are based on the EU-approved International Financial Reporting Standards, IFRS. The Parent Company's accounts were prepared in accordance with RR 32:06.

### NOMINATING COMMITTEE

In accordance with a resolution at AddNode's Annual General Meeting on April 26, 2007, it is bereby accounced that representatives of the three largest shareholders, who, together with the Chairman of the Board, shall prepare a proposal for the Board of Directors to be submitted for decision at the next Annual General Meeting, which is scheduled for April 24, 2008.

- Fredrik Åkerman, CFO, Bisnode.
- Per Hallerby, Chairman of the Board.
- Jonas Gejer, Vice President and Director for Sales & Marketing, Technia.
- Jonas Fredriksson, Manager, Öhman Fonder.
- Jörgen Fjellet, Business Area Manager, Cad-Q.

Shareholders wishing to submit proposals for Board members must contact the Chairman of the Nominating Committee, Fredrik Åkerman,

Tel: +46 (0) 70 415 23 65,

E-mail: fredrik.akerman@bisnode.com.

### FORTHCOMING INFORMATION DATES

Year-end report 2007 February 20, 2008
Annual Report 2007 April 2008
Interim report, first quarter 2008 April 24, 2008
Annual General Meeting April 24, 2008

Stockholm, October 26, 2007

### The Board of Directors

This report has not been reviewed by the company's auditors.



### For further information, please contact:

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### Addnode Group's consolidated accounts

Income Statement	2007 Jul - Sep	2006 Jul - Sep	2007 Jan - Sep	2006 Jan-Sep	2006 Full year
(SEK M)	Jui - Sep	Jui - Sep	Jan - Sep	Jan-Sep	Full year
Continuing operations					
Net sales	193,2	161,6	653,1	537,7	766,1
Operating costs:					
Purchases of goods and services	-70,4	-59,2	-232,4	-191,9	-275,9
Other external costs	-23,7	-22,7	-89,6	-76,9	-100,6
Personnel costs	-83,8	-73,2	-283,8	-229,8	-324,8
Depreciation and impairment of					
<ul> <li>tangible fixed assets</li> </ul>	-3,2	-2,3	-8,7	-6,7	-10,9
<ul> <li>intangible fixed assets</li> </ul>	-9,0	-2,5	-16,3	-7,0	-11,1
Total operating costs	-190,1	-159,9	-630,8	-512,3	-723,3
Operating profit	3,1	1,7	22,3	25,4	42,8
Financial income	1,3	0,5	5,5	0,4	2,0
Financial expenses	-0,2	-0,2	-0,4	-0,9	-1,3
Profit before taxes	4,2	2,0	27,4	24,9	43,5
Current tax	-2,3	0,1	-6,0	-3,4	-6,9
Deferred tax	0,2	-0,1	-0,9	-1,5	0,0
Profit from continuing operations	2,1	2,0	20,5	20,0	36,6
Profit from divested operations <sup>1)</sup>		3,1		6,0	67,6
NET PROFIT FOR THE PERIOD	2,1	5,1	20,5	26,0	104,2
Pertaining to:					
Shareholders of the Parent company	2,1	4,4	20,5	24,3	102,5
Minority shareholders		0,7		1,7	1,7
Earnings per share from continuing operations, SEK	0.09	0.09	0.91	0,94	1,69
Earnings per share from divested operations, SEK	-,-0	0,11	-,	0,20	3,05
Earnings per share, total, SEK	0,09	0,20	0,91	1,14	4,74
Average number of shares (000,000s)	22,4	21,6	22,4	21,4	21,6
The company has no outstanding options or convertible	a programa that	would reput in	dilution		

Profit from divested operations	3.1	6.0	<b>67.6</b>
Capital gain on divestment of operations Tax on net profit for the year	-1 1	-1.9	58,7 -1.5
Profit before taxes and capital gain	4,2	7,9	10,4



### AddNode Group's consolidated accounts

Balance sheet			
(SEK M)	2007-06-30	2006-06-30	2006-12-31
Goodwill	292,2	332,5	282,8
Trademarks	20,6	36,5	23,7
Other intangible fixed assets	47,5	75,1	38,9
Tangible fixed assets	23,6	25,5	20,3
Financial fixed assets	67,5	27,3	81,3
Inventories	2,7	8,6	6,4
Current receivables	241,1	244,1	270,9
Cash and cash equivalents	87,9	75,6	116,7
TOTAL ASSETS	783,1	825,2	841,0
Shareholders' equity	475,5	449,8	525,9
Long-term liabilities	45,9	99,4	74,0
Current liabilities	261,7	276,0	241,1
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	783,1	825,2	841,0
Interest-bearing receivables amounted to	34,0	1,2	76,5
Interest-bearing liabilities amounted to	6,5	13,8	10,1
Pledged assets	3,6	32,0	3,8
Contingent liabilities	2,2	-	2,2

#### SHAREHOLDERS' EQUITY AND NUMBER OF SHARES

	2007	2006	2007	2006	2006
Specification of changes in shareholders' equity	Jul - Sep	Jul - Sep	Jan - Sep	Jan-Sep	Full year
Shareholders' equity, opening balance	476,7	415,6	525,9	397,6	397,6
New share issues		30,2		30,2	30,2
Dividend			-74,0		
Minority interest in acquisition of subsidiaries				-2,3	-2,3
Revaluation of financial fixed assets to fair value	-4,7		-1,1		-0,7
Translation difference	1,4	-1,1	4,2	-1,7	-3,1
Profit for the period	2,1	5,1	20,5	26,0	104,2
Shareholders' equity, closing balance	475,5	449,8	475,5	449,8	525,9
Shareholders' equity pertaining to:					
The shareholders of the Parent Company	475,5	446,8	475.5	446.8	525,9
Minority shareholders	- , -	3,0	- , -	3,0	,-
Specification of number of shares "000,000"					
Number of shares, opening balance	22,4	21,2	22,4	21,2	21,2
Newly issued shares		1,2		1,2	1,2
Number of shares at end of period	22,4	22,4	22,4	22,4	22,4

The number of shares was 22,427,984 at December 31, 2006 and at Sep 30, 2007.



### Addnode Group's consolidated accounts

ADDNODE GROUP'S CONSOLIDATED ACCOUNTS CASH FLOW STATEMENT (SEK M)	2007 Jul - Sep	2006 Jul - Sep	2007 Jan - Sep	2006 Jan-Sep	2006 Full year
Current operations					
Operating profit	3,1	1,7	22,3	25,4	42,8
Adjustment for items not included in cash flow	13,3	5,3	28,4	15,2	19,0
Total	16,4	7,0	50,7	40,6	61,8
Net financial items	1,1	0,3	5,1	-0.5	2,2
Tax paid, etc	-3,9	-3,9	-8,8	-9,8	-9,1
Cash flow from current operations before changes					
in working capital	13,6	3,4	47,0	30,3	54,9
Total changes in working capital	5,4	-19,8	13,0	-19,2	-19,0
Cash flow from current operations	19,0	-16,4	60,0	11,1	35,9
Cash flow from investing activities 1)	-5,3	-19,7	-12,2	-52,5	-65,8
Cash flow from financing activities 2)	-1,3	-1,6	-77,7	-4,7	-6,9
Cash flow from divested operations 3)		1,8		-29,2	2,8
Change in cash and cash equivalents	12,4	-35,9	-29,9	-75,3	-34,0
Cash and cash equivalents, beginning of the period	75,0	111,7	116,7	151,4	151,4
Exchange-rate difference in cash and cash equivalents	0,5	-0,2	1,1	-0,5	-0,7
Cash and cash equivalents, end of the period	87,9	75,6	87,9	75,6	116,7
1) Specification of investment operations:					
Acquisition of tangible and intangible fixed assets	-8.3	-1,3	-21,2	-11,3	-12,1
Acquisition and Sales of financial fixed assets	1,5	,	3,2		-9,3
Acquisitions and Sales of subsidiaries and minority sha	0,1	-30,6	-42,4	-55,2	-58,3
Paid loans from subsidiaries	1,1		2,4		
Cash and cash equivalents in acquired subsidiaries		12,2	1,3	13,6	13,6
Repayment of receivables	0,3		44,5	0,4	0,3
Totalt	-5,3	-19,7	-12,2	-52,5	-65,8
2) Specification of Cook flow from financing activities					
2) Specification of Cash flow from financing activities Paid dividend	-		-74,0		
Amortization of debts	-1,3	-1,6	-3,7	-4,7	-6,9
Total	-1,3 -1,3	-1,6	-3,7 -77,7	-4,7	<u>-6,9</u>
10101	-1,5	-1,0	-11,1		-0,5
3) Specification of cash flow from divested operations	s:				
Cash flow from current operations		3,8		0,0	19,1
Cash flow from investing activities		-1,8		-28,7	-15,7
Cash flow from financing activities		-0,2		-0,5	-0,6
Total		1,8		-29,2	2,8



### ADDNODE GROUP

	2007	2006	2007	2006	2006	
KEY FIGURES	Jul - Sep	Jul - Sep	Jan - Sep	Jan-Sep	Full year	
Continuing operations						
Net sales, SEK	193,2	161,6	653,1	537,7	766,1	
Average number of employees	543	485	541	451	472	
Net sales per employee, SEK 000s	356	333	1 207	1 192	1 623	
Change in net sales, %	20	108	21	93	87	
EBITA margin	6,3	2,6	5,9	6,0	7,0	
Operating margin	1,6	1,1	3,4	4,7	5,6	
Profit margin, %	2,2	1,2	4,2	4,6	5,7	
Equity/assets ratio, %	61	55	61	55	63	
Acid-test ratio, %	126	116	126	116	161	
Shareholders' equity, SEK M	475,5	449,8	475,5	449,8	525,9	
Return on shareholders' equity, %*	0,5	1,0	4,1	5,9	23,8	
Return on capital employed, %*	0,9	0,5	5,4	6,0	9,9	
Net indebtedness, SEK M	-115,4	-63,0	-115,4	-63,0	-183,1	
Debt/equity ratio, multiple	0,07	0,12	0,07	0,12	0,07	
Interest coverage ratio, multiple	33,8	13,9	72,1	37,7	54,5	
Percentage of risk-bearing capital, %	62	56	62	56	64	
Investments in equipment, SEK M	4,6	1,8	13,5	6,9	10,2	

\*Key figures for the various interim periods have not been adjusted to return on an annual basis.

#### Share data

Average number of shares, millions	22,4	21,6	22,4	21,4	21,6
Total number of shares, millions	22,4	22,4	22,4	22,4	21,6
Earnings per share from continuing operations, SEK	0,09	0,09	0,91	0,94	1,69
Earnings per share from divested operations, SEK		0,11		0,20	3,05
Earnings per share, total, SEK	0,09	0,20	0,91	1,14	4,74
Shareholders' equity per share, SEK	21,20	19,92	21,20	19,92	23,45
Dividend per share, SEK	-	-	-	-	3,30
Period-end stock-market price, SEK	22,50	24,80	22,50	24,80	26,80
P/E multiple	-	-	-	-	6
Stock market price/Share holders equity	1,06	1,24	1,06	1,24	1,14

There are no outstanding programs of options or convertible debentures that could give rise to dilution.

### QUARTERLY FINANCIAL OVERVIEW

Amounts i SEK M 2007			2006 <sup>1)</sup>				2005 <sup>1)</sup>							
	Total	Q3	Q2	Q1	Total	Q4	Q3	Q2	Q1	Total	Q4	Q3	Q2	Q1
Net sales	653,1	193,2	228,1	231,8	766,1	228,3	161,7	189,5	186,6	409,7	131,8	77,7	98,2	102,0
EBITA	38,6	12,1	9,5	17,0	53,9	21,5	4,2	12,1	16,1	30,0	7,1	2,6	8,1	12,2
Operating profit	22,3	3,1	5,5	13,7	42,8	17,4	1,7	9,9	13,8	23,5	5,5	1,5	5,2	11,3
Profit after taxes	20,5	2,1	5,8	12,6	104,2	78,2	5,1	9,0	11,9	44,5	11,8	4,8	19,5	8,4
Operating margin, %	3,4	1,6	2,4	5,9	5,6	7,6	1,1	5,2	7,4	5,7	4,2	1,9	5,3	11,1
Average number of employees	541	543	545	537	472	537	486	448	420	319	340	305	303	324

1) The figures in the table pertain to the Group's continuing operations at the close of 2006.

Profit after taxes also includes earnings from divested operations.



### Addnode Parent company

Income Statement	2007	2006	2007	2006	2006
(SEK M)	Jul - Sep	Jul - Sep	Jan - Sep	Jan - Sep	Full year
Net sales	0,9	3,1	5,8	6,5	6,6
Total operating costs	-4,1	-5,2	-16,7	-13,0	-19,9
Operating profit	-3,2	-2,1	-10,9	-6,5	-13,3
Financial income	1,0	0,4	82,6	56,1	15,9
Financial expenses	-0,4	-0,3	-1,4	-1,2	-1,7
Profit before taxes	-2,6	-2,0	70,3	48,4	0,9
Тах	0,0	0,0	0,0	0,0	2,2
NET PROFIT FOR THE PERIOD	-2,6	-2,0	70,3	48,4	3,1

Balance sheet			
(SEK M)	2007-09-30	2006-09-30	2006-12-31
Tangible fixed assets	0,0	0,0	0,0
Financial fixed assets	576,3	639,4	559,5
Current receivables	25,0	17,7	71,2
Cash and cash equivalents	71,3	34,6	95,8
TOTAL ASSETS	672,6	691,7	726,5
Shareholders' equity	459,7	505,2	469,0
Provisions	37,3	59,8	62,4
Current liabilities	175,6	126,7	195,1
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	672,6	691,7	726,5





### DEFINITIONS

### Average number of employees

Average number of full-time employees during the period.

### Shareholders' equity

Reported shareholders' equity plus untaxed reserves less deferred tax at current tax rate.

### **Capital employed**

Total assets less non-interest-bearing liabilities and non-interest-bearing provisions including deferred tax liabilities.

### Net sales per employee

Net sales divided by the average number of fulltime employees.

### EBITA

Profit before depreciation/amortization and impairment of intangible assets.

### **EBITA** margin

EBITA as a percentage of net sales.

### **Operating margin**

Operating profit as a percentage of net sales.

### **Profit margin**

Profit before tax as a percentage of net sales.

### Return on shareholders' equity

Net profit for the period (excluding minority share) as a percentage of the average shareholders' equity (excluding minority share).

### Return on capital employed

Profit before tax plus financial expenses as a percentage of the average capital employed.

### Equity/assets ratio

Shareholders' equity (including minority share) as a percentage of total assets.

### Acid test ratio

Current assets excluding inventory as a percentage of current liabilities.

### **Net liabilities**

Interest-bearing liabilities less cash and cash equivalents and other interest-bearing receivables.

A negative net liability, according to this definition, means that cash and cash equivalents and other interest-bearing financial assets exceed interest-bearing liabilities.

### **Debt/equity ratio**

Total amount of interest-bearing long-term and current liabilities and deferred tax liability in relation to shareholders' equity.

### Interest coverage ratio

Profit before tax plus interest expenses as a percentage of interest expense.

### Percentage of risk-bearing capital

Reported shareholders' equity (including minority share) and deferred tax liability in untaxed reserves as a percentage of total assets.

### Earnings per share

Net profit for the period (excluding minority share) divided by the average number of shares outstanding.

### Shareholders' equity per share

Shareholders' equity (excluding minority share) divided by the number of shares outstanding.

### P/E ratio

Share price in relation to profit per share.

### Share price/shareholders' equity

Share price in relation to shareholders' equity per share.